

ai Coup Leaders Ask to Talk **King as Pressure Increases**

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analysts said the rethe first concrete indien Sant wants to negoti-istion. They said Gen. ces appeared unprepared ht and predicted Gen. id return in power. ig also issued a passion-

for peace among Thaimillion Buddhists and n. Sant and Gen. Prem

By Carl Gewirtz

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ional Herald Tribune

- Poland has informed.

bankers that it wants to

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early Monday, French report. The telex added

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st due," the bankers said.

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current on interest pay-

'oland is already in arrears

n Agency Dispatches kick public to their side. Gen. Prem OK — Rebel leaders, claimed the allegiance of the commanders of three of the country's four regional armies, along with that of the commanders of the air troops on the ground fired any force, the navy and the special forces.

Ignoring Gen. Frem's demand that they surrender, Gen. Sant and his associates called the public to a rally in Bangkok to explain the reasons for the coup attempt. But Gen. Prem, in a broadcast from his headquarters in northeastern Thai-land, urged the people to stay home. Only about 1,000 showed

up. In another attempt to court pub-bc favor, the rebellions officers announced on Radio Thailand that they would reconvene the parliament and allow it to choose a premier within 15 days. The plotters dissolved the parliament and suspended the constitution at the start

of their coup attempt. compassion for each Gen. Prem, who is also com-the sake of the people mander-in-chief of the army, floyalty to the king." dispatched a troop column toward litary commanders who Bangkok; it was reported to be to overthrow Gen. Prem moving nnopposed. He also sent insday to rally the Bang-two an force fighter jets streaking

land Seeks Delay

Debt, Banks Say

ger,"

over army headquarters in Bang-kok to reinforce his ultimatum to the rebel generals. Neither the jets nor the pro-Sant

> Observers took the flight to sig-mify that Gen. Prem controlled the air force. Air force officers backing Gen. Prem threw up bunkers Thursday at Bangkok's Don Mu-ang simpert 15 miles outcide the ang airport, 15 miles outside the capital, securing it for loyalists and cutting off escape for the coup leaders. Pamphlets dropped over the

capital inid low-ranking backers of the coup they would not be pum-ished if they returned in their barracks, and soldiers who had joined Wednesday's coup with bravado were quietly slipping away. Mili-tary sources said Gen. Sant's forces appeared in be depleting rapidly.

The commander of the navy, Adm. Samut Sahanavin, remained at the Sataheep naval base southeast of Bangkok, apparently hold-

ing aloof from the rebels. It was the sixth attempted coup in Thailand since 1971 and the first in which the incumbent did not step aside for another member of the military establishment. One Thai observer who asked not to be identified speculated that Gen. Sant had been goaded into action by a group of young officers impatient with recent squabbling among the political parties in Gen. Prem's coalition Cabinet of military men and civilian politicians.

"Default is a word we prefer not Gen. Sant, 59, who was handto use, just as we don't use the picked by Gen. Prem as deputy commander of the military, was word cancer in talking about a sick friend," a French banker said. denied the top position in the army last year when Parliament passed a "No one wants to pull the triger," confirmed a U.S. banker, This is not an Iran situation; law that enabled Gen. Prem to retain the post beyond the mandatothere are no internationally held

assets to be seized. And there is nothing to be gained by famning the fires through the formal decla-ration of default." Bangkok garrison and 12 young colonels - repeatedly criticized A "task force" of 24 internationthe .13-month-old Prem govern-ment for its failure to solve ecoal banks --- two institutions from each of the 12-major creditor na-tions - met in London Tuesday nomic problems.

the agent banks of those and Wednesday at Poland's re-two been busy sending their quest. The Poles renewed their the busy sending their poles for an immediate loan of \$1

lobby representing consumer or-ganizations throughout the EEC. said that food prices would rise by more than 3 percent and that the EEC Commission's calculations were totally inadequate. It sent a telegram to Mr. Dalsager condemning the package.

"green currencies" into narise in incomes to 12 percent.

Geritt

day included a noon meeting (Continued on Page 2, Col. 6

Reagan Makes Progress, Still Has Chest Pain

From Agency Duspatches

WASHINGTON - President Reagan, clad in pajamas, robe and slippers, took a 50-yard walk down a hospital corridor Thursday and his progress has been "super," said a medical expert who rejected reports the president might bave been near death in the first min-

utes after be was shot. Dr. Dennis S. O'Leary said be believed the 70-year-old Mr. Reagan could have waited 20 to 30 minutes more before receiving medical attention and "would bave been OK." He acknowledged that the president collapsed as be walked into the bospital - "went Thai Gen. Sant Chitpatima, leader of the coup that began early Wednesday, spoke to the press Thursday in Bangkok. At right is Gen. Serm Nanakorn, the supreme military commander. down on one knee" - and was picked up and carried inside for

treatment. In a medical briefing at the White House, Dr. O'Leary, dean

of clinical affairs at George Wasb-ington University Hospital, where the president is being treated, said Mr. Reagan's blood loss was not enough to have caused him to go inin shock. But Dr. O'Leary ac-knowledged that his judgment was quite specularive." His assessment was also at odds

with sources who said doctors in the emergency room had trouble finding the wound that was causing internal hemorrhaging and "thought they might lose him." Dr. O'Leary said, "1 am denying that fiatly

Dr. Daniel Ruge. the president's personal pbysician, said Mr. Reagan's chest was still painful, but he was in "extremely good SDIFITS.*

Deputy press secretary Larry Speakes said the president signed a proclamation Thursday morning and met for five or 10 minutes with White House chief of staff James A. Baker Jr. and Mr. Baker's deputy, Michael Deaver. He also received a national securi-

wice pid

bols of the White House determination to proceed with "business as usual" after the assassination at-Lempt Monday. Sen. Baker said Mr. Reagan still has to take oxygen occasionally through a tube connected off-andon to his nose. Mr. Reagan still bas two tubes in his cbest and sometimes receives oxygen therapy, but is not on intravenous feeding. Dr.

Senate Republican leader Howard

Baker of Tennessee to discuss leg-

islation and a working conference with Vice President Busb - sym-

O'Leary said. "Chest X-rays show that the president's injured lung is expand-ed and be is coughing well, a favor-able indication of his continued progress and recuperation," Dr.

Ruge said. In a mid-morning medical bulle-nn, Dr. Ruge said the president

 The case of John W. Hinckley Jr., accused in the attack on President Reagan, is sent to a grand jury. Page 2.

remains in good condition with vital signs and temperature well within normal limits."

"He is experiencing some pain as anticipated in response to his injury and surgical care, but he is able in walk around the presiden-tial surgical suite," Dr. Ruge said. "His appearance reflects the effect of a peaceful night's sleep."

The White House also reported that X-rays of press secretary James S. Brady, still in critical condition from a bullet wound to the brain, showed steady progress.

But Dr. O'Leary said at the White House briefing that he felt the need in "inject a note of cau-tion" into what had been a stream of good progress reports on the condition of the 40-year-old White

ry retirement age of 60. The coup leaders — Gen. Sant, another general commanding the

From Korat, Gen, Prem broadcast a conciliatory message. "The of the farmers lobby, said that he people involved in the revolution- deplored the failure to match ary group include our friends," he farmers demands for a 15.3-per-

BRUSSELS - The European Economic Community agreed Thursday on a new farm price package that, according to Poul Dalsager, the EEC agriculture commissioner, will give farmers an average 12-percent rise in incomes and will increase food prices by nearly 3 percent. The accord, reached early Thursday morning after a three-day bargaining session by EEC farm ministers, "bas proved that

the Community can work effec-tively," Mr. Dalsager unld a news conference. But the price increases, the highest since 1975, got a lukewarm re-ception from farmers and came under fire from consumer groups. Sometimes violent demonstrations by about 1,000 farmers ended late Wednesday, before the package

was announced. Constantin Heereman, president

EEC Sets Farm Price Increases But be praised the EEC for reaching agreement by early April -for the first time in several years - and thereby avoiding the need in make later decisions retroactive. The EEC marketing year for milk

and meat begins Monday. A spokesman for the European Bureau of Consumers' Unions, n

Surplus Margin

The package raises basic prices paid in farmers by slightly more than 9 percent, but conversions of EEC tional currencies take the average

Braks, the meeting's chairman,

Community farm ministers seemed pleased with the settle-Dutch

Farm Minister

called it a contribution to European solidarity. Both Mr. Braks and Mr. Dalsager defended the package against claims that it might wipe out the final margin of sur-plus in the EEC's \$27-billion budg-Critics of high farm spending bave asserted that increases in ag-

riculture prices - already consuming 70 percent of the EEC budget - will cause cuts in other proerams. Pierre Mehaignerie, France's farm minister, told journalists be was satisfied. He had been pushing

for a big price increase with the first round of France's presidential elections only weeks away.

His traditional adversary. Peter Walker of Britain, also claimed victory for his country's interests at the talks. Britain had sought hikes of about 7 percent.

Mr. Walker, who took the oughest stand on holding down farm spending, said the accord would add \$1.3 billion in the EEC ty briefing.

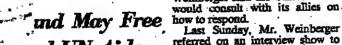
Mr. Reagan's schedule Thurs-

of the situation. At pres nt banks are advising their es not to push any panic and not to declare those default.

mal declaration of default PLACI Vide syndicate would cause all wough the cross-default n loan contracts.

Syndicated Loans

not known how much of \$12.7-billion debt to as extended by one bank π its own account. A large of this debt, however, was through Euromarket syn-s, which would be affected standard clause declaring be due if any other loan is in default.



ed UN Aide Intend Press International

ED NATIONS, N.Y. -A mployee of the UN Secrebo was jailed in her home-, charges of spying for a country may soon be freed, ig to a UN official. He said ambassador, Ryszard had said the case of the Alicja Wesolowska, was viewed.

Wesolowska, sentenced r to seven years, had been e to a new UN appoint-(1 Mongolia when she was 1 while passing through 1 in August, 1979.

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20 PR. 22 "36-year-old woman is said in New York to have. n a hunger strike and in mith. Mr. Frelek told UN y-General Kurt Walcheim positive solution of the i be expected before long."

WASHINGTON - U.S. Secre-tary of Defense Caspar W. Weinberger said Thursday that the Sovi-et Union has taken steps in the last 24 to 48 hours in increase its capacity to invade Poland and that the United States is taking steps as a result

(Continued on Page 2, Col. 6)

Pentagon sources close to Mr. Weinberger said afterward that the defense secretary was not talking about any military steps in prepa-ration by the United States in event of a Soviet invasion of Poland. The sources, who asked to remain anonymous, added that Mr. Weinberger said the United States would consult with its allies on-

referred on an interview show to unspecified political, economic and diplomatic measures in what he called a "broad spectrum of activity ... all designed in convey in the Soviets the extreme gravity with which a Soviet-led attack on Poland would be viewed in the West:

Pentagon Stress

Pentagon military sources stressed Thursday that no U.S. forces had been placed in a higher degree of readiness. As for the new signs, Pentagon sources said there had been a no-

ticeable step-up in preparations of Soviet troops in western Russia bordering on Poland, and also among East German and Czech divisions that are within striking distance of the Polish border.

Mr. Weinberger made the state-it had. Sen. Johnston then asked ments Thursday in response to questions from Sen. Bennett John-sians were taking, but Mr. Wein-



Mieczysław Jagielski

the close of a Senate Budget Com-

troops to take steps in Poland that

Asked whether the Soviet Union

had enhanced that capability in

the last 24 to 48 hours, he said that

linking Zahle and the Mount Leb-

Maronite Christians, an Eastern

The Phalangists claim the Syrian

force has become an army of occu-

pation and is under the ultimate

control of the Soviet Union.

The Beirut police department described Thursday's shelling as

the heaviest Syrian crackdown on the rightist Christian strongholds

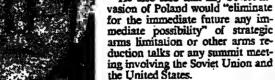
since a monthlong bombardment in 1978 that killed 1,200 people.

offshoot of Catholicism.

now.

added.

and had become "far more serious" in recent days. He also said that any Soviet in-vasion of Poland would "eliminate



Meanwhile, Socretary of State Alexander M. Haig Jr. and Vice President Bush met in Washington with Polish Deputy Premier Micc-zyslaw Jagielski. Mr. Bush later announced that

the United States will send food aid in Poland and said urgent consideration is being given to other sun, Democrat of Louisiana, at forms of assistance for Poland's troubled economy.

mittee hearing on the Reagan ad-ministration's military spending proposals. Asked about the likeli-Mr. Bush said the Reagan administration plans in sell to Poland dairy products, including dried hood of a Soviet invasion, Mr. Weinberger said: "I would not milk and butter, at concessionary prices. He did not say what other want to make an estimate of that assistance was being contemplat-"Obviously, there is the capabil-ity with Soviet and Warsaw Pact

Other administration officials said Poland may be allowed an additional deferral of scheduled re-payments on its \$2.5-billion U.S. would be totally incompatible with the country maintaining any kind of independent decision at all," he debt. Earlier, the administration agreed to put off \$88 million in debi repayments.

In Warsaw, the Solidarity union said Thursday that it called off Tuesday's general strike after having been inld by the authorities that it could lead in bloodshed.

Janusz Onyszkiewicz, Solidarity's acting national press spokes-man, said the government had also several times raised the possibility of declaring a state of emergency.

"This time it looked as if it wasn't a bluff," he said.

Soviet Maneuvers

BERLIN (AP) - Motorized infaniry and tank nnits of the "Soyuz 81" exercises tought a mock night battle in central East Germany and repelled a presumed aggressor Wednesday and Thursday, the East German press agency ADN said. Ships of the Polish, East German and Soviet navies, supported by aircraft, practiced anti-submarine tactics in the Baltic Sea, ADN said

Doctor Heads for U.S. After Fleeing Tehran

Unuted Press In ANKARA - U.S. pbysician

Elenore Minguez, who escaped across the mountainous border from Iran to Turkey this week, left for the United States on Thursday. U.S. Embassy sources said. Dr. Minguez, 36, was granted a

temporary U.S. passport by the embassy in Ankara in enable ber to fly home. An official said that she flew to Istanbul aboard a Turkish Airlines flight and board-ed an Olympic Airlines flight from there to Rome via Athens. She said that she was working at a Tehran cardiology clinie when revolutionary guards seized her passport and identity card.



With a look up to her busband's room, Nancy Reagan arrived Wednesday to visit the president at the hospital in Washington. She brought him a large jar of jelly beans, his favorite candy.

Mr. Brady, the most critically wounded of the four victims, still is "a long ways from home" and it may take one year for final determination of any permanent damage, Dr. O'Leary said.

"Mr. Brady continues to make satisfactory progress." the physi-cian said, but added, "We are a long ways from home on Mr. Bra-I think I have to underline dy.

The president "wolfed down" his breakfast, Dr. O'Leary said, and walked in the ballway outside his room. "He covered 50 yards in two minutes." the doctor said. "That's pretty good."

Law enforcement sources said the bullet that hit Mr. Reagan one of six fired in his direction -probably ricocheted off bis mousine and then struck him in the chest. There was speculation a ricochet would account for the badly "mangled" slug removed from his chest.

Despite medical opinion that Mr. Reagan's condition was never serious, his son Michael said in Los Angeles that the president said Tuesday be felt "like the gun had exploded against his rib" - be coughed up blood, had trouble breathing and "said it was the big-gest fear in his life."

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And Sen. Paul Laxalt, Republican of Nevada, a close friend of the president, confirmed Thursday that Mr. Reagan was "in trouble" when he arrived at the hospital. "He walked in. as everybody knows," Sen. Laxalt said on NBC-TV's "Today" program. But, "he did sag over ... turn completely gray. He was in trouble." The two security agents who

were wounded, Timothy McCarthy and Thomas K. Delahanty. also were making steady progress. Mr. McCarthy, a Secret Service agent, was described as "doing extremely well."

eavy Fighting Erupts in Beirut, Zahle

UT - Tank, rocket and arfire battered Christian schoods in castern Beirut ral hours Thursday, closing emational airport and, by sount, killing dozens of ci-

e, a predominantly Catholic miles to the east, was under tank fire for the second day t the Syrian command said a strempt to stop nightist from strengthening alitia base

Shaky Cease-Fire

e was no immediate wordat provoked the firing in

taky cease-fire, interrupted per fire across the "green eparating the Moslem and . sectors of the capital, old by nightfall after 2 plea sident Elias Sarkis. rained and the blasts were madel Aviv. Israeli Radio quot-outy Defense Minister Mordening.

in a second s

During the shelling, air traffic was divarted to other Mideast airdecai Zippori as saying Israel "will not stand quiet if there is a threat ports and eight foreign-flag ships left the Beirut harbor after rocket to the Christian community" in

Lebanon. hits engulfed the port in smoke Former Lebanese President Camille Chamoun, who now heads and fire. . an alliance of rightist Christian

Road Construction mibitias and parties, issued a state-ment calling on the United Na-tions to send in troops to take over The Syrian command issued a communique saying its troops fired to block construction by from the Syrian troops that have Phalangist militiamen of a road

been in Lebanon since a cease-fire in the 1975-76 civil war. The rightist Voice of Lebanon radio said 46 civilians were killed anon district. Zahle is the Mideast's largest Catholic city and Mount Lebanon is the base of the and 196 wounded in Beirut and Zable.

Bachir Gemayel, the Phalangist military commander, whose father, Pierre Gemayel, said 26 Christians were killed and 138 wounded in castern Beirut when the Syrians began their crackdown from positions just behind the Moslem line. "It was sudden hell, sudden death," said a woman in the Christizn sector. "Shells rained and

INSIDE

Heart Drug

An extensive study in Norway has found that heart-attack patients who are given a drug called umolol have a much lower risk of dying from the attack. Use of the drug reduced the patients' overall risk of dying by almost 40 percent and cut almost in half the death rate of those who were classified as high-risk patients. Page 5.

TOMORROW

A special supplement on International Fashion, with articles by Eugenia Sheppard, Art Bu-chwald, Sophia Loren, Paloma Pieasso, Karl Lagerfeld. Valentino, Princess Ira von Furstenberg, Baronness Guy de Rotbschild, Prudence Glynn and the Duchess of Orleans will appear in tomorrow's Trib.

CAIRO — Two days before the arrival bere of U.S. Secretary of State Alexander M. Haig Jr., ranking Egyptian officials said that Egypt remained strongly opposed to U.S. and Israeli proposals for the inclusion of U.S. troops in a multinational Sinai peacekeeping force. Gen. Abdel Halim Abu Ghaza-

Egyptian officials said on Wednesday that they received viet veto should block the creation of a UN force. Egypt would have accepted U.S. forces as a last re-

UN Force Is Likely Issue During Haig Trip to Cairo sort if no other dependable forces were available, the officials said.

They agreed that they bad no objection to an extension of the field mission of 400 U.S. civilians who have been in the Sinai since the second disengagement agreement in 1975. Israel and the Reagan administration have been pressing for the inclusion of a U.S. military contingent in the peace-keeping force, which will patrol the demilitarized zone in the Sinai after Israel completes its withdrawal from the area in April,

Position Reasserted

The reassertion of the Egyptian position appeared to mean that Mr. Haig, who arrives for his first visit to the Middle East on Friday, will have to get involved in the discussion of a thorny practical issue, instead of focusing on the global aspects of his strategy for counter-ing the Soviet military threat to the Gulf and the Middle East.

military "facilities" as opposed to "bases." Their definition of a "fa-cility" is that the installations re-The issue of the Sinai peacekeeping force is officially being kept apart from Mr. Haig's overall main Egyptian property: that the guest country establishes no permastrategic plans. But continued disagreement on this issue could seri-ously impinge on the chances of launching his border concept for the region, officials in Cairo feel. Mr. Haig is spending only a few hours each in Egypt, Israel, Saudi Arabia and Jordan.

Mr. Sadat's refusal to give the United States any permanent mili-tary base has been a thorny subject in the otherwise close relationship between the two countries.

U.S. plans for expanding the air and naval base of Ras Banas and adapting it for U.S. use are in abeyance because of Egypt's refusal to sign a contractual agreement putting the base at the disposal of the United States for a specific period. Ras Banas is at the Red Sea coast near the Sudanese border.

The Egyptians have been saving that they are ready, even anxious, to give the United States the use of to be evacuated by Israel.

nent military presence but is promised temporary use of the installation for specific purposes: and that there is no formal contractual agreement. The Carter administration requested a formal written agreement for Ras Banas before deciding to spend hundreds of millions dollars for the improvement of öf

the base. That request was rejected and this is where the matter stands even now, according to Egyptian officials. It would be a major breakthrough for Mr. Haig if he could budge Mr. Sadat from this posi-

tion on Ras Banas. Western diplomats in Cairo said. Mr. Sadat is on record also as saying that he would not allow U.S. forces to take over the two large air bases in the Sinai that are

By Henry Tanner New York Tomes Service

la, the pro-U.S. defense minister who assumed his post a few weeks ago, is understood to have staled

policy advisers.

commitments from Australia, New Zealand, Kenya, Ghana, Nepal and Fiji that these nations would contribute in the peacekceping force if, as is believed likely, a So-

his opposition to U.S. participation, which is opposed also by President Anwar Sadat's foreign

1982.

U.S. Says Russia Boosts Ability for Invasion berger apparently misunderstood the question and said, "Yes, to the extent that we have planned, we are taking those steps." Mr. Weinberger said the situa-tion in Poland was "very serious"

Page 2



A second sec second sec

West German Foreign Minister Hans-Dietrich Genscher, on the left, is met by Soviet Foreign Minister Andrei A. Gromyko at the beginning of Mr. Genscher's official visit to Moscow.

Genscher, Gromyko Open Talks

West German Urges Russian Moderation in Poland

violation of the 1975 Helsinki the same policy again, despite agreement. events in Afghanistan and Western

By R.W. Apple Jr. New York Thmes Service

MOSCOW — Hans-Dictrich Genscher, the West German for-eign minister, urged the Soviet Uoion Thursday to act with moderation in international affairs, espe-cially in regard to Poland and Afchanistan.

At a three-hour meeting with his Soviet counterpart, Andrei A. Gromyko. Mr. Genscher stressed that he had found the Polish govern-ment serious and responsible on his recent visit to Warsaw. He said West Germany would consider Soviet intervention there a flagrant

U.S. Denies Extended Visa To Soviet Aide for Debate ficials acting as if they were bu-reaucrats in a third-rate, paranoi-ac, totalitarian country," be said, "Of course, the Soviets don't al-

reality."

stand up to Soviet propaganda."

By Bernard Gwertzman

New York Times Service WASHINGTON - The Reagan administration, annoyed by the re-cent appearances of a oumber of Soviet officials on U.S. television, has denied a visa extension to Georgy A. Arbatov, the Soviet Union's leading expert on the United States, to prevent him from participating in a debate on public televi-State Department officials The decision, which was cleared

by Secretary of State Alexander M. Haig Jr., was made Tuesday, officials said, in response to Mos-cow's refusal to allow U.S. Embassy officials to appear on Soviet television in reciprocity for the re-peated appearances of Soviet offi-cials on U.S. television. But Mr. Genscher, the first high-level Western official to visit the Kremlin since the inauguration of President Reagan, also empha-President Reagan, also empha-sized, according to West German sources, that Chancellor Helmut Only hours before Mr. Gensch-Schmidt remained committed to open relations with the East first er's arrival, Pravda, the party newspaper, attacked Polish Combegun in 1970. The sources said Mr. Genscher had told Mr. Groutyko that West German policy was fixed and did not fluctuate "like the stock mar-ket." And he said that if he had to

newspaper, attacked Polish Com-munists for the first time, accusing them nf doing nothing to prevent what it called a dangerously anti-Socialist meeting in Warsaw last month. It said the meeting, held at Warsaw University, had been or-ganized by a dissident group and had featured speakers who assert-ed that Marxism had already failed in Poland go back to 1970 be would institute in Poland.

Pravda Attack

"It is noted here," the paper said in a Warsaw dispatch, "that the Warsaw party organizations did not make any kind of ideological rebuff to those who spoke at the meeting." According to Pravda, the dissi-dent Adam Michnik said at the meeting that Socialism in Poland should be replaced by a national-

low Americans to run around their country meeting the public and press," Mr. Moyers said. "They are democratic form of government. The paper described his speech as a series of "unbridled attacks" on a closed society intolerant of any opinion except the official view of He said he told a State Depart-Since the installation of Stanment official "that the department islaw Kania as first secretary of the was cutting off its nose to spite its face, because this was the one

Polish Communist Party last Sep-tember, neither Pravda nor other event in Arbatov's visit in which he major Soviet newspapers have di-rectly criticized the party, although they have reprinted critical pieces would be challenged by three au-thoritative and knowledgeable Americans who are not afraid to from newspapers in Eastern Eu-

The three Americans who had been named to take part in the program are: Sen. Sam Nunn, Tass Comment Tass issued only a brief commu-

INTERNATIONAL HERALD TRIBUNE, FRIDAY, APRIL 3, 1981

Bonn Arms Sale to Saudis: A Question of Conscien

By John Vinocur New York Times Service

BONN - Issues such as arms exports, which some countries deal with easily and pragmatically, always turn out to be great questions of conscience in West Germany, an editorialist here wrote recently. As an alt-enhought, be added, "Thank God."

The editorial was arguing against a major : sale of West German weapons to Saudi Arabia that would break a long-standing policy in Bonn of not sending arms to so-called crisis areas. It would also disturb West Germany's special relationship with Israel and raise uncomfortable questions about its willingness to assume military duties in the Gulf.

But if there is intensive debate in the country about the proposed deal, expediency and opportunism scenn to rival con-science in the debate over the sale of 300 Leopard-2 tanks, about 1,000 Marder ar-mored personnel carriers, self-propelled guns and other weapons systems.

Stated grandly, the moral issue is whether a country that caused World War II and at-tempted to annihilate the Jewish people should sell weapons to an area of extreme tension where the arms themselves could increase the danger of war and might be used against Israel

Trade, Jobs and Oil

Yet most of the arguments are elsewhere. Those in favor of the deal talk trade, jobs and oil.

Rolf Rodenstock, president of the Federal Association of German Industry, returned from Saudi Arabia last month saying that future participation of West German com-panies in the Saudi development "stands or

fails with our readiness to assist in the coun- turn down a country that supplies 25 pertry's security." There was no other way, he cent of the country's oil imports. said, and the arms sale was regarded by the The decision is somewhat comp Arabs "as the acid test of German-Arab relations."

There are a number of members of the Bundestag from all parties who oppose the

NEWS ANALYSIS

sale because they feel that their country's post-World War II honor involves staying clear of debatable arms merchandising and protecting Israel's security. This group is led by the Social Democratic parliamentary floor leader, Herbert Wehner.

to South Africa and authoritarian governments in Latin America brand it as a militaristic or reactionary state, say they are concerned that the United States would use the sales to the Saudis as a lever for bringing a West German military presence in the

Their argument insists that the logic of the West German refusal to become militarily involved in helping the United States, Britain and France to secure the Gulf would dissolve if West German military advisers were present in Saudi Arabia overseeing a multibilion-dollar program.

Officially, the attitude of Chancellor Hei-mut Schmidt and his government is that no decision on the deal has been made yet. This appears technically correct, although a munber of officials made it clear in conversations that the government does not want to

The decision is somewhat complicated be-cause the officials insist that they have not received any precise requests from the Sandi government, but rather general indications received by West German manufacturers. But there is pressure to reach some kind of decision shortly. Mr. Schmidt will travel to Saudi Arabia April 27 and would have difficulty saying that his mind is not made up, although the lack of support in his own party has made him remarkably circumspect regarding the deal.

Greatest Threat

In order to go ahead with selling weapons to the Saudis, the government must revise a 1971 Cabinet decision that West Germany would make no sales of weapons to coun-nics in crisis areas such as the Middle East. A meeting of the Federal Security Council, which is made up of Cabinet me chiefs of the armed services, is scheduled to discuss the issue early this month.

discuss the issue early this month. It would appear that what the government wants to do is to begin the arrangement by selling to the Saudis the armored personnel carriers and self-propelled gams, while avoiding sales of tanks. -One official acknowledged that the 300 Leopard-2s sought by the Saudis would rep-resent the greatest security threat to Israel

resent the greatest security threat to Israel. Beyond that, there is considerable doubt about why the Saudis need the Leopards at all, since they have French and British tanks on order. It is possible that the government would like to talk the Saudis out of pressing for the Leopards entirely, or at least, as the official said, to cut the number to 150. Mr. Schmidt's attitude, as reported by an

intimate, is that since the Saudis specifically

Poles Seek Debt Delay, **Bankers Say**

(Continued from Page 1) billion and a total refinancing this year of \$3 billing.

Bankers said that the Poles also made some general statements ex-pressing an interest in rejoining the International Monetary Fund, of which they were a founding member. While very vague, the state-ments assuaged the banks who are troubled about the enormity of Poland's debt crisis.

Rescheduling \$12.7 billion of debt owed to Western banks and another \$10.3 billion owed to Western governments would constitute the largest ever operation of its kind. Doing this outside the confines of the IMF, which has acted as tutor in all other major reschedulings, makes lenders ner-

The presence of the IMF assures lenders that proper corrective policies are being adopted to put the debtor back on its feet. Worry about who could play such a role for Poland has certainly slowed ef-forts by private lenders as well as Western governments to res-chedule its debt. The bankers who attended the

London meeting are now expected to report back to other private lenders in their country and then to formulate a response. "The attitude of the bankers,"

want West German involvement in fense they should get it.

What appears more difficult for i croment to reconcile, beyond the isr. fact that the weapons contracts me is that the equipment the Saudis want is not really what they need it ors gently to improve their ability to isn themselves.

Karl Feldmeyer, the military corr ent of the Frankfurter Allgemeine 2 has written that, considering the rea the Saudi armed forces, "the deal ha more to do with prestige and closer n with the Federal Republic than with

If this is the case and the nature proposed arrangement is basically syr then the West Germans may think the have some success in making the agree to some kind of arms controls ment on the use of weapons, which seem to clear the national conscience cereing Israel

Deciding on what do do, howeve volves more pragmatism than morali Mr. Schmidt. An adviser said that, if unable to bring the deal off, then he fei might be regarded as a man oo long, control of his own forcign policy — not in Riyadh, but also in Jerusalem, Was

on the other hand, in a time of a³⁵ continuous problems within his party, ing weapons to the Saudis is not the issa which Mr. Schmidt wants to risk a vils and possibly destructive internal classifier the end, the chancellor may find the expedient solution is dragging out neg tions on the deal as long as possible, he that a new start in Middle East peace will drain away some of the controvers

WORLD NEWS BRIEF

Nkomo Supports Eventual Merger of Partie The Associated Press

SALISBURY - Joshua Nkomo, the minority partner in the coali source of the support Thursday for a merger of his pl with the dominant group of Prime Minister Robert Mugabe. But Mr. Nkomo, leader of the Zimbabwe African People's Un (Patriotic Front), warned that recent factional fighting and "tra-

(randout Front), wanted that recent factional fighting and "free trends" made any early alliance almost impossible. "There are still so people who teach their children to have others who don't belong to thy party," Mr. Nkomo, whose group holds 20 of the 100 executive Nation-Assembly seats, told the Herald newspaper. It's Mr. Nkomo, whose support mainly springs from the minority Mas

bele tribe, has been a partner in the coalition since independence fige Britain almost a year ago. The government has been dominated by Mugabe's Zimbabwe African National Union (Patriotic Front), b on the majority Shona tribe, which holds 57 seats.

U.S. Evacuates Dependents From Kampala The Associated Press

NAJROBI - The U.S. government has evacuated all dependent U.S. Embassy personnel from Kampala because of rising violence in Ugandan capital, a U.S. Embassy spokesman said Thursday.

The nine wives and children of embassy staff flew from Kampal Nairobi Wednesday on a chartered aircraft and will remain bere "ubi security conditions in Kampala improve," Embassy spokesman h

Fordney said. The U.S. Embassy said in a brief statement that the evacuation "purely a precautionary step in response to recent attacks in Kampala anti-government groups." But other U.S. officials said it was also cause of violent government reprisals for those attacks.

Benn to Seek Deputy's Post in Labor Party United Press International

LONDON - Anthony Wedgwood Benn, former Labor Cabinet mis

ter and an advocate of nuclear disarmament, said Thursday he will a for deputy leadership of the Labor Party on a far-left platform. Mr. Benn said he will not run against party leader Michael Foot also a left-winger — but will challenge former Chancellor of Exchequer Denis Healey, a moderate, for the deputy leadership.

Mr. Benn said he will run on such leftist policies as unilateral oucid disarmament, removal of U.S. nuclear weapons and bases from Britsh withdrawal from the European Economic Community, abolition of id Conservative-dominated House of Lords and scrapping of Prime Min ter Margaret Thatcher's anti-inflation policies.



SUSPECT'S FATHER - John Hinckley, the father of the man charged in the shooting of President Reagan, opens the door of his home to receive telegrams carried by a state patrol-man. The family has been in seclusion since the sbooting attack.

Judge Gives Hinckley Case

Others, mainly from the party's left wing, which considers that Israel's weapons sales

Gulf. Nn Decision

Mr. Arbatov, who is head of the Institute of United States and Canadian Studies and a member of the Communist Party Central Committee, has been in the United States since March 25 on a visa that expires Sunday. He had applied for an extension

so that he and two other Soviet public figures could appear in a Soviet-U.S. debate on April 10 on the Bill Moyers' "Journal" program,

'Anti-Soviet Hysteria'

Tuesday, the Soviet Embassy and Mr. Moyers were informed by the State Department of the decision not to renew Mr. Arbatov's visa

[Tass said that the State Department decision proved the bypocri-sy of U.S. claims on buman rights and free speech and was an attempt to "whip up anti-Soviet bys-teria," The Associated Press reported from Moscow.

["Washington is doing its utmost to prevent American TV au-diences from familiarizing themselves with views different from the official views in the United States," Tass said,]

Mr. Arbatov, reached by phone in Atlanta where he was speaking to a foreign policy organization, called the whole affair "ridicu-lous," adding, "I didn't invite myself to Bill Moyers' show." (cr was raised.

He said that he had wanted to avoid "overexposure" and had de-clined invitations to appear on news programs on the three major television networks.

It was not clear. Mr. Arbatov said, whether the Moyers show would now go on. A Soviet Embas-sy official said the State Depart-ment had said two other partici-pants in Moscow could still come to the United States, but it was uncertain if they would.

Mr. Moyers said Wednesday that he had been in touch with the State Department for several weeks about the planned debate, and that the decision to prevent Mr. Arbatov from appearing "can only confirm my impression that they want to keep this debate off the air.'

"On one level, it's a petty action that results in senior American of-

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For reservations, contact your travel agent, any Hilton hotel or Hilton Reservation

Service office in Copenhagen, Frankfurt,

London, Madrid and Paris.

International

I or Georgia: mG. nique on the Genscher-Gromyko Hyland, a specialist on the Soviet talks, heading it "in a business-like atmosphere." A West German of-ficial said the talks had been Union formerly employed by the CIA and later the State Department and National Security Coun-"broad, frank and clear." cil: and Strobe Talbott, diplomatic Apparently the atmosphere was

correspondent for Time magazine. A State Department spokesman said that, in light of the frequent appearances of Soviet officials on U.S. television in recent weeks and reasonably cordial, because the two men spent an hour longer to-gether than scheduled and agreed to start an hour earlier than sch uled Friday. Mr. Genscher also the refusal of Soviet authorities in Moscow to allow American nffihas a tentative appointment to see Leonid L Brezhnev, the Soviet cials to appear on television there, "we consider it inappropriate to grant the visa extension to Dr. Arleader. Friday afternoon before a dinner for Mr. Gromyko. batov solely for the sake of anoth-

According to the West German sources, Mr. Genscher stressed that he had had extensive consultaer television appearance." Soviet authorities tradionally al-low U.S. ambassadors tn address tions with the Western allies before coming to Moscow but would the Soviet people once a year, on July 4. Bot last year, they refused to telecast an address by Ambassanot act as a spokesman. The most important point oo dor Thomas J. Watson Jr., which the international agenda, be told

Mr. Gromyko, was to restart the dialogue between Moscow and Washington, not only oo strategic included a bluot attack on the Sovict military intervention in Af-The news of the refusal to ex-tend Mr. Arbatov's visa came the arms limitation but also on broad political points. He said West Gersame day that Soviet Ambassador many would not budge from its commitment to the installadon of U.S. Cruise missiles in Western Anatoly F. Dobrynin was meeting with Mr. Haig for the second time Europe, serving notice that the Kremlin would not be able to diin a week on overall relations. It was not known if the Arbatoy matvide the alliance on this issue.

Begin Making Comeback in Polls As Israel Heads for June 30 Vote

Los Angeles Times Service JERUSALEM -- Six months after he was written off as politically dead, Menachem Begin is making a comeback. The latest public opinion poll shows that support for the Israeli prime minis-ter's ruling Likud bloc jumped sharply in the last month. Likud still trails the Labor coalition led by former Defense

Minister Shimon Peres in opinion polls pointing to the Jane 30 election. But Labor's once-commanding lead is dwindling.

The latest survey, commissioned by the Jerusalem Post, showed that, if the election had been beld last week, the Likud would have won 33 scats against 45 for Labor, nine for the National Religious Party and nine for a new party headed by former Foreign Minister Moshe Dayan. The other 24 seats among the 120 in the Knesset

would be split among minor groupings. A month ago, the Likud was projected to win only 20 seats. Labor's projection was 45 in the previous survey, the same as in the latest one.

Israeli political analysis believe that the Likud has scored points by cutting the sales tax, an act that temporarily reduced the price of expensive consumer items such as color television sets and automobiles -- despite the world's highest inflation rate.

BASEL

To Grand Jury for Review

mitted "immediate access" to Mr. Hinckley "to consider whether or not the defense of insanity will be WASHINGTON - A federal magistrate Thursday sent the case raised."

of John W. Hinckley Jr. to a feder-Mr. Hinckley's lawyer asked that the examination take place at Quantico. Mr. Ruff said that the al grand jury to decide whether the 25-year-old man should be indicted in the attempted assassinatioo of President Reagan.

suspect should be examined at a psychiatric institution. Mr. Mar-Mr. Hinckley, wearing a white bulleproof vest under his blue is, siding with the government, go specified an institution, but said the medical specialists for the decoat, sat silently as his lawyer, Vincent Fuller, waived the requirement that the government show fease would be allowed access to probable cause that a crime was committed. Magistrate Lawrence Margolis then sent the case direct-Mr. Hinckley.

The hearing was held under stringent security. Each person at-tending the hearing had to pass through two metal detectors and be frisked by guards. Federal investigators, meanly to a grand jury. After the 18-minute hearing, U.S. Attorney Charles F.C. Ruff told reporters that the magistrate's order committed Mr. Hinckley under federal law to an institutioo "for a mental examination to determine his sanity." The identity of the institution was not disclosed.

Insanity Defense

Mr. Fuller told Mr. Margolis that Mr. Hinckley's lawyers had not decided whether to use insanity as a defense. Mr. Hinckley was brought to the

U.S. District Court building in an armored limousine from the Quan-tico. Va., Marine base, where he was being held without bond. He arrived at the heavily guarded courtroom 90 minutes before the win your heart."

bearing was to begin. During the hearing, Mr. Hinck-ley frequently conferred with one of his lawyers, from the firm of criminal defense attorney Edward Bennett Williams.

The only time that Mr. Hinckley spoke to the court was when Mr. Margolis asked him whether he agreed to waive the government's presentation of evidence. "Yes, sir," Mr. Hinckley replied.

Psychiatric Report

Mr. Fuller read into the court record a brief report by a psychia-trist who examined the suspect Wednesday and stated that Mr. Hinckley "is presently mentally competent to stand trial."

Mr. Fuller asked that psychiatrists hired by the defense be perone participant said, "is that we want to do something. The problem is to define what and under

what circumstances." U.S. banks reportedly will meet in New York uext Tuesday to hear the report from officials of Bank of America and Citibank.

However, a French banker ex-pressed the view that the con-sensus of those attending the London meeting is to resolve the prob-lem by doing nothing, allowing arrears on principal and interest to mount without any declaration of default, awaiting details on the terms and conditions Western gov-ernments set on rescheduling the

debt due them.

EEC Sets

Price Rise while, sought further links between the attempt on Mr. Reagan's life and Mr. Hinckley's infatuation (Continued from Page 1)

quoted the unmailed letter found at the downtown Washington ho-tel where Mr. Hinckley stayed the ight before Monday's assassina-tion attempt as saying: "Jody, I would abandon this idea of getting Reagan in a secood if f could only

Crucial Time

At the top of the letter was writ-ten the date "3-30-81" and the time "12:45 p.m.," about two bours before the shooting that in-jured Mr. Reagan, White House Press Secretary James S. Brady

national measures to help German farmers were still necessary. **50 Flee Milan Hotel Fire** said she felt "bad, frightened, distressed" upon learning of the pos-

Managua Assails Formal U.S. Cutoff of Aid From Agency Dispatches

MANAGUA - The United States has formally suspended econe aid to Nicaragua on the ground that it is aiding rebellion in El Salvada Nicaragua called the cutoff an "imperialistic" move aimed at overthrop ing the leftist government in Managua.

The charge was made on the Sandinista television network Wednesd, after the U.S. State Department said it was formally stopping payment already suspended, of the remaining \$15 million of a \$75-million eq. oomic aid program. The State Department accused Nicaragua of "has boring international terrorism and a betting violence in another country

Washington held ont the possibility of an early resumption of aid in Nicaragua continued recent efforts to keep out of the El Salvador situa-tion. The three-man Nicaraguan junta, two Sandinistas and a moderati-has denied that it is aiding the Salvadoran rebels.

Gatherings Banned in Yugoslav Province Rem

BELGRADE — Yogoslav authorities banned all public gatherings is the southeastern province of Kosovo on Thursday following the third demonstration there in three weeks, apparently in support of Albania; nationalism

The provincial Interior Ministry said all movement in public places b groups of people was banned, effective immediately, because of "ex traordinary circumstances that threaten the public order." It said the easures would remain in force indefinitely. Officials refused to give details of the latest disturbances in the proving

cial capital of Pristina on Wednesday, but residents said students shouling Albanian nationalist slogans had clashed with police.

Belgian King Accepts Premier's Resignation Readers

BRUSSELS — King Bandooin of Belgium Thursday accepted the res-ignation of Premier Wilfried Martens and asked Finance Minister Mart-Eyskens, a Flemish Christian Democrat, to form a new government, an official statement said.

A communique from the royal palace said Mr. Eyskeus, who comes from the same party as Mr. Martens, had accepted the task, which the king urged him to complete as quickly as possible. Mr. Martens offered his resignation Tuesday after his coalition of

French- and Dutch-speaking wings of the Socialist and Christian Demo-crat parties split over his proposal for an immediate wage freeze. But the government meanwhile ordered a one-month freeze on prices.

Toure Outlines Peace Plan for Iran-Iraq War The Associated Press

BEIRUT - President Ahmed Sekou Toure of Guinea, who heads the nine-nation Islamic commission that is trying to mediate the Iran-Iraq war, said Thursday that the mission has proposed establishment of an Islamic peacekeeping force and an Islamic court of justice to end the conflict.

On Wednesday, Mr. Toure said that the commission, which includes four Moslem heads of state, had "suspended peacemaking shuttles at the summit level" pending responses from the two antagonists to the new f proposals.

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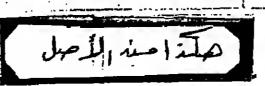
International Zurich is something you'll always remember. It's ideally located five minutes from the airport and lifteen from the centre of town. With colour TVs and mini-bars in every room. you'll be particularly comfortable. There's also an indoor pool, sauna, solarium. Iry Sutter's Grill, one of Zurich's leading restaurants.

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The sound-proofed luxury of the Hilton





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assassinate a political figure.

damaged three rooms and forced 50 persons to flee early Thursday.

MILAN -- A fire on the seventh floor of the Milan Hilton Hotel sible connection with Mr. Hinckley. The movie involved a plot to

and two law officers outside a Washington botel. While it is unclear whether Mr. Hinckley's defense or the prosecution will eventually be tied to the letters received by Miss Foster, the star of the movie "Taxi Driver"

with 18-year-old actress Jodie Fosbudget within a year. He said this was close to or below the projected Let Miss Foster ackoowledged Wednesday that she had received letters signed "JWH" and "John Hinckley," although she said that none mentioned violent acts or the growth in Common Market income, so it would not take cash from other sectors.

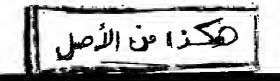
Mr. Dalsager acknowledged, however, that savings oo farm spending would be lower than in recent years. He said the EEC's 8 million farmers had suffered a. president. Published reports, however steep fall in income and had to be Mr. Dalsager added that the

price increases were likely to boost production of agricultural prod-ucts already in surplus. "Bot there are millions of people outside the community who are short of food, and the EEC should be able to

United Press International

find ways to meet that need," he The price rises take effect Mon-

day for milk and beef and from the start of the relevant marketing year for other products. In Bonn, the West German farmers association said it felt that



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GTON - Secretary of aspar W. Weinberger 1 his first extensive re-

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York Taner Service

ORID VI Cartucci was Mr. when eparty previously at the Management and Budget Department of Health. and Welfare.

"- serticularly, Mr. Weinew plan sought to en-anthority and responsi-the secretaries of the vy and Air Force, Dur-

"To support these policies and plans," he said, "we will hold each ist three decades, these "stant posts have gradu- plans," he said, "we will hold each i relegated to nearly of the service secretaries responsi-

ble for the development and execution of the necessary programs and the day-to-day management of the resources under their control." Mr. Carlucci said that internal discussion of pending decisions was expected. "We want to assure that these positions are fully articulated at the appropriate level," he said. "We also encourage dissent." But, he added, "once the secre-tary and I have made the policy decisions, we insist on full support in the implementation of those de-The deputy secretary, who is re-putedly (a skilled bureaucratic manager, warned that economy and efficiency were demanded. "I expect to enforce the necessary dis-

nberger Reorganizes the Pentagon

Frank C. Carlucci

powerless and often ceremonial positions, as power has become concentrated in the office of the secretary of defense. In addition, the revised process

In addition, the revised process envisions a larger role for the Joint Chiefs of Staff, especially in budg-et planning. That would include planning budgets to carry out strategy, bringing the chiefs into a process from which they have long grumbled that they were excluded.

Day-to-Day Management In his memorandum on the new

management system, Mr. Carlucci said that the objective was to achieve "centralized control of executive policy direction and more decentralized policy execution." He said that Mr. Weinberger and he would "concentrate on major policy decisions, definition of planning goals and the allocation of resources."

Mr. Weinberger has repeatedly id that he wants to reduce drastically the time it takes to develop and procure weapons. Cutting the paperwork was to be part of that.

half that," he said.

He further cantioned that "we should all remember that, if we do not produce some real savings and lower costs in many programs, oth-ers will do it for us." That appeared to refer to the Office of Management and Budget in the White House and to Congress. Mr. Carlucci's memorandum said that the three service secretar-ies would be added to the Defense Resources Board, the department'stop management group. It now in-cludes most of the undersecretaries

cipline during the entire process, he said,

'Others Will Do It'

From Agency Dispatche and the assistant secretaries of de-

MADRID - An outspoken statement by Basque bishops that Mr. Carlucci said that be wantdenounced military influence in Spain's public life began a political ed to cut the paperwork in pro-gram planning by 50 percent, not-ing that, in one case, 2,691 pages of text and tables had been subrow Thursday and set off a flurry of government activity.

The Defense Ministry said it mitted. "Surely we can get by with was "deeply worried and uneasy" over the Roman Catholic bishops' unprecedented pastoral letter. The letter came as anti-terrorist units of the armed forces moved into Spain's Basque region in force.

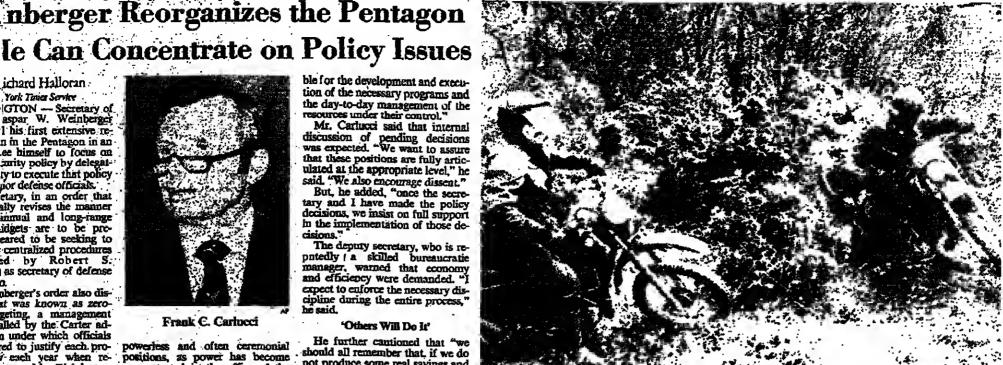
The bishops condemned the terrorism and subversion of the Basque separatist organization ETA, but it also spoke of "repressive measures of the central gov-ernment" and said "political hife should not be submitted to the

pressure of the armed forces. Premier Leopoldo Calvo Sotelo met the defense and justice ministers to discuss a possible reply. The ultra-rightist newspaper El Alcazar called the letter intolerable.

ETA Accused

The bishops said ETA, which has been blamed for 95 political assassinations last year and four slayings since the failed coup on Feb. 23, was trying to provoke an-other attempt to overthrow the government and bring on "military occupation of the Basque region." The bishops' letter was pub-

lished at the same time that the parliament - five weeks after an abortive military coup - was overwhelmingly approving a con-troversial package of laws designed



INTERNATIONAL HERALD TRIBUNE, FRIDAY, APRIL 3, 1981

Spanish Civil Guards patrol near the French border to prevent infiltration by Basque guerrillas.

Basque Bishops Denounce Military, ETA

democratic constitution and antution.

troops would remain in the region for a maximum of 10 months, with support from navy and air force

der, security forces are continuing to patrol the Basque area that bor-

New U.K. Social Democratic Party Leads Others in Survey of Voters The Associated Press

In mid-March, before the centrist Social Democrats formally launched their new party on March 26, voters also put the party in the lead but by

Nicaraguan Exiles Claim They Are Set for Attack

Nicaragua is unavoidable," a Hon-

Some foreign diplomats asserted

of staying in power after general elections scheduled for later this

year. The president, Gen. Policar-

po Paz Garcia, is committed to re-

turning the country to civilian rule

for the first time since 1972, but

some senior officers are said to be

reluctant to return to the barracks.

'Vaccination'

and businessmen, heartened by the

Reagan administration's apparent determination to prevent "another Nicaragua" in El Salvador, are

also convinced that Honduras can

be truly "vaccinated" against revo-

lutionary unrest only by the re-moval of the Sandinista regime to

On their own, however, Nicara-

guan exile groups seem to pose no serious threat to the Managua gov-

ernment. Although some exile leaders are businessmen who op-

posed President Anastasio Somoza

and later became disillusioned

with the Sandinistas, most Nicara-guans still identify the exiles with the hated Somoza regime and

would therefore resist an invasion.

nessman who supported the San-dinista takeover but chose exile

We will only accept former Na-

We won't have anything to do with

Mr. Cardenal, himself a busi-

the south

Many conservative politicians

duran politician said.

By Alan Riding New York Times Service

TEGUCIGALPA, Honduras --that the Honduran Army was cre-ating a "war scare" in the hope of Rightist Nicaraguan exiles here, confident of the support of some obtaining greater U.S. military aid. sectors of the Honduran Army and boping for a "green light" from Washington, are preparing to in-vade their homeland to overthrow They pointed out that although Honduras and El Salvador signed a peace treaty in December, a decthe 20-month-old Sandinista govade after they fought a brief borernment.

der war, Honduras has been alarmed by stepped-up U.S. mili-tary assistance to the Salvadoran Exile leaders asserted that a 600- . man "freedom force" stationed in Honduras near the Nicaraguan border would soon be joined by thousands of sympathizers from Guatemala and Miami. "I think junta to help it combat a leftist guerrilla threat. Some Honduran politicians, on the other hand, charge that hostili-ties with Nicaragua would give the we'll be ready in two months," a spokesman said. Honduran Army the opportunity

The rebel groups are gambling that their planned invasion will not only ignite a popular insurrection similar to the one that toppled the Somoza regime in July, 1979, but will also have direct or covert military support from the govern-ments of Honduras, El Salvador and Guatemala.

"Nicaragua cannot be liberated only by Nicaraguans, just as Somoza was not overthrown only by Nicaraguans," said Jose Fran-cisco Cardenal, a leader of the ex-iled Nicaraguan Democratic Un-

ion. "But we can't wait six months.

By then the Sandinistas will be too strong. The green light has to come soon from the United States."

Militia in Training Although "counterrevolution-ary" bands have frequently attacked Sandinista border posts in recent months, Nicaragua, in building up its military strength. has apparently been prompted more by the fear that the exiles are backed by both the Reagan adminbacked by both the regan admin-istration and the military govern-ments of the region. A 200,000-man popular militia is rapidly being trained to fight alongside the existing 40,000-member army and police.

last May, argued that the Nicara-So far, there is no clear evidence of U.S. support for the Nicaraguan exiles, although a few dozen have been receiving military training in guan Democratic Union was fight-ing for democracy and not for the return of a rightist dictatorship. camps run by Cuban exiles outside tional Guardsmen who have changed their attitude," he said in Miami. Some State Department officials are also known to favor a Tegucigalpa, "Some Guard offipolicy of first "strangling" the cers want a return to the old days. Sandinista government economi-cally and then, in the words of one U.S. diplomat, "financing dissent

He said that his organization's military arm, the Revolutionary groups." Asked about Pentagon or CIA involvement with the exiles, Mr. Armed Forces of Nicaragua, in Cardenal replied, "No comment." cluded many former Sandinista The Nicaraguan Democratic Union, however, said it had not had a reply to a letter sent in De-cember to Ronald Reagan when he rebels, "even some trained in Cuba," and already had guerrilla was president-elect. In it, the group appealed for U.S. support for an invasion of Nicaragua.

units operating inside Nicaragua. "The governments of El Salvador, Honduras and Guatemala either decide to collaborate with us." Mr. Cardenal said, "or they must face the same Communist cancer as Nicaragua."

"The armed segment of the democratic forces of Nicaragua would need from 30 to 45 days of hasic training in a neighboring country. Honduras or Costa Rica, DE GRAND CHINOIS

them.

Senate Rejects Cut **Social Security Rises**

7 Helen Dewar stuncton Past Service NGTON - The Senate, in virtual lock-step with Reagan on budget prioremphatically rejected a to scale back the autot-of-living increases for urity and other federal

oposal from Sen. Ernest gs. Democrat of South would have saved \$2.6 fiscal 1982 by pegging ving increases to a wage it rises less than the Con-

Congressional aides say that Sen. Robert Dole, the Republican from Kansas who is chairman of the influential Finance Committee, and Sen. David Durenberger, the Minnesota Republican who chairs the panel's health subcommittee, are intent on seeking Medicare cuts that could run as high as \$1 billion.

Administration officials said that the proposed cuts would be unwelcome since the White House was planning to deal next year with the entire health care system in which the government reim-burses hospitals and doctors for



Sen. Ernest F. Hollings

charge patients, because of the po-

he said, "not because we are call-

Once inside, they become

unsmiling robots, although those

under 5 years of age giggle and wobhle like children anywhere.

Their older brothers and sisters

snap to attention whenever visitors

This green glade under tall palm

trees is officially called the Nami-

bia Health and Education Center.

It may be the most single-minded-

It may be the most single-indeed ly political camp supported by the UN High Commissioner for Refu-gees and other UN agencies. No firm figure for costs is available.

but a reasonable estimate is \$2 mil-

Compulsory' Training

The guerrilla organization is the United Nations' "operational part-ner" in the project. That means

that the United Nations and some

private voluntary agencies put up the money for food, clothing, tents, drugs, blackboards and other items. Their daily use is en-

tirely in the hands of the guerrilla

his name not be used explained:

"As long as there is no military ac-

tivity, this is legitimate. We know

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A UN official who asked that

dercut individual freedoms and a crimes against Spain's 2-year-old free press, the law passed hy a 301-3 vote, with 46 members of the narhament absent Meantime, the government confirmed that the army was sched-uled to move 2,000 infantrymen

along the Spanish-French frontier to join navy and air force units bunting separatist guerrillas. Government sources said the

On the French side of the bor-

ders Spain.

The new law passed by the par-liament modified the penal code to crack down harder on military rebellion and the separatist terror-

It created a new category of

LONDON — In a Gallup Poll published on Thursday in the London Daily Telegraph. Britain's new Social Democratic Party pulled clearly ahead of the ruling Conservatives and opposition Labor Party in popu-

Voters were asked which party they would favor if a general election were held now: 36 percent said Social Democrat, 25.5 percent Conservative, 24.5 percent Labor, 12 percent Liberal and 2 percent other.

a smaller margin.

thorized the closure of newspapers judged to be attacking the consti-The Association of Spanish Newspaper Editors called the mea-sure a "legislative arm of incalculahle reach against the freedom of expression. The bishops, all Basques, who signed the letter were Luis Maria Larrea of Bilbao, Jose Maria

Setien of San Sebastian and Jose Maria Larrauri of Vitoria. It was also signed by the auxiliary bishop of Bilbao.

Police in Pampiona, meanwhile, reported a new terrorist attack when a bomb smashed the leg of a retired Civil Guard, Teodoro Jaca Gova, 56, as he started his car engine Thursday. The shattered leg was amputated. Police olamed ETA for the bomb.

ectally for retirees. ollings' proposal was de-

ednesday by a vote of 12nost Democrats as well as ans refusing to go along in tampering with Social benefits, especially in eagan administration opto any changes in the costindex at this time.

avail, Sen. Hollings art Mr. Reagan's hudget-fforts would fail without mpdown on indexed pro-We'll send him over to the a present and tell him the is turning around," Sen. said. "That's bunk. We're it faster than we're re-L Why? Because of this : [cost-of-living indexes]."

Losing Streak

÷ IL

a their unbroken losing far on the hudget, Senate ats also continued ay to pound away at Mr. proposed spending cuts programs in the appar-that history will prove

even many Democrats to be tiring of the effort more liberal colleagues to orded vote on every politisitive budget cut. As the. ew longer, the vote marared to be growing wider. five days of debate on lion worth of spending re-for the next fiscal year, by the Senate of the first, the Reagan program was ne conclusion. The only was when.

rats still planned to offer 0 amendments, most of ned at restoring funds for ograms that Mr. Reagan osed to cut back or elimi-

licans, confident of evenory, let the Democrats talk

while, the Republican mament spokesman said. ded by conservative defec-In addition, the destroyer Thome will make a "goodwill port call" in Monrovia April 12-13, spokesin the Democratic ranks, at back amendments to reman William J. Dyess said on Wednesday. The Thorne is scheduled to arrive on the first annimey for energy conservasolar energy development, rvices, youth job training ariety of other domestic

of the proposals lost by of roughly 2-1.

ledicare Cuts Sought

HINGTON (NYT) - In-Senate Republicans are moving to seek cuts in e, a rapidly growing assist-agram for the elderly that t Reagan has left virtually ed in his budget proposals.

THORS WANTED
N.Y. PUBLISHER
2 St Type: Antone, and Siction, perty Shap, make, atc. New particult and joint for for busher: H-3 VANTAGE (5-W. St. St., Yang, Yang, N.Y. 1996).

inflation on actual living cated that the administration is aid, a program that aids the poor, wary of tackling Medicare, a pro-gram criticized for allowing some eral contributions in a move to

By Bernard D. Nossiter

New York Times Service

CABUTA, Angola — At a bend in the road, 40 boys and girls in blue shorts and red-peaked garri-son caps stand solennly, holding hand-lettered placards in English

reading, "Reagan is a racist war-

monger but victory is certain," and "SWAPO condemns USA collabo-

ration with South Africa and its

On a signal from a tall girl with

a drum, the group sings songs pra-ising the guerrilla fighters of the South-West Africa People's Organ-

ization, promising quick and cer-tain freedom for South-West Afri-

This is the carefully rehearsed

introduction for visitors to a camp for about 10,000 children on an

abandoned coffee plantation 200

miles southeast of Luanda, Ango-la's capital. Its residents have fled

from the war in South-West Afri-

ca, and they are heavily indoctri-

and insists that none of the chil-

dren have been summoned from

South-West Africa hy the guernilla

organization. "They are coming out because they are being forced,"

The camp's deputy director and other i principal of schools, Nangulu tirely in Mbumba, wears a khaki uniform group.

naied to return as guerrillas.

puppets."

ca (Namibu).

Name Address Cny Country

Telephone

physicians and hospitals to over- save up to \$5 billion by 1986.

ing them ont."

pass

lion a year.

to buffer Spain's shaken young de-

Mocracy. Although critics on the left and right charged that the measure un-

Angola Installation Prepares 10,000 Youths to Return to Fight in Namibia

military training. This is a humani-tarian venture for refugee children

There is little prospect for the

United Nations to discover either

arms or military training. An offi-cial from the High Commissioner's

office said that he makes the tough

drive over broken roads to inspect

Sam Nujoma, president of SWAPO, said, These kids here

have left the country because the

racist South African regime has in-

troduced compulsory military training." South Africa has con-trolled the territory since soon af-

In fact, the vast majority are well under the age of 16 at which they might be recruited in South-

Nujoma said, "where our children, normally terrified by the racist

South African regime, are provid-ed with shelter, education, science,

subjects denied to them by the rac-

"They are ready to go to the

front and fight against the racist South African troops and their

puppets to ensure the final victo-

The visitors are shown class-

ist South African regime.

This is a wonderful place," Mr.

ter World War 1.

West Africa.

the camp about once a month.

forced to leave their homes."

The latest poll shows that if the Social Democrats can arrange an alliance with the small Liberal Party - as both parties plan - then together they would have a commanding 48-percent allegiance from the electorate.

dier than the thin tents used for sleeping. The teaching of mathe-matics and English is demonstrat-

ed. "Social studies" is also on the

curriculum but, according to Mr.

Moumba, this is where "political

education" begins, and the report-ers are not invited.

Reagan Aid Plan Opposed

Reagan administration's plan to

repeal the prohibinon against U.S. aid to rebel forces in Angola has

run into strong opposition from an unlikely alliance that encompassed both liberal Democratic House

members and a spokesman for a

Wednesday on the proposed repeal of the Clark Amendment, Rep.

Howard E. Wolpe, a Democrat

from Massachusetts who is chair-

man of a House subcommittee on

Africa, said that such a repeal

would seriously damage U.S. inter-

ests throughout black Africa and "play directly into the hands" of

the Soviet Union and Cuba. sup-

porters of the Marxist government of Angola.

ment should be repealed eventual

ly, hut that to do so now "would

have an extremely negative effect,

both in Angola and elsewhere in,

Africa.'

In the second day of bearings

major oil company.

WASHINGTON (WP) - The

philcsophy.

Atlanta Police

Identify 2 More

In Child Deaths

Washington Past Service

ATLANTA - Police investigat

One was Timothy Lyndale Hill,

ing the missing and murdered black children bere have identified

13, whose body was found Mon-day, and the other was Eddie

Lamar Duncan, 21, whose partly

clothed body was pulled from the Chattahoochee River 30 miles

southwest of Atlanta in Douglas

County around midnight Tuesday.

Although Mr. Duncan, reported missing by his mother March 20, was older than the 21 children

found slain in less than two years.

the police said the circumstances

surrounding his death were ton coincidental to dismiss him as a

random homicide. He was also

said to have been mentally retard-ed and probably an easy victim,

He was discovered stuck on a

tree limh in the middle of the river

- about two miles from the spot

where the decomposed body of the

21st victim, Timothy Hill, was

found Monday. Mr. Duncan was

dressed only in boxer shorts.

ALL AND THE AREA AND A DECIMAL A

Two other children remain miss-

two more victims.

before starting its military opera-tions there," the letter said. "It is logical to suppose that the armed forces of the Central American countries would have a favorable attitude toward the liberation movement of Nicaragua and Children Indoctrinated in UN-Financed SWAPO Camp would give it their utmost sup-DOLL



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Both Guatemala and El Salvador have charged Nicaragua with others that have major investments supporting leftist guerrillas opera-ting inside their territory. So far, in Angola and bave found the goverament of the country to be, in however, only some sectors of the Mr. Hill's words, "businesslike and nonideological" despite its Marxist Honduran Army are believed helping the Nicaraguan exiles, in some cases training and supplying them with weapons, in other cases pro-The testimony indicated that the administration may have serious tecting them as they return from trouble achieving one of its first objectives on Africa policy. incursions into Nicaragua.

In recent weeks, though, the Honduran high command has reportedly begun discussing the like-lihood of direct clashes with Nicar-"Suddenly, we're hearing agua. senior officers say that war with

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Constant of all the second second second

WASHINGTON — The United States is sending a team of about 100 Green Berets to Liberia to take part in a monthlong training exercise, a State Departtary coup organized by Liberian Army enlisted men and led by Master Sgt. Samuel K. Doe. In response to questions, Mr. Dyess said that send-

ing the military training team and destroyer can be interpreted as an "expression of strengthening ties" between the United States and Liberia's government. He said that the Special Forces unit will help train Liberian soldiers in command and control, communications, first aid, weapons and tactics. versary of the assassination of President William Tol-

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U.S. Sending Green Berets to Help Train Liberians The Associated Press

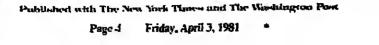
bert and the overthrow of his government in a mili-

He said that this was his personal view, hut it also clearly reflected the attitude of his company and

and hy Melvin J. Hill, president of Gulf Oil Exploration and Producnon Co., a subsidiary of Gulf Oil. Mr. Hill said that the amend-

Rep. Wolpe was joined in this criticism by other House Demo-crats; by Dick Clark, a former of no guns here nor of any direct rooms of corrugated iron, far stur-Democratic senator from lowa and the author of the amendment;





Reviving Paranoid Fears

During his campaign for the presidency Ronald Reugan stirred up a fuss at one point by suggesting that if the Soviet Union intervened militarily in one part of the world, the United States could respond in another. The idea - which is not entirely crazy, especially at a time when the Soviet Union has an important geographical advantage in critical areas like the Gulf, as well as substantial superiority in conventional forces - was greeted with snickers. But now. in a logically par-allel nonmilitary situation, the Reagan administration has blown an opportunity to

demonstrate that such a policy makes sense. Georgi Arbatov, nead of the Soviet Insutute of United States and Canadian Studies and a member of the Central Committee of the Communist Party, was invited by Bill Moyers to participate in a televised debate on the arms race. Mr. Arbatov, who has been meeting people and speaking in the United States since March 25, was to appear with two other Soviet officials. They were to debate three prominent American specialists.

But Mr. Arbatov's visa expires April 5 and the debate is not scheduled until April 10. No problem, just get a visa extension right? Wrong! The administration decided that too many Russians, including Mr. Arbatov, have been getting too much attention and finding it too easy to propagate their views through

the U.S. media, including television. What'smore, the U.S. cbarge d'affaires in Moscow; ... Jack Matlock, has been denied access to Soviet television.

So. Mr. Arbatov will be sent packing on Sunday and Mr. Moyers, not to mention the viewers of his consistently interesting and provocative program, will be left in the lurch.

The State Department probably refused to extend Mr. Arbatov's visa partly in pique" and partly for the nuisance value. But there will be those, at home and abroad, who will view the action otherwise. It will be seen by some as a return to the paranoid insularity of the McCarthy era. The United States will be accused of muzzling the Russians out of fear that its own society has become too fragile to withstand a bit of Soviet propaganda. The decision should be reversed.

If the United States wants to pressure the Soviet Uninn into letting Mr. Matlock appear on television. or punish Moscow for keeping him off, it should put Denver boots on illegally parked Soviet embassy cars. That would bit the Soviet bureaucrats where it hurts, just like taking away Ambassador Dobrynin's State Department parking privileges, and it would not revive paranoid fears of times best not relived.

INTERNATIONAL HERALD TRIBUNE.

Crisis and Reassurance

America has become a nation of crisis aficionados, accepting crisis - especially a crisis involving the president - as the medium by which character and status are most surely revealed. This builds a certain skew into the nation's political life, since the traits and rankings that emerge at a time of crisis do not necessarily have much to do with good governance, which is unavoidably heavy on organization, expertise and routine. The sequence that began when President Reagan was shot did, nonetheless, fling open a win-dow through which the country will be peering for some time for clues.

We were struck first of all by the courage and agility of the president's guard. Questions must be asked about how the attack came to be made, hut even as the bullets were being fired a number of men put their lives on the line.

With concern for the president running bigh, Dr. Dennis O'Leary then became the nation's chief handholder. This is not to minimize his role in putting into smooth effect his hospital's disaster plan. But his calm. comprehensive and good-natured briefing of the press was just what a doctor would bave ordered to deal with the mounting anxieties of Americans and others.

perative powers - not to speak of his quips his government shifted promptly into a mode of operation for which "business as usual," the White House term, is an exaggerated but acceptable designation.

That said, it must be asked whether Secretary of State Haig committed a breach of taste or protocol Monday afternoon in the course, or in the name, of steadying the ship of state. Presumably, he meant to be plugging the hole left hy the bospitalization of the president and by the temporary absence from Washington, and the White House Situation Room, of Vice President Bush.

Perhaps his performance would have passed with little notice if he had not been at the center of the previous week's flap over White House "crisis management." In any event, his agitated television manner and some of his words, including his claim to be "constitutionally" third in line for "the belm" and his assertion that "I am in control," did sharpen the very questions of personal style that bad arisen the previous week. Mr. Bush, meanwhile, was winning appre-

ciative nods for acting in the modest and dutiful spirit that has come to be expected of vice presidents at moments of presidential accident or illness.



'Maybe They'll Start Calling This Our El Salvador.'

Angola, Namibia, and the U.S.

By Jonathan Power

ONDON -- Has the Reagan administration forgotten what happened in Angola in 1975? Has it not read the fine print of the history of the negotiations agreed by all the parties, including five Western nations, to the Namibia

dispute? Those questions have to be asked because it is difficult to believe that the new administration, given African political developments over the last six years, could with their eyes open ask Congress to reverse the Clark Amendment limiting covert aid to Angola and fail to push the South Africans more strongly to begin the imple-mentation of the carefully balanced Namibia settlement plan.

The Reagan administration claims to seek the reversal of the

Amendment, which cut off U.S. during the earlier negotiations, covert support, this was the course never did. covert support, this was the course the United States and most of the The new Reagan policy is being Western nations were forced into, iven teeth by hinting that if SWAPO did not cooperate, the United States will beef up Mr. Sa-vimbi and turn a half-shut eye to

although the French, the Saudi Arabians and South Africans have continued their support of Mr. Sa-vimbi over the years. The diplomatic approach has produced dividends. Angola's for-

eign policy has been accommodating to Western economic and po-

Clutching at Straws

During the Namibian peace nesotiations organized by the United States, Britain, France, West Gerto open its African can of worms. many and Canada, Angola has continuously pressured the South-West Africa People's Organiza-At least if it's ignorance, there is still a little time left for them to learn. non, the guerrilla group which has bases inside Angola, to make some accommodation on South African

The Lonely Crowe^{foun} And the Presiden

By Anthony Lewis

ry.

coln, said that the man who down the Colossus of] would be famous throughout

But if the office attract

lonely assassin, what has e to make the attacks mo

quent? Before 1963 there ha

six assassinations of atten.

presidents or presidential dates in 174 years of U.S. I

In the 18 years since the

have been six more: on Jo.

Robert Kennedy, on Georg lace, on Gerald Ford twi

Television may be an im reason. In 1963 television t

the tragedy in Dallas, and the cold-blooded murder of the

sin, home to every America

chologists say, and you

have to be an expert to unde

it, that such scenes may end

other potential killers. The

that fantasics can come true

that families can come true in 1963 we were warne. Keanedy's murder could other assassinations more because the driven pers might seek to repeat what a seen. The warning was as

Now, once more, American watched an assassination a

played out on their screens

young man or even child, se

that, may try to repeat it from now? When the news of the att

Mr. Reagan came, America-not react with the same s surprise as in 1963. All o

pouring from the head of a

dent's press secretary, what do to our capacity for feeling which f

now on Ronald Reagan.

BOSTON - When Robert F. Wilkes Booth, before he kill Kennedy was assassinated in June, 1968, President Lyndon B. Johnson appointed a commission on violence in America. Its report pointed to a distinctive character-istic of assessinations in the Unitod States.

والمتحدث والمتحد والمت

In Europe and elsewhere, the commission noted, assassinations COMIN over the centuries have almost always been carried out for political ways been carried out to pointed reasons: by conspiratorial groups or individuals seeking power. In the United States, they have tend-ed to be the work of "lonely, demented men." When the commission reported, sing 11.5 wardingto or postident

nine U.S. presidents or presiden-tial candidates had been the tarual candidates had been the tar-gets of assessins, five — Lincoln, Garfield, McKinley and the two Kennedys — were killed. Of all the attacks, only that on President Harry S. Truman by Poerto Rican nationalists had an identifiable po-

lineal purpose. The attempt on President Reagan was in the historic mold of derangement. The young man charged with the crime, John W. Hinckley Jr., was indeed a spooky match for a profile drawn in 1969 by the violence commission of like-ly presidential assassins: "White, male, withdrawn, a loner, no girltriends, either unmarried or a failure at marriage, unable to work steadily ... " What is there about America

that produces such a pattern? Why are assassination attempts so fre-quent — and becoming more so? **Resilient Institutions**-

country, people noticed that each other. We know now The curious thing is that politi-cally, the United States is an ex-tremely stable country, the longestcan happen here. The successive assassian and attempts, not just on pr tial figures but on Martin King Jr. and others, have o tized ns. When all of us see, if, 1 r

lasting republic on earth, with a written Constitution nearly 200 years old. Its institutions are resi-tient; they proved capable in re-cent years of handling the traumas of presidential death and resigna-

It is also a violent country, and after every one of these terrible events that fact has been adduced as an explanation. The availability of guns and the level of violent crime in U.S. society are no doubt factors. But they do not answer the particular question: Why do fras-trated individuals, driven by some lunatic vision, decide to take out their misery on the president of the United States?

vints and turn a nair-suit eye to South African military action in-side Angola. But this would be to repeat all the worst mistakes of 1974, compounded by ignoring the greater opportunities that were available when Mr. Reagan took The unique role of the president may be a partial answer. In many other countries the symbolism of other countries the symbolism of the state is borne by someone bo-yond politics: in Britain, the Queen. No office combines in one -person so much symbolic signifi-cance and so much power as does over from from Jimmy Carter. One hopes that it is ignorance, not blinkered ideology, that per-suades the Reagan administration

tions cope, yes. But Washir not the city of open gove buildings that it was 20 yes. And this is not the country the U.S. presidency. To strike at such a figure may be might have been if the los the ultimate fulfillment for some one following a fantasy of personal revenge and fame for himself. John sassins of the last twenty yes not done their work. Ol981, The New York Time

rage in future? George warned that the horrors century — the Holocaust, t nures, the terrorism — n making humanity increasio different. Televised assass. attempts have a similar effect Along with the numba ing will be done to prevent pening again. Someone wil tion gun control, but the gur will prevail. The Secret Serv talk of tightening protectic no president wants to live And there is no use preter makes no difference. The

plicity in the shootings, }

been asked to be "chief

point" in the Situation Roor

That flip-flop is understat With President Reagan in a

tal and with quick recove

ministration is doubly deter

That's the

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pected but not guaranteed,

The main ring, in be sure, was occupied. and held, by President Reagan's White House and Cabinet aides. The important thing is that from the standpoint of the national interest, apparently everything went well. The country was covered against panics and emergencies during the mercifully few bours of early uncertainty. Thanks in good measure to Mr. Reagan's remarkable recu-

In sum, crisis may be a flawed medium for exploring either government or society. But this one provided Americans with a degree of reassurance to offset the shock and the injury caused by the gunman. The reassurance lies in the sense of sharing not only vulnerability hut also the capacity, personal and institutional, to deal with a terrible event.

THE WASHINGTON POST.

Swords, Sausage and Freedom

That was no mere strike for wages and benefits that Poland's labor movement canceled this week. It shied from civil war, a conflict bound to become a Polish-Soviet war, with grave consequences for the economies and diplomacies of East and West. No sane person could have wished for anything but retreat.

But the workers' compromise with Poland's Communist Party brings only a ceasefire along the world's most volatile frontiers - running smack through the middle of Poland's institutions. Now it is the West's turn to see whether truce and evolution can be bought.

Poland's Communist Party, already a wounded authority, is challenged from within as well as without to "renew" itself with secret contested elections this year. Its leaders are not only divided among themselves but also alienated from local party organizations. And Solidarity, the remarkable workers' union formed last August to make the Polish party and government more accountable, is plainly restive about the pace of reform. Lech Walesa's gradualism is beatedly challenged in his ranks.

"We can compromise on the supply of onions, but not when blood has heen spilled." wrote two of the injured victims of the police brutality against which the union had called its first general strike. Of 35 union leaders, four voted against Mr. Walesa's retreat from the brink and six abstained. And his challengers readily concede the Soviet charge that they harbor far-reaching political ambitions.

"It was our only chance so far to achieve almost everything -- farm union, a lessening of censorship, access to the mass media,". said a disgruntled union leader. "But now it's gone. The balloon of tension has deflated " and it can't be blown up again."

But it will blow up, again and again. The head-smashing in Bydgoszcz that provoked this crisis obviously had the consent of some national officials. They survive to provoke another day. And Mr. Walesa cannot contain his fiery colleagues if the party reneges on . this week's compromise. The Poles walk a ... perilous line.

And they are dangerously low on food. Pleading in the Common Market for emergency shipments of meat, butter, milk and grain, the West Germans now warn that Poland may explode not over conflict between Solidarity and party but along the discontented queues for meager rations.

Thus the land that has been repeatedly carved up by German and Russian power becomes an extraordinary laboratory for a new experiment in East-West balance. The West Germans propose to feed Poland - and thus to protect the West's \$27 billion in long-term loans to Warsaw - if the Soviet Union will appease the Polish bunger for a new political order.

The test, baldly put, is whether the economic power of the democratic nations can deter Soviet military might in Eastern Europe as it once did so famously in the West. There's no telling how long the saner Poles can keep their balance and uphold this evolution. As long as they can, the question for Americans will be bow many swords and battleships ought now to be ground into sausage and traded for more freedom in Warsaw.

THE NEW YORK TIMES.

In the International Edition

Seventy-Five Years Ago April 3, 1906

PARIS - Today's editorial in the Herald says: "Rich Americans - and those who come to Paris to buy automobiles presumably are - invariably satisfy their ultimate desires in the auto line by buying big and fast machines. The American auto infant has been nourished with the little runabout, but soon crayes something more substantial. The wonder is that Americans, born in an atmosphere surcharged with the odors of all ithings big, should have ever begun their auto experiences with runabouts. The trend in the direction of big automobiles harmonizes with the American mania for big buildings, big trusts, big hanks, hig failures - everything biz.

Fifty Years Ago April 3, 1931

BERLIN - The mutiny of the Nazi troops in Berlin and in the eastern section of Germany against Hitler, according to the opinion of responsible government officials, signifies the end of violent Fascism in the country and the transformation of Hitler's movement into a legal Nauonalist party. It appears certain that Hitler will retain his leadership, but probably at the cost of the disbanding of the bulk of his militant troops, many of whom are likely to join the Communists. It is estimated that 8,000 out of 60,000 storm troops are backing Stennes against Hitler. The Nazi storm troops are organized bodies of men resembling Fascist militia.

"principle" - not "policy." Yet it demands. After more than three would be naive to assume that once the change in principle is made, policies won't follow.

The Reagan administration should recall the reason for the 1975 resignation of the assistant secretary of state for African Affairs, Nathaniel Davis. In a memo written to Henry A. Kissinger, he wrote, "If we launch a program of covert support for Jonas Savimbi fleader then as now of the opposition guerrilla group, UNITA] we might find ourselves drawn in deeper very fast as the fighting produces more intense pressures for arms and ammunition as well as money. The political price we might pay — as reports of bloodshed and alleged atrocities multiply — would, I believe, ex-ceed the possibility of accomplishment'

Murky Period

Mr. Davis did not persuade Mr. Kissinger nor former President Gerald R. Ford, He resigned and a messy halfway kind of covert military support went ahead, working, by means of a wink and a nod, in collusion with the South African Army, which penetrated deep into Angola.

It is a murky period of history with both sides working on worst-case scenarios of each other's plans and motives. What is clear is that Mr. Davis' advice to Mr. Kissinger to try and solve the Angolan civil war by diplomatic means - building up Portugal's leverage and involving other African nations would have been the sensible course to follow. Indeed, following the Clark

European 'Powers'

of the weak. The minorities in the

Mideast bave become to these Eu-

ropean governments expendable pawns to serve their economic and

The Kurds are one of the recent

examples - but the Jews had been

growled at by Europe's wolves for many years and their bloodstained

"Powers of the Past" would have

- Letters

years of negotiation, the South Africans and SWAPO agreed in late 1980 to a common plan for free elections and military disen-Iname What's more, the Angolans

made it plain that once the Namibia agreement goes into effect and elections are held, the Cubans who remain in Angola will be asked to All that remained when Presi-

dent Reason took office was for the South Africans to agree to a date to put the plan into motion. The South Africans, clutching at a straw at the UN conference in January, raised the issue of the impartiality of the United Nations as implementing body. It seemed to make nonsense of all they had negotiated before.

In three years they had never seriously raised this issue. From the reginning, the negotiations were openly predicated on the fact that if agreement were reached, the Security Council would be responsible for implementing it.

Nevertheless, it looks as if the South Africans have the ear and sympathy of the new U.S. administration. The United States, although prepared to re-enter the international talks on Namibia, seems to want to turn the last three years on its head by pushing for the Cubans to go first, with consid-eration of a final agreement on Namibia to come later.

The new U.S. position that a Namibia settlement is more likely if there is a written constitution is transparently another delaying mechanism. The South Africans. who could have made it a demand



By William Safire

WASHINGTON - In this cret Service reacted as swiftly as week's test of the ability of humanly possible; it might be time the executive branch to respond to an emergency, how did the top officials of the Reagan administration perform? President Reagan came through

(2)98) International Revold Tribune

like John Wayne. In refusing to let a single bullet stop him, and in entering the hospital under his own steam before collapsing, he seemed to embody all the true grit of a Western hero. Afterward, the quip to a pretty narse — "Does Nancy know about us?" — assured the nation that he had his sense of humor and all the other senses that. go with it.

The vice president comported mself with dignity and propriety. By coincidence, a former Nixon aide, Herbert Klein, was in James S. Brady's office on the afternoon of the shooting, and pointed out to Reagan staffers the precedents during former President Dwight D. Eisenhower's heart attack. An analysis of that section of Richard Nixon's "Six Crises" was promptly bolan, cautioning the vice presi-dent "to appear neither brash nor timid." George Busb struck just

the right note. The White House staff triumvirate - Edwin Meese 3d, James A. Baker 3d, Michael Weaver -- reacted quickly and calmly. Lyn Nofziger instinctively stepped into the press chaos and the bospital, after a delay, put forward a remarkably apt spokesman. The Se-

Young's "philosophy" and that of reach the presidency. My friend his associates shall not bear the answered: "You could have asked fruits of evil for which they have him personally, just yesterday, he was here on what he termed re-

I never quite envisioned the State Department as a personalized research center or as a stepping-stone to the Oval Office.

MANUALA TORRES

humanly possible; it might be time now to avoid those penpheral ap-pearances outside planned events that have enabled would-be assasconcern about whose finger the nuclear button.) With that non-usurping in mind, White House aid last week were wondering sins to attack former President Gerald R. Ford and Mr. Resgan. Haig's power lust had earn The only top official to choke up a ticket back to private life ! was the secretary of state. In the week trying to shore up his Situation Room he created a tion. The new party line problem by insisting on solving a problem that was not acute - to that his crisis behavior was plary, that he is indeed the Cabinet official, and that

end the confusion" by asserting he was in charge until the vice president arrived.

president arrived. He then charged upstains to go on television and do just the oppo-site of calming file nation. His voice was quavering, as a stress test would show; he was sweating, straining to keep calm, a man ap-parently on the edge of panic. The secretary assured us he was "in control" and went or to show:

to present an appearance o and stability. The weakness salvage-Haig operation it more than a dozen men ku "in control" and went on to show: an incredible lack of understandsituation in the Situation ing of constitutional succession. Later, the State Department had and that millious saw the mi nosedly "in control" of a to explain he meant merely that he ment not wholly in control i was the senior Cabinet official. When Mr. Hsig went back to the Situation Room, Defense Secre-tary Caspar W. Weinberger, an at-The men who have strength and cool judgm these nerve-racking days ar ing to support the member team who fell short, hoping the pressure on Mr. Hai torney with a calm desicanor, had to remind him that the military command structure ran from presi-

dent to vice president to secretary might cause drematics on hi of defense. dle East trip. On the who The 14 people in the Situation Room during that five and a half-hour session knew that the propresident's top men have themselves to be a trust team, prepared to do mor ceedings were being preserved by a hold the fort until their lea tape recorder in plain view; and, that secret record will be useful to turns. 01981, The New York Tim political scientists one day. How-ever, the publicly televised appear-ance of a shaken Alexander Heig. The International Herale needlessly raising the possibility of

bune welcomes letters from Mr. Reagan's needing to "transfer the helm," is the picture that disers. Short letters ha chance of being published. A ters are subject to conden: turbed many Americans. for space reasons. Anony Mr. Haig may be getting up-tight, but it should be remembered letters will not be considere publication. Writers may re that his motive was patriotic. He that their letters be signed with initials but preference v given to those fully signed bearing the writer's con address. The Herald Ti

was trying to let the world know that our retalizatory power was not anesthetized with the president. (If the Russians had been planning to invade Poland this week, they surely would have paused -- not only for fear of an accusation of com-Herald Tribune Lee W. Hachaet

- Publisher Philip M. Foisie. Executive Edito Walter N. Wells Editor Robert K. McCabe Deputy Editor enben Klaida Chief Editorial Wi . . .

Roland Pinese Rent Bondy ois De - 7980-Richard H. Morga

Associate Publish Director of Finan Director of Circulat Director of Adventis

cannot acknowledge letters

search." ALEXANDER GAAT. Stepping-Stone Thank you, Mr. Lewis, your turn.

"Doubts on Haig Caper" ticle, (THT, March 9). Congratulations, Mr. Lewis, you had me fooled up until the last paragraph, where it seemed you found enough courage to stop beating around the bush, and fi-

As far as Mr. Haig "aching for the presidency," I don't think he does as much as Mr. Kissinger did.

Constitution, for Mr. Kissinger to

Malaga, Spam. John Hay Whitney

nally set the real tone of the article -Haig vs. Kissinger.

in the Justice Department showed me Mr. Kissinger's certificate of naturalization. I asked him if it was legally possible, under the bloodstained. I hope that Mr.

Truly a fine display of "fictional facts" leading the reader on a wildgoose chase in Anthony Lewis' ar-

General Manager, Asia, Ahim Leagur, 34-34 Membersy Road, Roop, 1901, Heng Kong, Tel. 5-28 56 18/8, Telescold 170 (HTHEREX,

Paris, Directore de la publication: Walter 34 Theyne 12.5 subscription preus 5235 yearly. Sectual class provinge pair of Long Mund Car, N.Y. 11101 © 1961 processional Benefit Difference All classe publication.

Katharine Graham 🤄 Arthur Ochs Salzberger Co-Chairmen Internetional Bende Topone, S.A. an captur de 1,200,00 F. R.C. Paris No 73 B 2112, 179/181, one Chicken de Camile, 2023 Houlity, any State, Tel. Fois List, Televis (ALTS Francés Baris Califert Hardel, Paris, Dipension de la publication: Walter M. Topon, U.S. subscription

Chairman

Not long ago, a friend of mine

been hankering.

Tel Aviv.

fangs have not dried yet since World War II. These same Europeans who refused to open their gates to Jews fleeing the maniacal chase by the Nazis are not satisfied. They want

to assure themselves that the PLO shall destroy the remnants. It is the PLO which declared that its aim is to destroy the Israeli Jews. This PLO is now courted by these same powers" whose hands are still

been a more appropriate title for Wayland Young's "Europe's Bid on Mideast" (IHT, March 6). Europe has practiced for more than a millenium the cynical art of divide and conquer" as well as backing the strong at the expense

political interests.



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who are giveo a drug molol have a much lower ing from the attack. the drug reduced the paerall risk of dying by al-percent and cut almost in death rate of those who issified as high-risk pascording to a report pub-

Wednesday. were also significantly cond heart attacks among treated group than among ble patients who did not he drug, according to the t The New England Jour-

ndy was done in Norway earch team that pooled reym 20 bospitals serving ne-third of the population ustion. The study involved tients and was conducted period of 33 months. The uggest that this drug bolds omise for the prevention of and second heart attacks y other drug extensively

Fewer Dentis

its comparable to those in could be applied to the on of the United States, it tean a saving of 12,000 to lives a year, Dr. Terje 1, the project coordinator ndy, said on Wednesday in mr. He is a research fellow iniversity of Bergen and a taff member at Sarpsborg Im Sarpsborg, Norway. iol, a drug developed by sharp & Dohme Research ories, is being evaluated by and Drug Administra-



or Long Solar Energy Storage

Bill by 262-175.

was 24 hours, 49 minutes.

)KYO — A Japanese professor said on Thursday that his p had developed a new chemical compound able to store solar for a long time and release it on demand. ofessor Zenichi Yoshida of Kyoto University told a meeting

he Japan Chemistry Association that the substance, as yet amed, was a crystalline solid partly composed of a carbon pound called norberdiene.

e said this was obtained in a reaction between acetylene and a iuct of petrochemistry, cyclopentadiene, adding that he ght mass production of the new substance would not be too a strate land -cult. · · ·

ondon oil industry experts commented, however, that cycloadiene was an expensive petrochemical. They said that other -nic chemical substances for storing energy had been devel-im laboratories but the problem had so far been the high cost slation to the amount of energy stored.

hey said that a mass-produced cheap storage medium would a major step forward in exploiting solar energy, although a ger breakthrough would be to find a cheap way of mass-pro-ing photovoltaic cells, which turn solar radiation into electrici-

drug daily in tablet form, starting tries, a spokesman for the drug one to four weeks after their beart attack. The protective effect was demonstrated when the results manufacturer said.

Patients Rejected

.In the United States, about 400,000 patients a year survive heart attacks and are able to leave the hospital afterward. There is a substantial toll of subsequent heart attacks resulting in death. It was among the subsequent patients that the study in Norway demonstrated a strong reductioo in mortality.

Some patients were rejected for the study for reasons related to

among those who received the drug during the 33 mooths of the study, the report said. Also, there was a substantial re-duction in subsequent beart at-tacks among those who received the drug.

with these patients were compared

with closely comparable heart-at-tack patients who were given harmless but inert tablets, or pla-

cebos, instead of the drug. There were 152 deaths among

those who took the placebo and 98

Thatcher Directs 21-Hour Effort That Defeats Wiretapping Rules

The Associated Press LONDON - Prime Minister munications Corp. and a mail-only Post Office. It also allows private Margaret Thatcher worked with her ruling Conservative Party in the House of Commons for 21 enterprises to break the state's postal and telecommunications

hours to defeat proposals for a lo-gal wiretapping code. Shortly after noon Thursday, her government defeated a proposed wiretapping amendment to the British Telecommunications Discussion of the measure itself ended about four bours later when the act was approved by a vote of 257-156. It was a record for a Commons session of 25 hours. The sponsible for law and order, warned that the lives of police and previous record set in July, 1977, The law, due to take effect this

such purposes as treating high blood pressure and disturbances of heart rbythm. Two such drugs, Propranoiol and Metoprolol, have monopolies for the first time. Many lawmakers ecouended that the lack of a statute covering been approved by the Food and Drug Administration for those wiretaps made the practice open to purposes, according to an Ameriabuse by police and security au-thorides. Opposition Laborites, can Medical Association source book on drugs. Timolol, in the form of eyewith the support of some Conservatives, proposed a code banning all drops, has been approved for use against glaucoma, the eye disease, wiretapping unless under warrant from the Home Secretary and but use for patients who have suraimed at detecting serious crime. vived beart attacks is still under But Home Secretary William consideration by the drug agency. A Merck offical said that the Whitelaw, the Cabinet minister refirm's application for approval is in its final stage and includes data

long.

search.

among beart specialists.

and other body functions.

security informants would be enfrom the Norwegian multi-bospital study. He said the company hoped dangered if there were legal controls on wiretapping.

U.S. Cancer Unit Accused on Drug Risk

for approval within a year.

By Philip J. Hilts

Washington Past Service WASHINGTON - The National Cancer Institute failed for almost a year to tell doctors, patients or the Food and Drug Administration that an anti-cancer drug they are testing on thousands of cancer patients can cause kidney failure,

FDA officials have charged Investigators have found numerin patients, including children, who have taken the drug, which is known as Methyl CCNU.

That and other alleged violations of FDA regulations for test-ing new drugs by the NCI, were made public Wednesday by Stuart Nightingale and Alan Lisook of the FDA before the Subcommittee on Investigations and Oversight of the House Committee on Science

and Technology.

its second day of bearings on scientific fraud and misbehavior, during which the repeated allegadon was made that science has little or no apparatus to handle faked data, plagiarism and other scientific crimes.

Series of Documents

If the charges against the NCI are confirmed, the FDA has the power to halt all further trials of the cancer drug.

The FDA testimooy was based on a series of documents that the FDA found in the files of the instituté. They include a letter dated Nov. 13, 1978, four months before the NCI notified anyone of the danger, in which Dr. Harvey Cohen of the Children's Hospital of Boston described at least 14 cases of kidney damage that occurred in cases where the drug had been

Furthermore, the gap in mortality between the placebo- and drug-treated groups continued to widen during the entire term of the study, suggesting that the protection of the drug persisted at least that There have been other trials of various drugs for long-term use after heart attacks, but none has shown enough success to produce a consensus on such treatment The new study was praised as impressive by an editorial in the medical journal and was described as almost faultless in study design by an expert in that kind of re-Merck's braod oame for Timolol is Blocadren. It is one of a class of drugs known as beta-adrenergic blocking agents, so called because **Cardinal Jozef Slipyi** they block the action of hormooes called catecholamines, which af-fect beart action, blood pressure **Prelate Reports Catholic Deaths** Several beta-blocking agents are in use throughout the world for In the Ukraine United Press International

He offered no details beyond

The 89-year-old Ukrainian prelate, who has been living for years in exile in Rome, made the statement in a report pub-lished oo Wednesday by an organization called Aid to the Church That Suffers.

the FDA, the spokesman said.

cases of serious side effects be re-

at least 10 mon

army.

ROME --- Cardinal Jozef Sli-

pyi says that 1,400 priests, 800 ouns and tens of thousands of other Roman Catholics have

"died for their faith" since Soviet authorides cracked down on the church in the Ukraine in

saying that the figures came from elandestine letters from church officials there.

Mr. Lisook said that the FDA received an angry letter in Septem-ber, 1978, from a parent whose child's brain tumor was treated with the drug. The mother told the FDA that she had been informed of other possible side effects of the drug, but oot of the possibility that her ehild might have kidney fallcorpses were burned.

ebels have so far lost 49 men, in-An NCI spokesman acknowl-edged that the institute learned of cluding their leader, Maas Uoad, according to the official count. Ground forces began large-scale search missions and the air force that case and two others in June, 1978, and immediately started an bombarded Pata, the small coral iovesuigatioo, which took six months. After it confirmed the island southwest of Mindanao where the massacre took place, in the Sulu Archipelago 95 miles southwest of Zamboanga City. connection between the drug and kidney failure, the NCI notified

FDA regulations require that Pata's population, have been removed to centers on the island. The death toll from air hombing ported within hours or days of the and strafing has not been detertime they are discovered. In this

Massacre and Anti-Moslem Retaliation Make It Harder to Heal Philippine Split

By Abby Tan

وكذا من الأصل

Wathungton Post Service ZAMBOANGA CITY, Philipin an operation oo Pata's scale. pines - Efforts to settle the growing Moslem rebellioo against the Christian goveroment bave received a sharp setback because of the massacre of 122 army sol-diers on nearby Pata Island and A ranking leader of the Tausugs, the warlike Moslem tribe of the Sulu group, said: "The indiscriminate shooting bas made it difficult for us to persuade the people to vote 'yes' in the April 7 piebiscite." He referred to a referendum in which Mr. Marcos seeks to amend the military retaliation against the Moslems that followed. That episode in February in the

the constitutioo so that he can run violent conflict has blocked the effor president again next June. Another Moslem leader. Sharif forts of President Ferdinand E. Marcos' government to end the Li-Zain Jali, a teacher of Islamie law, byan-backed secession movement. said: "We are no longer safe. I told Mr. Marcos says that the conflict has claimed more than 60,000 lives everybody in the mosques to be prepared to defeed themselves. I told them not to surrender their since it broke out in 1972 and that it has used down a third of the

Moslem leaders declare that the latest violence will only intensify their agitation for self-rule. Moslems make up 6 percent of the 48 million Filipioos, who are pre-dominantly Christian. They are the couotry's largest minority and they charge that the Christian majority has long discriminated against them. Their areas, io the southern part of the country, are economi-cally depressed and have the lowest literacy rate in the country.

Beheadings Recalled

President Marcos' attempts to bring in the Islamie Conference as mediator ended when Libya's pan-Islamie leader, Col. Moamer Qadhafi, and Mr. Marcos cooeluded the 1976 Tripoli agreement, which was to provide limited au-tocomy for the 13 Moslem provinces on Mindanao Island. But the Middle East-based Moro National Liberation Front, which is spear-heading the rebellion with an esti-mated 22,000 guerrillas, rejected the two regional autonomous gov-ernments that Mr. Marcos set up in 1979, and a cease-fire collapsed.

Moslems and the military are blaming each other for events that led to the Feb. 4 massacre. According to the Defense Ministry, a lieutenant colonel who was lured into a trap and beld at gunpoint by the rebels ordered his men to unload their guns. The soldiers were then mowed down, and some were bebeaded or mutilated before their

In the army's retaliation, the

Nearly 7,000 civilians, balf of

chief, Brig. Gen. Delfin Castro, has been quoted as saying that many civilians inevitably get killed have chosen oot to inquire too deeply into grievances. The autocomous government of

western Mindanao, for example, sent a fact-finding team to Pata two weeks ago to investigate charges of military abuses as the reasons for the anger leading to the massacre. The leader of the team and speaker of the local assembly, Nur Ututalum, oo his return vehemently denied the allegations, say-ing that the evacuees told him there had been no abuses by soldiers before the massacre.

Mr. Jali, who said that many of his relatives in Pata had been killed, said bitterly: "Tbey couldn't tell the truth because of the army.

U.K. Legislators Urge End To Tax Status of 'Moonies'

The Associated Pres LONDON — About 100 mem-bers of Parliament called Thursday for an immediate end to the Unification Church's tax-free status after a court ruled against the sect in a \$1.6-millioo libel actioo.

Part of the issue now is a feeling

Conservative Party legislator David Mellor introduced the taxstatus motion in the 635-member House of Commoos. He deplored the "activities of the Moonies sect as alleged by the Daily Mail and found proved by a High Court

He said that about 100 legislators had signed the motion so far and that it was still being circulated to attract more support.

The court ruled on Tuesday against the Brivisb Unificadon Cburch in its 6-month-old libel suit against the Daily Mail newspaper. The case centered on a May, 1978, article charging that the sect, known as the Moonies, brainwashed young people and broke up families.

The movement, headed by the Rev. Sun Myung Moon of South Korea, began in the United States in the 1950s.

100th Day

lo its verdict, oo the 100th day of the case, the jury said that it found no evidence of libel in the article, It ordered Dennis Orme, the director of the sect in Britain, to pay the estimated \$1.6 million costs of the case, the longest and most expensive of its kind in Eng-lish court history. A total of 117 witnesses testified.

The court also urged a government investigation of the sect's tax-free charitable status. Justice James Comyn said that there were 500 members working full-time for the Unification Church in Britain.



Dennis Orme

He said that oew members were required to amass "staggering amounts of money" for the eburch.

The Daily Mail carried the report oo its front page Wednesday under the banner headline, "The Damning Verdict on the Moon-

ies.' The verdict received prominent play in rival British newspapers

and oo radio and television. Mr. Orme, 42, sued the Daily Mail over an article about two sis ters, Judy and Jane Salter of Coulson, 10 miles south of Loodon, who joined the Unification Church in San Francisco. He called the artiele inaccurate, distorted and defamatory.

The sisters testified for the Moonies, but their father testified for the Daily Mail. The judge said that one of the saddest aspects of the case was the way to which the Salter family bad been split up.

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A Sector

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Bulgaria (air) S	172.00	\$6.00	45.00	Netherlands FL	344.00	172.00	94.0
Canada (air) \$	255.00	127.50	70.00	Norway (air) N.Kr.	672.00	336.00	166.0
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Denmark (air) D.Kr.	748.00	374.00	208.00	Polynesis, French (air) S	225.00	\$12.90	62.0
Epopt (mir) \$	195.00	97.50	54.00	Portugal (air) Esc.	5,400.00	2,700.00	1,500.0
Edulopia (air) S	255.00	127.50	70.00	Romania (air) S	172.00	\$6.00	48.0
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France. F.F.	612.00	306.00	170.00	South America (tir) S	255.00	[27.50]	70.0
Germany	324.00	162.00	90.00	Spein (air) Pras.	10,800.00	5,400.00	3,000.0
Great Britain	46.00	23.00	12.00	Sweden (sir) S.Kr.	612.00	306.00	170.0
Grocor (mis) Dr.	5,400.00	2,700.00	1,500.00	Switzerland S.Fr.	300.00	150.00	82.0
Rungary (air) S	172.00	\$6.00	48.00	Tunisis (air) S	172.00	\$6.00	48.0
tran (air) \$	195.00	\$7.50	54.00	Turkey (air) \$	(72.00	6.00	48.0
Lrag (sir) \$	195.00	97.50	54.00	U.A.E. (air) \$	255.00	127.50	70.0
lociand (air)	172.00	\$5.00	48.00	U.S.S.R. (air) S	172.00	\$6.00	48.0
Indend Qr.	6.00	28.00	15.00	U.S.A. (mir) S	195.00	97.50	54.0
Innel (air) S	195.00	97.50	54.00	Yugoslavia (air)	172.00	\$6.00	48.0
Italy Lire	105.000.00	54,000,00	30,000,00	Zaire (air) S	255.00	127.50	70.0
Kanwait (air)	255.00	127.50	70.00	Other Bar, Countr. (air) . \$	172.00	\$5.00	48.0

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Mormon Project

Junio In Inter Has Junio Junesian Center Has Junio Junesian Center Has Pamela G. Hollie

er York Times Service Hawaii -- The Polynesian and entertainment comne of Hawan's major at-It is also a business that timated will gross the is \$23 million this year, bringing the church an ament of riches.

are a brass band, two theaters, restaurants, aterfalls, an eropting vol-. \$29, an adult can enjoy a . of entertainment, includ-) to areas that reproduce in Tonga, Tahiti, Samoa, Jand, the Marquesas, Fiji ani. An evening show with Martin and a state of the

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Carl and the same

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formers is so popular that formon Church estatus Jynesian Cultural Center Straine 35 miles from Honohuln. ons are required. S miles for sta-



d industry, public relations teaching of languages and an history.

A lan history. ked, perhaps too well. The Service recently CWNLAND Revenue Service recently that the Polynesian Cul-mer, which has grossed an \$125 million since it is too profitable and too mal to be tax-exempt. The appealing the decision. If the Polynesian Cultural world face a bill of \$9 mil-Sec. 1999 could face a bill of \$9 mil-back taxes. B. Teres e was no problem when we ... ss," said William Cravens, والمحموة r of the center. "Then the star of the e started generating excess

hey started looking at us. hey started looking at us. the money right back into ersity or the center." The has its own board and is · · · from the church and the

have to put on a good

said William Wallace, culcess funds. **Psychological View** he Morality of Gossip Two outsiz By Glenn Collins New York Times Service

tural presentations manager. "The IRS complains that we are too prolessional to be tax-exempt. We take pride in being professional. In Polynesia, you don't perform unless you can give a professional performance."

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The Mormon Church operates a wide range of businesses, whose function has been to redistribute funds among church projects. But as the businesses have expanded and become more successful, the church's altruism has often been challenged. So, in this fight, the

church says it wants to set the record straight. "We did not establish the center to make a profit," said Baden Pere, a New Zealander, director of cul-tural education. "We established the center to further the education of the students and the communi-ty. We are assisting in the preservation of Polynesian cultures."

Winning Formula

But as a business venture, the center has a winning formula: an exotic setting far from other com-petition, handsome young people, efficient marketing, a controlled labor source, church financing, relatively low operating costs, and lo-cal support (Laie is a Mormon community). Revenues have climbed from an estimated \$3.7 million in 1970 to at least \$20 miltion in 1980. The cultural center was de-

signed to help the university," Ashton said, but at times it is diffi-Ashtor said, but it this it is built cult to tell which is helping which. When the university recruits stu-dents it keeps in mind that there have to be so many Fijians. Tongans and Maoris each year to replace those who graduated. There have to be a certain number of mu-

sicians, singers and carvers. Once they are in Hawaii, many of the students are totally dependent upon the university, the center and the Mormon community. its leading lady.

Critics complain that the center exploits students: For foreign students without employment papers, there is no other place to work. Johnson And although some student pertothers make up to 56 an hour, others are paid the minumum wage, \$3.35. If the center paid the students like the professionals they are, critics say, the center would not have such a problem with ex-

Pinter and others, including two Rosenbauer new plays by unknown authors, "Reduced Circumstances" by Joe

Rippier and "Help" by Michael McGuire. They would like to do more new plays. "If the audience trusts us with the standards, they'll come to see us doing an unknown playwright's work as well," Le-Fever said. The Cafe Theater has been an

INTERNATIONAL HERALD TRIBUNE, FRIDAY, APRIL 3, 1981



Stand Stand

PRESENT-DAY GREECE — This portrait of the interior of an Athens boutique by the English photographer Chris Steele-Perkins is part of the show "Grece an present," commissioned by the information office of the European Economic Community and mounted at the Centre Pompidou in Paris to June 15 to herald Greece's entry into the EEC. The exhibition of 80 black-and-white and color pictures also includes the work of three French photogra-phers, Jean-Paul Paireault, Mireille Dupuis and Jean-Francois Lefevre. — C.G. CUPIC.

The Stage

'Cafe Theater' Improvises in Frankfurt

ipal Schauspielhaus, but was con-fronted with the problem of black

actors everywhere: not enough

man plays with opportunities for someone like her. So she joined a

small American group which even-tually developed into the Cafe

She decided to overcome the

disparity between white roles and

a black actress by ignoring it -

Theater.

By Frank Thomas Smith came a television journalist and she a housewife and mother. But her passion was and is act-ing and the theater. She worked briefly with the Frankfurt's munic-

Frankfull Tribune FRANKFURT — The Cafe Theater is way off-Broadway, but its style evokes the compari-son: an improvised theater in a converted warehouse loft in the bohemian Alt-Sachsenhausen secroles for people with black faces, compounded by the dearth of Gertion of Frankfurt. The language is English and the atmosphere is as American as Judith Rosenbauer,

1

In 18 months, the company, run by actor-directors and G Rosenbauer, Jon 4. Keith LeFever, has produced plays by Sam Shepard, Edward Albee, Harold

almost. In the troupe's production of Tennessee Williams' "The Glass Menagerie," for example, she played the lead: an ambitious, ag-ing Southern belle. She feels that she can enter into the psyche of a white person, even a bigoted one, and sees no reason why she should not play a white.

But there are limits: "We left out some of the racist expressions in the original script, like We had to send the nigger over to get the folding chairs from the parish,' or You be the lady this time and I'll be the darky.' I just couldn't hear

myself saying those things.

trying to create an effect, make the audience forget the contradiction, so we didn't want to remind them of it with lines like that."

of it with lines like that." In Shaw's short play "Village Wooing," Rosenbauer plays a low-er-middle-class English shopgirl wbo blows her village contest winnings on a first-class ocean cruise, on which she meets a testy Oxonian guidebook author, played by a genuine Englishman, Richard Lord. If her British accent was less than ideal, it is doubtful that many in the predominantly German audience noticed.

Although the Cafe Theater is a triumvirate, it is Rosenbauer who gets most of the attention in the German press, but LeFever, John-son and the other actors welcome the attention she attracts to the The Cafe Theater is many things

to many people. For the Germans in the andience it is a relief from the "modernized" classics and acting style in the official theaters, for the English-speaking community it is English-language theater in a foreign environment. For Judith Rosenbauer it is a dream coming true: a theater in which she and her co-workers can exercise their

chosen professions.

Vienza Discord

Women Seek Places in 2 Orchestras

By Kenneth Jautz The Associated Press

VIENNA — Demands that women be allowed to play in two prestigious Viennese orches-tras — among the last all-male bas-tions of their kind — have set off electric a based to freque them clashing chords of protest here. All hut three of the world's ma-jor orchestras include women. Two of the three are here, the Vienna Philharmonic and the Vienna Sym-

phony orchestras. For Johanna Dohnal, an Austrian official, that is "too many for our small country." Mrs. Dohnal, with support from Vienna's Acad-emy of Music and the Performing Arts, has struck up a campaign to press the orchestras for changes in their all-male policy with a concert and a panel discussion given by female members of Austria's lesser-known orchestras.

"This is going to be a long, hard process — mostly a matter of con-sciousness-raising," Mrs. Dohnal said. "These things take time bere. It wasn't until after the turn of the century that they admitted women to the university, but I am confi-dent we will eventually change things in the music field too."

Slow to Change

But change appears to come slowly in Vicana, a city conserva-tive in its musical heritage. Even the Berlin Philharmonic, also allmale, auditions women.

At a recent symposium, repre-sentatives of the Philharmonic and the Symphony rejected Mrs. Dohnal's charges of discrimination. They suggested that women were not up to the rigorous training and performing schedules and would destroy what they said was the traditional visual impression creat-ed by an all-male orchestra.

Representatives of the orches-tras have repeatedly hinted that pregnancy leaves for female members would disrupt the functioning of the orchestras. In addition, members often note that their orchestras are legally private associations, free to set the policies agreed upon by members.

The comments have brought a howl of protest from newspapers and a deluge of mail to the orchestras' offices.

Through ridiculous arguments [the orchestras] have kept women from even testing their skills against those of male applicants," said the Kropenzeitung, Vienna's largest-selling newspaper.

"We have no desire to discriminate, but this is a matter of tradition and tradition is very import-ant here," said an administrative assistant at the 138-year-old Philharmonic, who requested anonym-

According to the Academy for Music, which is now conducting a survey of the role of women in mu-

sic, the exclusionary policies of Vichance of some day being in a top enna's top two orchestras orchestra here." But even if the orchestras discourage women from continuing their musical educations. Al-though an equal number of men and women start the eight-year changed their policies, that chance would still be remote, because the average age of performers in Vien-na's orchestras is now less than in academy course, only 16 percent of those completing their studies last year were female.

most major orchestras. "We're very young now. Our avcrage age is only around 40," a Philharmonic spokeswoman said. "So what we're really talking about in practical terms is only The dropout rate for women is very discouraging," says Elana Ostleitner, an administrator at the academy. "We are positive more women would be encouraged to go one position becoming available on if they had even the remotest every year or two."

Dance

Sadler's Wells' 'Progress'

By Nocl Goodwin

International Herald Triban ONDON - Anniversaries abound in British ballet this year, chiefly L the inbilee of the Royal Ballet next month, to which the run-up has already begun. Linked with that is another 50th anniversary, of the re-opening of Sadler's Wells Theatre, which the Sadler's Wells Royal Ballet is currently helping to celebrate with a two-week season there, the first programs comprising famous works premiered on that stage. Among them is "The Rake's Progress" (1935), which Dame Ninette de

Valois derived from the 18th-century paintings of William Hogarth, cre-ating a series of dramatic scenes, comic and tragic by turns, with Gavia Gordon's music contributing a period pastiche. In the progress from ricbes to rags, the wealth of character detail recalls, now more than ever, the influence of Massine on the youthful de Valois in her years with the Dischlar company. Diaghilev company. Before this ballet, no comparable role had been created for an English

dancer as the Rake was for Harold Turner. A more than worthy successor today is Stephen Jefferies, in his vitality of movement combined with strong emotional expression, whether reveling in the orgy with Hogarth's whores or stripped of all dignity and most of his clothes in final madness. He was well supported by the rest of the company, but less so by an orchestra under Barry Wordsworth, with playing that often took a cheap view of the score.

Former alumni of the company are making comebacks from all direc-tions for the celebrations. Doreen Wells, now the Marchioness of Londonderry and the mother of a family, took the role of the Betrayed Girl in de Valois' ballet, dancing with restrained poignancy and watched approvingly by the choreographer.

In the same program Brenda Last, who left to become director of the Norwegian National Ballet in Oslo for three years, was back to repeat ber earlier successes in the utle role of "Pineapple Poll." John Cranko's Gilbert and Sullivan frolic has seldom been out of the repertory in the 30 years since it was premiered, and it remains a spirited entertainment on its own terms of reliance on winsome charm. It was notably well danced, including the dashing Captain Belaye of Carl Myers and his bevy of swooning admirers pretending to be bearded sailors. So also were the solo roles in Kenneth MacMillan's "Danses Concertantes" this first commissioned ballet, in 1955), in spite of the tacky new plastic designs it acquired from Nicholas Georgiadis 18 months ago. Princess Margaret, an acove president of the Royal Ballet for 25 years,

saw this program at a special performance Wednesday, plus Sir Freder-ick Ashton's "Soupirs," a pas de deux that brought back Antoinette Sibley from motherhood and retirement to rejoin Anthony Dowell. She is also appearing in the opening programs at Covent Garden with Dowell in the revival of Sir Robert Helpmann's "Hamlet" (1942).

MacMillan's three-act "Manon" (1974) for the Covent Garden company bas acquired a new orchestration of its Massenet musical anthology from John Lanchbery, who also conducted. The pieces, all short and none from the opera, formerly sounded pretty bloodless in relation to the passionate stage goings-on of abduction, seduction, murder and mayhem, and the change is for the better in supporting this with more or chestral body and color except when it becomes merely brash. Marguerite Porter proved a marvelous new Manon for the ballet, with Wayne Eagling repeating his fine des Grieux and Derek Deane a successfully

New York Thmer Service The Cafe Theater has been an artistic success, but with only 80 seats financing is a problem. The logy at Johns Hopkins University. "Most people gossip, but they logy at Johns Hopkins University. "Most people gossip, but they is seat financing is a problem. The process of gossip," said Silver, "helps to discover and define behavior — and creates a consensus about it." Silver and his behavior — and creates a consensus about it." Silver and his prator, Dr. John Sabini, an associate professor of psychology at Antor, Dr. John Samin, an associate professor of psychology at inversity of Pennsylvania, are engaged in research into what they ithe moralities of everyday life," and one of their focuses is gossip. Tetivity one might not ordinarily link with morality.
a pastime, gossip has always had a lot to recommend it. It can be the associate of a secret so new ation, and it fosters the minacy of shared bonds. But Silver and are formated by continue transmit.

are fascinated by gossip's moral component. esip allows you to test the waters — it enables you to know what unity morahity is," said Silver. "It makes it possible for a newlateral.

to probe the boundary lines of acceptable and unacceptable be-

re are different norms in different cultural groups, and in different or work simutions — one group'a cruelty is another group's hu-In practical terms, this creates a real problem in knowing what is able behavior," said Silver.

gossiping you talk, and you listen to people who are evaluating ne or something, and you learn what acceptable behavior is," he

he of someting, and you term what acceptable behavior is, he And people can correct you in a discreet way, so you don't have to ce — since after all, you're only telling stories." ddition, gossip enables people to firm up their beliefs about what al behavior. "Philosophically, you can know something on an ab-level," said Silver, "and not really know that you know it. But by ing, in front of others, you can actually verbalize your beliefs, to and to yourself. And it's completely safe: you're just gossiping,

sip can even be transformed into moral discourse. For example, sip can even be transformed into moral discourse. For example, ssiper can start talking about how a woman whose husband is s traveling on business trips has had an affair — and the other i can say, "Well, I think she's justified in doing that, because . . ." inversation shifts, and suddenly it becomes a moral discourse. , er and Sabini will detail their work on gossip in a book to be the next December by Oxford University Press, "The Moralities index life" ryday Life."

onaco special supplement

INTERNATIONAL

Herald Tribune

April 30, 1981

PARIS AMUSEMENTS CINEMAS - THEATERS - RESTAURANTS - NIGHT CLUBS - O.Y.

This is enough to support one ac-tor-manager (LeFever) and pay the others 10 marks a performance. On May 1, the theater is moving to slightly larger quarters, where the ticket price is likely to rise. To finance the move, Judith Rosen-

eight-city world tour later this year and present three world premieres next fall to mark its 100th anniverbauer took out personal bank loans using her apartment as colsary, orchestra officials announced

Wednesday. The orchestra will go on tour from Oct. 26 to Nov. 12, making appearances in Osaka, Nagoya and Tokyo, Japan; Paris, Frank-furt, Berlin, Vienna and London. There are performances four nights a week, Thursday through Sunday. Once in the new premises there will be performances seven nights a week and a real cafe next The BSO will present a free per-formance of Beethoven's Ninth Sympbony on Boston Common on Thursday, Oct. 22, the 100th anni-versary of the orchestra's found-ing. The BSO will also offer prem-iner works hy composers Boyer to the theater proper. The present "cafe" consists of a bar in the audience area which serves coffee, soft drinks, sandwiches and sourp. Judith Rosenbauer, horn 36 years ago in The Bronx and raised in Queens, studied drama at the iere works by composers Roger Sessions and Andrzej Panufnik during its 1981-82 season. It will State University of New York. She met and married a German exchange student and came with him also present a premiere a violin concerto by Robert Starer. to West Germany, where he be-



would have been too much. We're

Boston Symphony

Plans World Tour

United Press International BOSTON — The Boston Sym-phony Orchestra will make an



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INTERNATIONAL HERALD TRIBUNE, FRIDAY, APRIL 3, 1981

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By Howard Roberts VKFURT - A dramatic change has spl across West German capital investarkets.

narkets, a once-secure base for excess have become something of a pariah in : of surplus-holding countries eager to vantage of the more attractive returns by the Britain, the United States and

ver, interest rates in West Germany allways have been lower than those so why has the German market been enly shunned by the investing world? e opinion of one German investment the answer lies in the changing attiforeign investors.

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	Krupp-Huetlenwarke (No. 17)		5.284	4.437	40.3	37.6	0
	Fried Krupp (No. 17)		5.200	5.036			
	Audi NSU (No. 2) Preussanalektra (No. 1)		5.171 5.066	4.509 4.613	29.8 14.9	28.5 14,8	t D
	Kloeckner Werke * (No. 9)		5.016	4.244	31.7	30.8	w
	Hochitef	Construction	5,D14 * 5.002	4.303 4 3.821	31.5 30.8	31.1 29.3	O D
	Soorberg-Gruppe	Power plants	4.888	4.303	22.8	22.2	ŏ
	· Burlanet (Na. 23)			4.305	31.4	33.2	0
	- Budenis (No. 23) Mannesmannrochnen (No. 18)		4.514				_
	Mannesmannroehnen (No. 18) Viog	Holding company	4.302	3.398	24.6 31.5	22.2 31.3	D W
	Mannésmannroehnen (No. 18) Viog KHD * (No. 9)	Holding company		3.398 3.739 4.204	24.6 31.5 29.0	31.3 29.5	W D
	Mannesmannroehren (No. 18) Viag KHD * (No. 9) Deutsche Philips Erika		4.302 4.250 4.213 4.100	3.739 4.204 4.200	31.5 29.0	31.3 29.5	W D W
	Mannesmannroehnen (No. 18) Viag KHD * (No. 9) Deutsche Philips Enka Thyssen Industrie (No. 8)	Electrical goods Chemicals	4.302 4.250 4.213 4.100 4.049	3,739 4,204 4,200 4,106	31.5 29.0 39.4	31.3 29.5 40.4	3 0 € 0
	Mannesmannroehren (No. 18) Viag KHD * (No. 9) Deutsche Philips Erika	Electrical goods Chemicals Industrial plant Tobacco	4.302 4.250 4.213 4.100 4.049 4.031 3.995	3,739 4,204 4,200 4,106 3,357 4,D12	31.5 29.0 39.4 28.7 3.9	31.3 29.5 40.4 28.5 3.8	₩ ¤ ₩ ¤ 0 0
	Mannesmannroehnen (No. 18) Viog Krith * (No. 9) Deutsche Philips Enka Thyssen Industrie (No. 8) Deutsche Babcock BAT Brown, Boveri	Electrical goods Chemicals Industrial plant	4.302 4.250 4.213 4.100 4.049 4.031 3.995 3.968	3,739 4,204 4,200 4,106 3,357 4,D12 3,784	31.5 29.0 39.4 28.7	31.3 29.5 40.4 28.5	8 0 8 0 0 0 0
	Mannesmannroehnen (No. 18) Viag KJD * (No. 9) Deutsche Philips Enka Thyssen Industrie (No. 8) Deutsche Babcock BAT Brown, Boveri UK Wesselling (No. 13)	Electrical goods Chemicals Industrial plant Tobacco	4.302 4.250 4.213 4.100 4.049 4.031 3.995	3,739 4,204 4,200 4,106 3,357 4,D12	31.5 29.0 39.4 28.7 3.9	31.3 29.5 40.4 28.5 3.8	8080 8000 1000
	Mannesmannroehnen (No. 18) Viog Krith * (No. 9) Deutsche Philips Enka Thyssen Industrie (No. 8) Deutsche Babcock BAT Brown, Boveri	Electrical goods Chemicals Industrial plant Tobacco	4.302 4.250 4.213 4.100 4.049 4.031 3.995 3.968 3.248 3.666 3.616	3,739 4,204 4,200 4,106 3,337 4,D12 3,784 2,594 3,392 3,434	31.5 29.0 39.4 28.7 3.9 27.2 	31.3 29.5 40.4 28.5 3.8 26.D 32.3	00-00 04-00
	Mannesmannroehnen (No. 18) Viog KHD * (No. 9) Deutsche Philips Enka Thyssen Industrie (No. 8) Deutsche Babcock BAT Brown, Boveri UK Wesseling (No. 13) Henkel KGaA (No. 33) AGFA-Gevaert * (No. 7) VEW	Electrical goods Chemicals Industrial plant Tobacco	4.302 4.250 4.213 4.100 4.049 4.031 3.995 3.968 3.748 3.666 3.616 3.398	3,739 4,204 4,200 4,106 3,357 4,D12 3,784 2,594 3,392 3,434 3,143	31.5 29.0 39.4 28.7 3.9 27.2 	31.3 29.5 40.4 28.5 3.8 26.D 	000-000
	Mannesmannroehnen (No. 18) Viog KrB (No. 9) Deutsche Philips Enka Thyssen Industrie (No. 8) Deutsche Babcock BAT Brown, Boveri UR Wesseling (No. 13) Henkel KGaA (No. 33) AGFA-Gevaert (No. 7) VEW Kraftwerk Union (No. 3)	Electrical goods Chemicals Industrial plant Tobacco Machinery/Electrical	4.302 4.250 4.213 4.100 4.049 4.031 3.995 3.968 3.248 3.666 3.616 3.358 3.200	3.739 4.204 4.200 4.106 3.357 4.D12 3.784 2.594 3.392 3.434 3.143 5.500	31.5 29.0 39.4 28.7 3.9 27.2 	31.3 29.5 40.4 28.5 3.8 26.D 32.3 7.0 18.1	000-000
	Mannesmannroehnen (No. 18) Viog KrB (No. 9) Deutsche Philips Enka Thyssen ladustrie (No. 8) Deutsche Babcock BAT Brown, Boveri UK Wesseling (No. 13) Henkel KGaA (No. 33) AGFA-Gevaert (No. 7) VEW Kraftwerk Union (No. 3) Saarbergwerke (No. 37) Preussag	Electrical goods Chemicals Industrial plant Tobacco Machinery/Electrical	4.302 4.250 4.213 4.100 4.049 4.031 3.995 3.968 3.2748 3.666 3.616 3.398 3.200 3.189 3.179	3.739 4.204 4.200 4.106 3.357 4.D12 3.784 2.594 3.392 3.434 3.143 3.5500 2.289 2.684	31.5 29.0 39.4 28.7 3.9 27.2 	31.3 29.5 40.4 28.5 3.8 26.D 	0 - 0 0 0 - 4 0 4
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	Mannesmannroehnen (No. 18) Viog KHD * (No. 9) Deutsche Philips Enka Thyssen Industrie (No. 8) Deutsche Babcock BAT Brown, Boveri UIK Wesselling (No. 13) Henkel KGaA (No. 13) Henkel KGAA (No. 33) AGFA-Gevaert * (No. 7) VEW Kraftwerk Union (No. 3) Scarbergwerke (No. 37) Preussag Brown, Boveri (No. 43) SEL	Electrical goods Chemicals Industrial plant Tobacco Machinery/Electrical Energy	4.302 4.250 4.213 4.100 4.049 4.031 3.995 3.968 3.748 3.666 3.616 3.398 3.200 3.189 3.179 3.128 3.117	3.739 4.204 4.200 4.106 3.357 4.D12 3.784 2.594 3.392 3.434 3.143 3.5500 2.289 2.684	31.5 29.0 39.4 28.7 3.9 27.2 	31.3 29.5 	0 - 0 0 0 - 4 0 4
	Mannesmannroehnen (No. 18) Viog KHD * (No. 9) Deutsche Philips Erka Thyssen Industrie (No. 8) Deutsche Babcock BAT Brown, Boveri UIC Wesseling (No. 13) Henkel KGaA (No. 33) AGFA-Gevaert * (No. 7) VEW Kraftwerk Union (No. 3) Sourbergwerke (No. 37) Preussag Brown, Boveri (No. 43)	Electrical goods Chemicals Industrial plant Tobacco Machinery/Electrical Energy Cool/Off Electrical goods	4.302 4.250 4.213 4.100 4.049 4.031 3.995 3.968 3.248 3.666 3.616 3.398 3.200 3.189 3.179 3.128	3,739 4,204 4,200 4,106 3,357 4,D12 3,784 2,594 3,372 3,434 3,143 5,500 2,289 2,684 3,038 2,797	31.5 29.0 39.4 28.7 3.9 27.2 	31.3 29.5 40.4 28.5 3.8 26.D 32.3 7.0 18.1 21.5 17.3	0 - 0 - 0 0 0 - 6 0 0

The 50 Leading Industrial Companies

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INTERNATIONAL

PARIS, APRIL, 1981

A SPECIAL SUPPLEMENT

FOCUS ON

WEST GERMANY

Herald Tribune

Volkswagen headquarters at Wolfsburg

Auto Industry Resists Recession

By Andrew Hargrave

FRANKFURT - West German automobile manufacturers have shown greater resilience in the economic recession than most of their European or North American

ues, but are scrutinizing very carefully sman economy and the political situageneral. They are contrasting the curroblems of the German government the seemingly more determined poli-Prime Minister Margaret Thatcher and 'ni Ronald Reagan."

ie 1960s, West Germany had something oblem with large-scale deposits of mon-n other countries. In order to stem the capital into the country the West Ger-inance Ministry imposed a 25-percent lding tax on income from bond payand allowed non-domestic investors to . se only those bonds that had an outig maturity of at least four years.

ever, this did not deter foreign investors om the West German mark was synonywith revaluation potential and security. Sermany was still in the midst of its mic miracle" and, apart from momen-mors in the mid-seventics when the first e shocks came from the Middle East, it nothing could prevent the rise to fur-Juence.

hany overcame this first oil price rise dative facility, and soon was giving evi-of its financial prestige by taking steps port the ailing dollar. But new oil shocks in 1979, and it became clear that the ms they brought with them were nol cyclical but rather showed up deep tral problems in the German economy. many's dependence on imported oil was the by the new price rises, and the curcount plunged from a surplus of over 18 marks in 1978 to a deficit of 10 billion 9. This decline repeated itself in 1980, he shortfall totalled DM28 billion. ign investors became skeptical. They

xminated the trend on the German capirket, which boomed when they bought

(Continued on Page 11S)

anks: Doubt **World Aims**

By Joshua Larkin

ANKFURT - For many West German ankers the question in regard to expan-f international networks is not "when" whether."

prospects of a free-trade zone for bank-New York has oot produced a rush of

sank AG, remarked that the Luxembourg building of Commerzbank International as ideally suited for uses other than bank-

il from Luxembourg is under considera-We have no plans to change our position uxembourg," said Dr. Wolfgang Jahn, of international operations, but Mr. enberg's statement has made other bankinsider how wide their own nets should

omer to the ranks of German banks operabroad. In the early 1970s, it had a stake consortium bank in Luxembourg, but only e last two years did it establish its own ตำลรง,

codor Somon, head of international oper-(Continued on Page 11S)

W = consolidated World sales.

D = consolidated Domestic sales. I = Individual company soles (used of parent companies, like Basch, which do not consolidate their subsidiaries' sales or subsidiaries which are separately incorporated, such as Audi of the VW group).

O = Other sates - disclosure to Frankfurter Allgemeine Zeitung by the company, or based on other information or esti

Companies listed in italies are included in a previously named company, the number of which is given in parentheses

- Own estimates.

- Not a company in the legal series.
 Not a subsidiary in the legal sense.
- Construction value (as distinguished from actual revenues booked).
 Only partially comparable to previous year's sales.

Sources Frankfurter Allgemeine Zeitung

counterparts.

As Eberhard von Kuenheim, chief executive of BMW, recently pointed out with pride, two of the three European carmakers who managed to increase their output last year were West German (BMW, Daimler-Benz and Renault of France).

lo a year of sharply reduced overall world production, West Germany remained the third-largest carmaker with a share of 12 percent (10 percent of all vehicles when trucks and buses are included). In exports, West Germany was second only to Japan and well ahead of its oearest rival. France.

Although the profits achieved by most West German volume car manufacturers declined last year from prosperous 1979, all — including the major U.S. subsidiaries Opel (General Motors) and Ford — have avoided the large losses suffered by PSA Peugeot-Citroen of France, British Leyland, Fiat of Italy and the U.S. parents of GM and Ford.

The Japanese advance in Europe did oot, of course, spare the German market. The share of Japanese cars in total new registrations (down by 7.5 percent) doubled from 5.4 percent in 1979 to 10.4 percent last year.

In all, foreign cars captured more than a quarter of all new car sales.

In turn, West German exports, 53.5 percent of total domestic output (up from 50.8 percent in the previous year) represented a lower volume within a total output which dropped by about 410,000 cars to 3.52 million last year.

The composition of new registrations reflects both the effects of the recession and the advance of foreign cars. The number of smaller cars (under 1,500 cc) registered rose by

(Continued on Page 11S)

Commercial Vehicles: A Healthy Sales Year

By Charles Wilkins

BONN — West German producers of com-mercial vehicles can have few grounds for complaint these days. In-fact they should have plenty to be pleased about when looking back oo last year's healthy sales and production results.

Although the domestic market may not have lived fully up to hopes for it, at least the export market was booming. West German commer-cial vehicle exports in 1980 climbed 18 percent to a record 210.700 units. Demand was up, particularly in Western Europe, OPEC countries and some African states. Production also reached a record level, rising 13 percent to 357,600 vehicles.

New domestic commercial vehicle registrauoos advanced more modesily, increasing by three percent to 175.500. Home demand, which had been satisfactory, tapered off from the whole investment goods sector and espe-cially in the building branch as the year drew on. New truck registrations rose only 1.2 percent last year, while for buses the total was up just 0.7 percent.

The leading West German producer, Daimler-Benz AG, had plenty of reason to be satisfied with its performance in 1980. Despite a two-percent drop in domestic volume sales of commercial vehicles, exports achieved a 20percent gain. The company said it had used domestic production capacity to the full. Output from plants in West Germany climbed 7.6 percent to 203,041 units, made up chiefly of light transporters, medium- and heavy-sized vehicles and buses.

Good International Position

Further afield, Daimler-Benz's position last year in the international market, where it has around a 2.4-percent share, was successfully defended and even expanded in some cases, the company said. Group worldwide commercial vehicle production was raised 6.4 percent. Output was substantially lifted in the medium and heavy truck raoges. Daimler has pointed out that just uoder 70,000 units of its overall world output were produced by South Ameri-can subsidiaries in Brazil and Argentina.

Daimler recently has been conducting "informative talks" with the U.S. truck producer White Motor. But the company said these were

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not negotiations aimed at taking over the beavy-diesel truck manufacturer as some press reports had suggested. Daimler opeoed its first truck-building plant in the U.S. last year. It plans to produce 4,000 trucks in the 9- to 15ton range this year at the Hamptoo. Va., site, which at full capacity has a potential annual output of about 18,000 units.

Southeast of Daimler's Stutigart headquarters is another group that had beld discussions with White Motor with a view to a possible takeover. But Maschinenfabrik Augshurg-Nuernberg AG (MAN) decided in 1979 not to go ahead with the project. MAN, a commercial-vehicle and engineer-

ing group three-quarters owned by the mechaoical engineering group Gu-tehoffnungshuette, bas about 61 percent of its group sales in the commercial vehicles sector. It grew strongly last year and raised its domestic market share from 22.6 percent in 1979 to over 24 percent. This figure compares with Daimler's own hefty slice of the home market amounting to over 50 percent.

Heavy Investment Paying Off

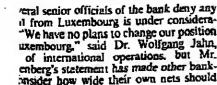
Truck output at MAN rose just over 13 percent to 20,180 units while bus production dropped seven percent to 2,845 units. The group hopes to push truck output up a further five percent this year. Heavy investment in the modernization and expansion of production at its commercial vehicle plant in Munich have begun to pay off, and returns are expected to pick up strongly from late this year.

On the export side, more than half the group's vehicle production is sold outside the home market. Truck exports last year climbed around 36 percent to 8.500 and MAN is aiming for more than a 20-percent rise again this

MAN set up a subsidiary - the MAN Truck and Bus Manufacturing Corp. - in the United States last spring, and invested about 20 million marks in a building production plant at Cleveland, North Carolina, The U.S. facility will come into operation this summer with production for two large bus contracts for the cities of Chicago and Seattle. Elsewhere the group already holds a one-third stake in a truck and bus assembly plant at Istanbul. Tur-

(Continued on Page 10S)

it to found new subsidiaries and hranch
mark by one top executive raised specu that some banks might pare the size o is abroad.
a press conference in January, Pau



ndesbank Rheinland-Pfalz is a relative

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INTERNATIONAL HERALD TRIBUNE, APRIL, 1981

 The Top 20 Trade Companies in West Ge	rmany
	EMPLOYEES

			(DM b	llions)	(in i	,000) 🚆	VV seven years in his long ca- reer was Toni Schmuecker, chief af
Rank	COMPANY	SECTOR	1979	1978	1979	1978	Volkswagcowerk AG, absent from the motor industry, and then prob-
1979	the Private	Holding company	11.503	10.245 10.723	20.4	21.1 87.2	ably to achieve his ambition of being an unchallenged Number
t.	Hugo Stinnes	Department stores	11.089	9,444	2.2	2.4	One. Those years, 1968-1975. were
2.	Karstaan-Gruppe	Oil	10.833	7.849	11.5	11.2	spent with a major engineering
З.	Arol	Holding company	10.443		13.0	11.3 .	spent with a major curnet when it
4.	Roab Karcher	Inon/Steel/Machinery	10.236	8.865	a.5	10.4	company, Rheinstahl, but when it
5.	Thyssen Handelsunion	tron/Steel/Machinery	9.509	3.782	43.5	43.3	was swallowed up late in 1973 by
6.	Klockner & Co.	Paper/Mail order	9.253	8.579	75.8	77.5	an even bigger fish. Thyssen, the
7.	SCHOKEOWITE-MICHAE		8.424	8.080	13.0		writing was on the wall for Mr.
	Karstadt (No. 2)	71	7.984	7.441	_		Schmuecker: Thyssen's top man
	Schickedanz-Handelsgruppe (No.	Groceries	7.660	7,240		57.7	was a few years younger than he.
8.	Edeko-Zentrole	Department stores	7.241	6.723	58.8	0,7	There are however, always up-
9.	Kaufhof	Oil trading	6.900	5,000	0.8		portunities in the motor industry
10.	Mebanaft-Gruppe		6.764	7.974	_	-	for ambitious men with over-drive.
11.	Toepfer	Cereals	6.575	5.710	6.0	5.6	for chief executives rolate among
12.	Rowe Zentrole	Groceries	5.682	5.696	_	—	companies at fairly frequent inter-
13.	Hertie	Department stores	5.445	4.912	14.4	14.4	t wale This is narticularly true ut
14.	Baywa	Department stores	5.395	5.067	47.5	46.7	companies in trouble, which also
19.	Kaufhof AG (No. 9)		5.030	4.500	_		happens froutiently in a volatile in-
	Gedelfi		4.630	5.338	28.5	26.5	ductry consilive to the general state
15.	Co op Zentrale	Department stores	4.630	4,445		-	of the economy and th changes in
16.	Brenninkmeyer	Textiles	4,414	3.488			fashion and babits. (Mr.
17.	Rewe-Leibbrand	Department stores	4.392	4.604	3.0	3.1	Schmuecker was an exception.
18.	Mannesmann Handel AG	Machinery/Steel		3 767		_	Lucian here with Ford Germany.
19.	Tangelmann - Kaiser's Kaffee	Groceries	3.960	Source	Frankfurter A	Ageneine Zeitung	for more than 20 years).
20.	Actigenticity - resident						In February, 1975, when Mr.
_							
	Cood Voar f			a: 1	Vak	nialag	Leiding in VW's driving seat, the
	a - 1 1700m	For C'OM	mer	CIAL.	vei	110169	Leiding in vws in deep trouble its

A Good Year for Commercial Vehicles

(Continued from Page 9S)

key, and has been negotiating with the government for a heavy-dieselengine production plant worth around 50 million marks in which it would again take a minnrity holding. The group also is reported to be planning an engine and truck assembly plant in India

MAN has been producing a new range of six- to nine-ton trucks in cooperation with Volkswagenwerk AG. This program began in 1979 at VW's Hannover works and MAN's plant at Salzgitter. The two firms aim to reach a production level of around 15,000 vehicles annually by 1984-1985, of which more than half will be for export. Production in 1979-1980 was 1,600 units and this year's goal is about 3 500

Hnwever, VW bas been working on sbort-time in Hannover since January because of weak demand

for commercial vehicles in Europe.

The federal post office and some ather buyers have been delaying taking delivery of vehicles owing to budget difficulties and generally ught financial conditions. In February. 16,000 of the 22,000-man Hannover work force were affected by extended short-time, originally planned for only 25 days during the first balf of this year. The move will cut autput of two truck models in the one- to four-ton

range, VW said. But the overall outlook at VW this year is for stable commercial vehicle sales at around the same level as in 1980. The group's world sales in this sector climbed to ness has been positive and VW is confident this will be maintained. but developments abroad bave been difficult in some countries. West German proc particularly in Britain and France will complain about.

owing to the poor economic climate and high interest rates.

losses mounting, its cash flow drying up. It did have a promising new model, Golf, to replace the ald warkhnese, the Beetle, but time Although West German motor vehicle output fell sharply at the start of 1981, commercial vehicle production was relatively steady at 28,000 units, around the same level and money were needed to market as in January last year and slightly up from December's 27,000 units. Exports also showed little change from last year's level, intaling 15.200 in January - down from December's total of 19.000.

It is unlikely that 1981 be as good as 1980. The industry recognizes that little better than status qun can be hoped for in sales on the domestie market under current conditions. But exports should be about 237,300 last year from helped by a weaker mark. Al-225,200 in 1979. Domesuc busi-though sharp currency fluctuations are nn help to exporters, improved competitiveness gained through a drop in the mark is something West German producers hardly

Profile: VW's Head and 'the World Car' suffered its first-ever financial loss transferred from Japan to Euherit the Golf and benefit from the

WOLFSBURG - For only seven years in his long caeer was Toni Schmuecker, chief af olkswagcowerk AG, absent from the motor industry, and then prob-ably to achieve his ambition of being an unchallenged Number One. Those years, 1968-1975, were spent with a major engineering company, Rheinstahl, but when it was swallowed up late in 1973 by an even bigger fish. Thyssen, the writing was on the wall for Mr. Schmuecker: Thyssen's top man was a few years younger than he. There are, however, always np-portunities in the motor industry for ambitious men with over-drive. for chief executives rotate among companies at fairly frequent intervals. This is particularly true of companies in trouble, which also happens frequently in a volatile industry sensitive to the general state of the economy and in changes in fashion and babits. (Mr.

company was in deep trouble - its

domestic market shrinking, its

large U.S. market collapsing, its

VW's U.S. sales, which in the carly 1970s were as high as 20 per cent of the company's total output, by setting up a production plant there. When in 1969 such a plant was thought of the first time, VW had the money but no model," he recalls. "Then we had the model (the Golf) but no money in imple-ment such a plan." Another Factory Coming

Mr. Schmuecker also insists that when he arrived at VW to replace Mr. Leiding, there was no firm de-cision ar blueprint to produce cars in the U.S. This was soon rectified, however. In 1978 the first cars rolled off VW's Westmoreland, Pa, assembly line: a second factory is due to be added next year to raise capacity to 400,000 units a VW is now duly established in

the United States with the American version of the Golf, called Rabbit, but after its successful first full year in 1979, it ran right into a major recession. Car output in the U.S. last year dropped by 30 per-cent compared with only 9 per cent in West Germany. In Brazil, cent in west Germany. In Brazi, too, at present VW's biggest over-seas nperation, production dropped and, as a result of price controls and a six-week strike, VW.

upswing, albeit temporary, in the automobile industry. There had also been a tentative proposal — it last year. Undaunted, Mr. Schmucker the world so far unaffected by the was. Mr. Schmuecker emphasizes, recession: Japan. Last winter he nn more than that - to recapture initiated talks with Nissan to produce the mediam-size VW models - the Audi 80 or the Passat - at the company's plant and so estab-lish a substantial VW presence in

the Far East The eventual target is 200,000 cars or more per year, with an increasing Japanese content and re-sulting benefits from that coun-try's lower pay, fewer holidays and high productivity.

The main objective is, of course. to penetrate the Japanese domestie market where VW, though the marker where vw, mough me largest exporter from Europe, only managed to sell 20,000 cars last year. The idea is to raise this at least fivefold to give VW "a 3-, 4-nr 5-percent market share in Japan instead of the wrecent 0.7 regreat" instead of the present 0.7 percent' and also take advantage of growth in other Far Eastern places where VW has little chance of selling.

"However," Mr. Schmuecker emphasizes, "nothing has been finally decided. It all depends on the joint study still to be completed." (Mr. Schmuecker, like other European car chiefs, is not unconcerned about Nissan's plans to set up a factory in the United Kingdom. "Unless the product has a high local content," he says, "the problem of Japanese penetration of the Eu-ropean market would only be

He is confident about the future looked to the only major market of of the motor industry, though he admits 1981 may be no better than the very poor 1980. Energy saving will remain VW's first priority. even though after a 25-percent drop in pro rata fuel consumption in the 1970s, the elbow room for further savings is limited. On the other hand, the success

of the diesel-engined Rabbit in the U.S. has shown the potential of this highly economical engine out-side West Germany (where it is already widespread). Electronics too, are likely to contribute to sav-ing energy and may eventually have a share of 10 to 15 percent in the price of the average-volume car, considerably more than the present two percent.

Alcohol-Fueled Engines

VW's experience in Brazil, where one-third of its output is equipped with engines using alcobol as a fuel (it would be more were its use not limited by the sugar-cane based ethanol supplies), is also considered an important asset as gasoline gets scarcer and costli-

adquarters near Munich.

of DM5.1 billion, after reporting unconsolidated turnover of DM43

Mr. Schmuecker's long association with Ford has certainly given him grounding in the American way of car-thinking and despite their current vicissitudes, General Motors and Ford remain VW's biggest rivals inside and outside West Germany. Yet the "world "world

Toni Schmuecker cars," promoted by both fear for him. Cars, he says vary from country in co والأراجي

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conform to local preferen idiosyncrasies. "In any c adds, "in Golf we, too adds. world ear." He accepts the logic of t car, through the ioterchan

components and 1 "GM's \$40-million inves the world car represents money," he says, adding cally. "When the Americ cally. When the Americ something, they start it big This he knows from per

erience as VW chief and Ford executive. Mr. Sch. who will be 60 later this does not underestimate th can, or for that matter t

it globally. Mr. Schmuecker was lucky to in-Aviation: A Merger That Will Reshape an Industr

BONN — Just one week before Christmas last year, two com-panies based at opposite ends of West Germany finally agreed to

groups The government had long been urging a merger between the two

create an efficient, competitive firm, and to improve the structure of Germany's aviation industry. Its interest lay in securing the

GMBH (MBB) and Bremen's by creating a producer large Bereinigte Flugtechnische Werk enough to stand up well to competition from other international

> The government also had an interest in improving the efficiency of an industry which had swallowed up large subsidies from Bonn. With an eye to the future, The space and marine technology branches will be in Bremen, attention centered generally on the Airbus program in which both MBB and VFW are heavily inwhich previously held a stake in VFW, and the transport aircraft ector will be in Hamburg. The oew MBB group plans to achieve consolidated sales this year

volved Two days after MBB and VFW agreed to merge, the government showed its approval by agreeing to release more than 200 million billion in 1980. Last year's figure includes sales from VFW and its subsidiary, Erno Raumfahrttech-nik GMBH, which specializes in Deutsche marks to the Anglo-German-French Airbus program and to allot an additional DM180 million over the next five years.

space technology. Investments are set at DM1.4 billion.up to 1984, and include DM697 million for The funds were for the development and improvement of the two aircraft series, the A-300 and the this year. A-310. Bonn had previously frozen Growth is expected to be strong-est in the northern sectors of the Airbus subsidies until agreement on a merger was reached.

new group at first. In the south, the military aircraft sector is re-The Economics Ministry also announced that government guarantees for spending on the Airbus program would be raised by DM850 million to DM2.85 bil-

The federal goverum asked MBB and VFW to r companies for so long, will be solved by a balanced work-sharing full report on the Airbus by May covering the pos structure involving six production branches. Military aircraft, hardfor raising revenues and ware and the helicopter sectors will be based at MBB's Ottobrunn COSLS

If the goals set for this be met, the Airbus cos, hopes to be in a position sure one-third of the work in the relevant sectors in term.

As to the immediate Airbas Industric said at th January it had orders in] 456 ancraft, of which 3 firm orders and 155 opt that time, 121 A-300 airc in service for 23 different MBB said at the end of consortium estimates purchasers have fleet root for up to 1,200 aircraft un Despite the demand Airbus and the planned tion increases, a VFW sp remarked at the time of th that the two compani pleased with Bono's der continue its support for th

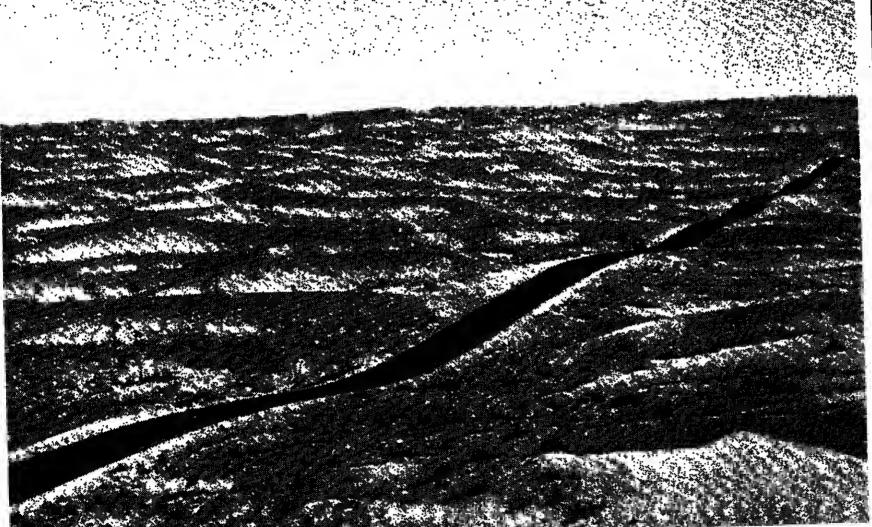
ported to have full order books un-il the end of the decade. However because without it the could not have continued } budget difficulties not only in ORGET.

MBB supervisory bo

To someone, it's somewhere.

aerospace companies in order to The move, reshaping the Ger-man civil aviation industry, fol-lowed pressure from the federal government and lengthy wrangling hetween the two firms, Bavaria's Messerschmitt Boeldow Blohm future of the civil aviation sector

GMBH (VFW).



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bon. The West German arm of Airbus Industrie, Deutsche Airbus GMBH, has disclosed the govern-ment paid for 90 percent of the DM1.3-billion development costs for the A-300 aircraft and had pledged to pay about 90 percent toward the development costs of the A-310.

The subsidies will he paid back when 850 of the A-300 and A-310 Airbuses have been sold, the company said.

Geography a Problem

Although the merger has finally been settled, VFW will continue functioning under its own name during a lengthy period of integra-tion while its activities are progres-sively aligned with MBB. Problems over jobs and the location of works between north and south, which

many but also m th U.K. and Italy could affect proman (and the Bavarian duction levels of the Tomado in minister) Max Streibl cor which MBB has a stake. Problems recently that a number. also are forecast for later in the companies were very inte buying stakes in MBB. VF 1980s for the southern sector in the research and development area for military hardware. Cutbacks in orvious major shareholden Krupp GMBH and the Bremen, received a jointders from the Defense Ministry which is under pressure to hold cent holding in the new gr down spending, would hurt the joint MBB/VFW research team. DM47 million under the agreement, he said. Now But in the north, as MBB said in December, 1981 will be decisive

cluding the Flick conc U.S. firms, are said to be for the future of the Airbus prochanes. gram. The first of the A-310 series Potential buyers may in sircraft will go into production, very patient. Mr. Streibi doubted whether changes and the consortium must achieve a substantial jump in output. Airbus holdings are likely in the production is set to increase from ture. It is probably just t the current 3.5 a month to about after Germany's new eight aircraft every month by early 1984. group has taken off.

Pharmaceutical Industry See Expanding World Drug Mark

By Gareth Edwards

FRANKFURT -- Leading West German pharmaceutical companies believe the market for buman drugs in the Western world could nearly triple in value over the next 20 years, thereby provid-ing one of the main motors for growth in the chemical industry.

Pharmaceuticals have the attraction of being more resistant to the vagaries of world trade cycles than many other sectors of the chemical industry; this has been borne out during the current weakening of the West German coonomy. Pharmaceutical production grew by about 6.7 percent last year while overall production in the nation's chemical industry slumped by about 4 percent.

There is a lnt at stake. The three largest chemical groups in the world are in West Germany, and two of these, Hoechst and Bayer, are also the world's largest drug companies. Hoechst derives about 16 percent of its turnover from pharmaceuticals and devotes more than a third of its research and development budget to this sector, Bayer is not far behind. (BASF is the third German chemical giant.)

The West German market itself," worth about DM10.1 billion in 1979, is not growing as fast as the two largest markets, the United States and Japan, but as the world'a largest drug exporter West. Germany has been able to success fully promote the domestic industhrough strong sales abroad. Drug exports last year accounted for about 37.2 percent of West German pharmaceutical produce groups have made important tion, up from 36 percent in 1979, strides in recent years to carve out German pharm

a small place in North and sales outside Germany jumped by 12 percent against a rise of less than 7 percent for overall produc-As much as anything, companies need to spread tivities worldwide to di tion. growing research and deve

Final figures for 1980 are not yet available, but in 1979 the pharmaceutical industry had sales of about DM14 billion, of which ex-ports accounted for no less than DM5 billion, a 16.7-percent jump. The scope of West German drug. panies' influence is far-reaching. The major multinational con-cerns have all built manufacturing and research facilities within local foreign markets, partly to be closer to customers but also as a result of . the increasing pressure of govern-ment control. Including local manufacture, the German pharmaceu-tical industry is estimated to have

tical industry is estimated to have overseas sales of at least DM11 bil-lion, a figure that has been grow-ing rapidly under the impact of foreign takeovers, particularly in the United States.

Bayer, for example, achieved sales of \$686.1 million in the United States last year with its pharmacentical and diagnostic subsidiary Miles Laboratories — an increase of 15.3 percent — while its other major U.S. drug subsidiary. Cutter Laboratories, boosted its turnoverby 8.4 percent to \$330 million. The

profits sides was not so rosy at Cutter, with a significant drop in net income to \$2.9 million, but the strong investment program at Miles is beginning to pay off and net moome jumped to \$7.43 mil-lion from \$2.4 million the previous year. The United States is the world's largest drug market, and all the big West German drug spending of German indust

about DM1.63 billion on and development in 1980, around DM1.5 billion in 19 same group of companie mands about 45 percent German market for pres drugs. As a result of this rese fort, the pharmaceutical i alone accounts for 30 per the chemical sector's total and development budget about 10 percent of the R

costs involved in the deve

of new drugs: According

West German Pharmaceu dustry Federation, it no

about 90 million marks to drug successfully from the

tory to the market place. (cludes the costs of research

does not lead to successful

development. Only about

6,000 new compounds di

The pharmaceutical sect

second-most research-u branch of West German i

after acrospace, but unlike

craft business it funds virt

its own research. Research

velopment costs have been ing between 14 and 15 pc the industry's turnover for

years. In 1979, direct aid I Federal Research and Tec Ministry totaled only DM.

lion, and in 1978 it was 1

than DMS million. By ca

the top 25 research-orient companies in West German

successful).

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INTERNATIONAL HERALD TRIBUNE, APRIL. 1981

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Nation's Automobile Industry Manages to Resist Recession

(Continued from Page 9S)

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int from the previous year while those over 1,500 cc fell by 16.3.

the former, the smaller medium-size cars (1.200 to 1,499 cc) a 30-percent increase at the expense of categories immediately of above. Fuel consumption and prices all played their part in its which, as seen below, affected the carmakers differently. The inw shows clearly the overall effect on new registrations over the e years:

TABLE | --- New Registrations ----

	anof Cars in	West Germ	any, 1978-1	980
		1978	1979	1980
_	ESTIC MAKES			•
	Y	154,567	153,923	138,928
	er-Benz	221,443	242,848	. 249,249
•		369,530	309,318	250,630
		514,478	470,482	402,015
	10	11,368	12,001	10,525
	Audi/NSU	807,782	827,208	736,109
۰.		77 .	78	49
	i i	2,079,245	2,015,858	1,787,505
	IGN MAKES	·		:
	toreen/Alfasud	•	26,282	22,762 1 4,772
	t(France)	49,548	38,082 _	31,660
	in .	58,447	50,655	46,891
•		85,464	79,283	79,229
	(Toreign)	765	2,603	1,414
	1650	97,419	147,868	251,990
;	1 Leyland	10.599	9,340	6,711
	sot	49,531	41,208	33,328
	. At	121,809	129,759	113,591
		24,984	24,997	17,065
1	15	59,661	60,984	42.031
	۹L '	584,509	607,541	638,682
Y	ND TOTAL	2.663,754	2,623,399	2,426,187

21.9 %

The next table showing car production by individual West German carmakers indicates the extent to which they were able to make up for the loss of new registrations in the domestie market by exports: BMW's overall increase in output despite lower sales in the home market is clearly a case in point.

TABLE II - Output by Individual Carmakers

	1979-80 ·	
MANUFACTURER	1979	1980
BMW	328.281	330.087
Doimler-Benz	433,208	438,829
Ford	546.597	419,517
Opel	960.243	786,663
Porsche	36,011	28,622
VW/Audi/NSU	1,627,861	1,517,216
TOTAL	3,932,556	3,520,934
Source: VDA		

This is however, not the total production by West German manufacturers, who produced more than a million cars outside the Federal Re-public. The lion's share is claimed by VW (in Brazil, the U.S. and else-

TABLE III — Output of German Makes Abroad

	General	Compositori	-1
		Component	
 			_

MANUFACTURER	1979	1980
BMW	8,700	10,944
Doimler-Benz"	2,508	6,667
Ford	285,372	199,516
Opel	45,163	41,105
VW/Audi/NSU	799,910	884,084
TOTAL	1,141,653	1,142,316
Source: VDA		

Despite the fall in domestic production and the generally sceptical business climate. West German automobile manufacturers still intend to invest in excess of 10 billion Deutsche marks this year. "This shows the determination of the industry to look to the future in spite of the current difficulties in sales," comments Horst Backsmann, president of VDA.

All West German motor manufacturers have announced substantial domestic investment programs in recent years.

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Daimler-Benz's DMIO-billion program includes the "small Mercedes" still under wraps. Three-quarters of VW's annual DM4-billion to 4.5 billion program is being spent on domestic plants; BMW will invest DM2 billion in its Dingolfing factory rather than start an entirely new one on a greenfield site; Opel has assured its workers that GM's world-wide "World Car" plans will include the Ruesselsheim operations near Frankfurt. Ford, too, will continue to invest heavily in West Germany.

Mr. Bachsmann had a special word about Japanese competition. which he believes should be fought without recourse to interfering with the free market. He called on the Japanese to "spread their exports" (which at present are limited to a few industrial sectors, including the automobile industry) and not to "shatter the basis of free trade" by exporting unemployment.

Meanwhile, VW has adopted the "if you cannot beat them, join them" atutude by discussing with Nissan the possibility of producing one of its medium-size (Passat or Audi 80) models in the Japanese company's own works. This as well as BMW's new subsidiary are aimed at countering the apparent Japanese reluctance to "buy foreign" At the same time, Nissan is trying to soothe European nerves by setting up a plant in Britain and linking up with Alfa Romeo in Italy.

(There are attempts by other Japanese manufacturers, too, to gain footholds in Europe. These include Honda's deal with British Leyland to produce a medium-size car and Toyota's interest in SEAT of Spain. Moreover, in the next few years, one may see the results of the cooperative ventures between Japanese manufacturers and the US giants GM and Ford hitting the European market).

West German automobile makers place great emphasis on their ability to beat the energy crisis by progressively lowering the fuel consumption of vehicles of all capacities and sizes. Daimler-Benz, proud of the success of increasing its domestic registrations last year - the only West German manufacturer to do so - powers almost half its new cars by energysaving diesel engines.

An increasing proportion of BMW and VW cars also run on diesel: the diesel-engined Rabbit manufactured in the U.S. has proved to be exceedingly popular in a country which until recently paid scant atten-tion to fuel economy.

Energy saving has entered every area of West German car production, from electronic drive and ignition controls to the elimination of "drag," the switching off of cylinders while idling and the move from gasoline to diesel. Nationwide trials to test an alcohol-gasoline mixture are bieng backed by all West German automobile manufacturers. VW's experience in Brazil, where nearly one-third of its output of almost 500,000 cars is



One of the test vehicles participating in a methanol-mixture experiment. The automobiles undergo nationwide trials.

powered by an alcohol-gasoline mixture, is of course a valuable basis for its own West German experiment.

What the manufactureres are keen on emphasizing is the role the authorities could play in further energy savings. Mr. Backsmann is not alone in underlining the need for limiting traffic jams on highways and for huilding more bypasses. " In this way, we can save considerable amounts of motor fuel, apart from reducing noise and exhaust emission and improving safety," he says.

Setbacks Are Possible

Overall, the West German carmakers are not optimistic about a revival of husiness this year, BMW's Von Kuenheim predicts difficulties in export markets and possible setbacks for European and U.S manufacturers in their own domestic markets. Last year's figures show that apart from the Japanese, the only areas recording a growth in output were Latin America and Spain.

The manufacturers remain bopeful nevertheless about longterm prospects and cite a recent forecast by Shell that the domestic car population, at present 23.2 million units, would grow by 13 to 22 percent to between 26 and 28 million units by the year 2000. (The multinational oil concern also predicts a rise in motor fuel consumption, although by only half that rate, and only a minor share for alternative fuels such as alcobol or liquid gas. On the other band, the authors of the report omit to take into account the effect of rising prices of fuel on the size of the car population on the grounds that its impact has so far been negligible).

The question of whether 1982 will bring forth the long-awaited revival seems to depend very much on factors outside the motor industry, the manufacturers say. The most important factor is a resumption of healthy economic growth throughout the world.

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Capital Investment Markets: Period of Change Has Begun

26.3 %

23.2 %

ontinued from Page 9S)

nained slack when they held lold back they did. situation was worsened by ts in the U.S. and U.K. to inflation. As U.S. primes · 20 percent and the minianding rate in the U.K. hit cent, foreign investors saw

nominated investment. The mark any short-term revival of investplunged to three-year lows against ment interest, and certainly not the dollar, falling in the space of within the first six months of this four frantic weeks from 1.95 to the year. But if the German economy dollar to 2.25, and sentiment for shows some some slight improve-

this trend, at first intervening on a to reduce the current account defimassive scale on the foreign ex- cit - capital may start to return as this to the German mark. change markets and, when this was surplus countries seek to diversify insuccessful, driving up interest away from the pound, the dollar West Germany's central rates to almost record-breaking and the yen. Most experts are levels.

In the wake of the Bundesbank German interest rates will rise, but measures to push interest rates some have suggested a peak of be-higher, 10-year yields on the do-tween 10.5 and 11 percent.

unwilling to predict just how high







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; discount and lombard borrates to record highs of 7.5 percent respectively, invesid not return to the German

to improve the capital com-

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determined the trend. In last year, long-term capital t interest rates had already ket. t through the psychological of 10 percent, foreign lendre not buying and the whole t had soured. In July, prices market took a turn for the and yields fell, since it i certain the Bundesbank be forced to make some to stimulate the weakening ny and reduce interest rates. by August, interest rates in S. were again on the upturn, se Bundesbank could only n and hope investors would fore account of the comparalow German inflation rate ck with the German market. was not the case, and the on of the 1960s was re-. Far from attempting to the inflow of capital into my, the Bundesbank was to seek ways to encourage I funds back to this country, sast to slow their outflow. ever-increasing oil bill.

Tredit Embargo Effected

shortfall in the current ac-. had to be financed, and the analysts say, which are most in the marks. l bank was reluctant to e this by draining the counforeign currency reserves, multiplication of the serves of d of last year up concluded a "gentleman's nent" with commercial and virtually placed an emon the extension of the-mark credits to other

> at the same time the bond t continued to weaken and rose back above nine perat which level none but the I quality borrower was preto come to the market. Furore, any Deutsche-mark Eods which were launched duris period were placed almost ively at home, with the result hey, too, represented capital is as they were financed with stic funds.

> ed the Bundesbank to tighten n on commercial banks' acs, and the gentlemen's agree-was extended to Deutsche-Eurobonds, with a virtual a issuing until the end of 3 1981.

s move was compounded by ecision in November to rethe limitation on foreign. iss of German bonds to path a minimum outstanding ity of only one year. The reon was removed entirely in iary, . .

me Bonds Stipped Through

over.

ie. some supranational bonds ip through the net of the em-, but as one German bond : put it, "When someone like uropean coal and steel comwants to raise money. it's lifticult to turn down the re-

advent of Ronald Reagan to S. presidency worsened the pean American Bank. ion for all forms of mark-de-

mestic bond market rose to 10.25 percent, but it was unclear at what point the new level would be suffi-

apart from foreign confidence in Germany, that will determine the ciently attractive to bring foreign investors back to the German marextent of the rise in German interest rates.

A Move in the Right Direction

The first of these is just how high the Bundesbank will push rates in the Inter-Bank money West German investment analysts remain skeptical. They say that foreign investors are unlikely market in order to stop the rise of the dollar. This factor is all the to overestimate Ronald Reagan's more unfathomable since the Buneconomic policies, but while these desbank bas dispensed with the are regarded as somewhat overamtraditional lombard borrowing fabitious, they are generally seen as a strong move in the right direction. cility and replaced it with an option to raise credit by the deposit of high quality collateral at the central bank against an interest rate which the Bundesbank is at Chancellor Helmut Schmidt is losing some of the glamor be had when he took over from Willy Brandt in the mid-Seventies. The liberty to change daily. Until the nickname macher ("Exer") is look-strategy of the Bundesbank being a little thin against the probcomes clear in this matter, it is imlems he is experiencing within his possible to guess just bow high the Social Democratic Party. Foreign

interest rates may go. observers are worried about whether he can bring the party into line quickly enough to effect The other factor is the extent of the 1981 borrowing requirement of the federal government and other the changes, especially in the field of domestic nuclear energy pro-duction, necessary to adapt Gerpublic authorities. Last year's total public authority deficit amounted to 58 billion marks, and a recent many to the requirements of an economic review by Commerzbank predicted a deficit in 1981 of be-It is factors such as these, the tween 65 billion and 70 billion

minds of potential investors, not The government will have to ofthe fact that the interest rate dif-ferential between Germany and fer attractive yields on paper if it wants to finance this deficit and the U.S. is being successfully erodthis should make for another year of fluctuating interest rates on the

set up a branch in Canada once

the enabling legislation is put into

But on the question of joining

any "international banking facili-

ty" the bank is more reserved. Eu-

ropean American plans to take

Mr. Guth said. High-level person-

Analysts here do not figure on German market.

Banking: Doubts **On New Networks**

force.

(Continued from Page 9S)

ations, acknowledged it may have gotten in the market too late. But staying in Luxembourg is still mandatory, even if the business did not turn out to be a source of manifold profits.

LB Rheinland-Pfalz is only a medium-sized band. "We do not have the ambilion to become a major international bank;" Mr. would want to be there," said Mr. Simon said. "But we do need access to the Euromarkets." Guth_ Like Deutsche, Conmerzbank

sees any such free-trade zone for The bank faced the question of London or Luxembourg and set- banking in New York as a complement to London and Luxembourp tled on the latter because it borrather than competition. "I don't ders the German state of Rheinland-Pfaiz. The margins may be narrow, but Luxembourg is still think we would change anything in New York," Commerzbank management board member Engelbert the cheapest place to be.

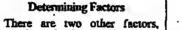
Although the big commercial Dicken said. banks still need to be everywhere. Nor do t Nor do the banks envisage the heady days of expansion are moves any time soon to build up their presence in the Middle East. At Deutsche Bank AG, only Bahrain's growing role as a banksmall additions to the network are ing center requires some form of

representation but neither under consideration. Wilfried Deutsche nor Commerzbank is Guth, joint spokesman of the manplanning to set up a full branch or agement board, said expansion plans see a few additional branchsubsidiary. "The Middle East is a place that es in the United States as changes requires real personal contact, and in the banking laws allow. At presthat costs management capacity;

ent, the bank bas only one branch in New York and a stake in Euro-

nel nre often more easily sent from Deutsche Bank also will try to the Frankfurt head office,

Determining Factors





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INTERNATIONAL HERALD TRIBUNE, APRIL, 1981



1980 Proved a Disappointing Year for the West German Stock Market

FRANKFURT — For investors on the West German stock markets. 1980 was a disappointing year. While several other interna-the presidential inauguration Jan. tional equity markets were achiev-ing record highs, West Germany lagged sadly behind and ended the year marginally below its 1979 level.

For foreign investors the year was all the more disappointing be-cause of the steep decline in the value of the Deutsche mark

against the dollar, the pound and several currencies in the European

'For foreign

investors the year

was all the more

disappointing

because of the steep

decline in the value

of the Deutsche

mark against the

dollar, the pound

and several

currencies in the

European Monetary

System, which

subjected

investments to

foreign-exchange

losses.

Monetary System, which subjected iovestments to foreign-exchange

At the beginning of this year the Commerzbank index of 60 leading shares dipped to its lowest level in four years. It declined in tuoe with other forms of DM-denominated investment, and especially the Deutsche mark itself.

Relative Stability

Since then, however, the stock market has remained relatively stable, despite surging interest rates in Germany and an almost total collapse of the domesuc bood market

RANK IN 1980

2. France (2)

6. Britain (6)

10. Austria (8)

t 1. Libya (12)

Netherlands [1]

3. Italy (3) 4. United States (5)

7. Switzerland (7)

8. Japan (9) 9. Saudi Arabia (16)

12. Norway (13) 13. Saviet Union (10) 14. Sweden (11)

15. Denmark [14]

16. Nigeria (15)

19. Canada (20)

17. Spoin (18) 18. Algeria

20, Iran (17)

5. Belgium-Luxembourg (4)

Analysis here are divided in their opinions of what this year holds for share prices, but most are surprisingly optimistic. They main-tain that as long as the current period of high interest rates does not last too long, a certain amouot of resilience can return to this weakened market.

It was high interest rates last year that were partially responsible for the market's sluggish performance, the analysis say. They point out that shares tended to follow the fortunes of the bond market.

In 1980, the Bundesbank, West Germany's central bank, started to pursue a policy of record high in-terest rates to attract capital to Germany and fioance the country's large current-account deficit.

Record Lending Rates

In late April last year the Buodesbank pushed up its principal lending rates to record highs, but in the period between late spring and summer the market improved as operators believed the Bundesbank would be forced to take account of the weakening economy and relieve some of the squeeze on liquidity.

But by August it was clear the Bundesbank's hands were tied. Despite protestations that it would gladly lower rates if possible, the specter of soaring printe rates in the United States made the exodus of funds from Germany all the more tangible: the Bundeshank stuck to its guns and the share

ourket began to fall. High interest rates were particutarly daunting for the investmentoriented industrial sectors. At a ume of international recession, demand - both domestic and from abroad - was falling, stockpiles would maintain its restrictive poliwere rising and the cost of financcies.

234.447 TOTALS Figures in parentheses show rank in 1979. Source: Frankfurter Allgemeine Zeitung large inventories increased. The weakness of the mark benefiled West German exports at a time when this was particularly crucial because of the incursion onto European markets of Japa-nese goods. But the benefits were argely offset by the immediacy of the higher price that had to be paid for raw materials, with which Germany is not richly eodowed. Lowered Dividends As the year wore on it became evident that many German companies would have to report lower

profits and cut dividend payments. The problem of high interest rates was highlighted by some of the major banks which had, according to many analysis, misjudged bow long the Bundesbank

This was particularly true for Commerzbank, Germany's third largest bank, which suffered from moves made in the late '70s to increase its competitiveness and widen the scope of credits it granted. The end result was that its profits were squeezed under the pressure of a portfolio crammed with long-term and, hy prevailiog standards, very cheap credits. Late last year there was already specula-tion the bank would not be able to pay a dividend for 1980 business, and the share price plummeted. Dresdner Bank bardly fared bet-

DM BILLIONS IN %

35.84

33 195

25.804

20.274

23.402

17.216

10.637

7.912

4.300

8.404

5.541

5.332

7.381

ð.153

4 461

4.354

3.840

3.071

3.t04

4.225

12.3

11.4

8.8

6.9 8,0

5.9

3.6 27 1.5 2.9

1.9 1.8

2.5 2.1 1.6

1.5 1.3

1.1

1.4

80.3

ter, and it too has now announced it will cut its dividend payout from nine to six marks.

Chemical Firms Suffer Major chemical companies suf-

fered last year from a lack of inter-oauooal demand, although for BASF AG, the worst performer of

Germany's "Big Three" chemical developments in this sector, and concerns, a decline in oil prices signs of a serious conflict between last summer also hit earnings. BASF is heavily involved in oil

refining, so the fall in spot prices and general uncertainty about the direction of crude prices struck the company particularly hard. It is the only company in the sector likely to announce a divideod cut, probably from eight to seven DM, bringing it in line with the other two large chemical firms, Bayer AG and Hoechst AG.

Steel and Auto Badly Hit

The engineering sector had a comparatively good year, but only. analysts say, because of the traditional time lag in this sphere between incoming orders and production. Orders were declining toward the end of the year, and while the industry enjoyed a pro-duction rise of 5 percent in 1980, industry sources suggest an output decline of as much as 4 percent in 981

finger in the new LEICA is set at the program you want

The outcome of the spring wage ound is particularly important for its healthy share of the market.

gloomy background that the stock market began in 1981. Although official balance sheets for the

whole of last year have still to be presented, enough statistics have been made known to ensure a dampened atmosphere when the company reporting season comes later this spring. However, it is precisely this

point that leads German investment analysis to believe the worst for the market may be past. Lower dividends and falling profits were news as soon as the first whispers of speculations began to be heard on the floors of the various stock markets, but the selling is to a

large extent over, they say. Significantly. Commerzbank's shares fell steadily during 1980, but when the bank officially an-However, average share prices in the sector managed a slight rise over the year, aided by foreign nounced the dividend pass, the confidence in the traditional stability and diversification of Gershare price hardly moved. The, market has already taken 1980 into automakers. Against the backdrop of declining private car account and is looking to the fu-, demand, commercial goods vehicle production managed to maintain ture.

Analysts do not expect any spectacular upsurge in market prices, but note there is already cautious

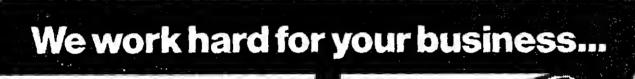
Clearly, problems that last year have not disapr Germany will still report stantial corrent-account de 1981, and the Bundesbank obliged to maintain its high est-rate policy well into the y But there are signs from

the Atlantic that interest there are slowly declining, will at least give the Bundes' little more maneuverability setting its own credit policies fidence by the authorities he inflation will remain compa ly low should result in a result of the Deutsche mark and p benefits for those foreign inv who should, according to

buying interest at these low

investors, be trickling back market in the near future. As one investment analys The time is now technicall for a certain amount of ca buying. The market is still th the slightest demand will pprices very quickly. This with fect could spiral."

It was therefore against a The new LEICA. At last, a camera that does everything the easy way. Most SLR cameras that do everyth-



20 Leading Import Partners CIF 1980 1979

DM BELLIONS IN %

11.5

107

7.9 7.5 7.2

6.7 3.6 3.1

2.9 2.9

2.3 2.3

39.130

36.591

27,084 25.698

24.469

22.867 12.138

10.434

9.907

9.826

7.866

7.737

7.411

3.382

275.183

20 Leading Export Partners

FOB

			•				
RANK IN 1980	197 DM BILLIO			1980 DM BILLIONS IN			
1. France (1)	39.992	12.7		46.615	13		
2. Netherlands (2)	31.298	10.0		33.275	9		
3. Hely (4)	24.534	7.8		29.935	8		
4. Belgium-Luc. (3)	26.754	8.5		27.483	7		
5, Britain (5)	21,034	47	· · · · ·	22.917	6		
6. United States (6)	20.759	6.6		21.476	6		
7. Switzerland (8)	16.398	5.2	• .	20.008	5		
8. Austria (7)	16.461	5.2	-	19.258	- 5		
9. Sweden (9)	9.119	2.9		10.127	2		
10. Seviet Union (11)	6.624	21		7.943	2		
11. Denmark (10)	6.837	22		6.668	1		
12. Yugoslavia (12)	5.798	1.8		- 5,193	1		
13. Spain (13)	4,458	1.4		5.067	1		
14. South Africa (18)	3.137	1.0		4,595	1		
15. Soudi Arabia (14)	4.410 -	1.4		4.277	1		
16. Norway (17)	3.305	1.1		4.017	. 1		
17. Jopan (15)	4,151	1.3		3.971	1		
18. Greece (16)	3.765	1.2		3.774	1		
19. Nigeria (-)	2.08t	0.7		3.321	0		
20. Finland (-)	. 2.514	8.0	•	3.307	G		
TOTALS	253.429	80.6		283.231	80		
Figures in parantheses show rank in 1	979.						
rigures in parontheses show rank in l	979.	÷-					

2.2 2.1 1.7 7.224 5.739 1.6 5.510 4.412 4.148 1.2 3.610 1.1

1.0 80.7

rce: Frankfurter Allaemeine Zeitung

employees and management em-

erged during the negotiations. In line with other countries, the German steel and auto sectors, were badly hit last year. The steel industry was dogged by falling de-mand, ruinously competitive price struggles and EEC crisis measures

to reduce production quotas. The car market was attuning itself to higher oil prices. The demand for smaller cars grew, leaving middle- to large-range vehicles standing in factory yards, and re-sulting in the introduction of short-time work in many sectors of

the industry.

man



ancing international trade too.

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difficult to work. For instance, they make a complicated task taking a simple holiday snapshot.



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But now Leitz bring you the R is a camera so simple to use that we sure it is going to set the pace for yet to come. With the new R4, the multi-

automatic facility controls either the shutter speed or the apertureboth at the same time which is ideal for quick snaps. Then, for m skilled photography, it can be operated manually.

So, with the right programme, you can take a wide variety shots - all with the same camera. Beautiful landscapes, cloudy da backlit portraits, panoramic views. And of course, you can exp. ment how you like.

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new LEICA R4 with other cameras, then your local dealer will happy to give you further information. Alternatively, write to the Leitz Information Service P.O. Box 2020, D-6330 Wetzlar.



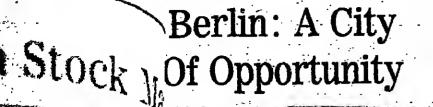
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national Herald Tribune M Export Part that few people under-ing thought of as a cula flash-point for East-

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> sion, it is in fact the ty in Germany, its GNP DM 50 billion, while its ical size is equal to that Francisco, Boston and ti combined. e over two years ago the ers decided that the time e to publicize this induswess. They established a Economic Development nd brought in a former_ e of the Ford Motor ty, Robert Layton, to The corporation has beng investment through a

of incentives that fearebate of value-added tvalent to some 10 per-

levelopment corporation sady induced about 50 es with \$180 million in r, representing 2,000 new settle in the city. Most of ne average-sized firms e rest of West Germany. moving to the old capital teich they join such other t firms as AEG Telefunk-W, Daimler-Benz and

Moving to Berlin

i interview in his Berlin the 57-year-old Mr. Lay-10 is also commissioner nomic development of the Berlin, said that a num-U.S. firms are contema move to Berlin, but deto go into details because otiations had reached an

work for U.S.-affiliated such as IBM, ITT. -Lambert, and Philip not only from Berlin's six daily while in 1980 Ford deo set up a \$76 millioncomponent plant in Ber-orming 700 jobs. Some 40 important trade fairs are held annually, including the International Radio and Televi-

og with the VAT rebate. velopment corporation's ncentives include as much percent financing at 4 to reent interest, 30 percent personal income tax rates, ate taxes that are a major rcent below those in West iny, and a 75 per cent wridepreciable capital asuring the first year, or at ime within the first five staff of the development corpo-

There are also reduced i and telephone rates, as as the complete abolition of how such conventions and other bil tax. Berlin facilities can influence oll tax. discussions with foreign - their - cash-flow and marketing



Robert Layton

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within East Germany. But be emphasizes that it is an island with numerous causeways. There hasn't been a single holdup on traffic or the movement of merchandise since the so-called fourpower agreement (between the U.S., Britain, France and the Soviet Union) was adopted ten years ago. The agreement pro-vides that on certain routes merchandise and people can move without control or inspection. There is also an impressive new autobahn to be opened between Berlin and Hamburg next year.

180,000 within the next six years

by settlements of new industries

newspapers and six TV stations,

but also from the city's ultra-

modern new convention center.

sion Exhibition, the "Partners

for Progress" import fair for products from Third World countries, and the "Tourism Ex-

change," an international con-

ference and exhibit for the travel

Thirty specialist accountants and business analysis are on the

ration, with the sole task of

showing interested businesses

and resort industry.

The newcomers will benefit

MUNICH - The appointment of Karlheinz Kaske to succeed Bernhard Pletiner as head of the Siemens management board surprised some observers. He had been a member of the board for only six years and bead of a division - energy systems - for only four. But when Mr. Kaske rose to

trading

deputy chairman last year to un-derstudy Mr. Plettner, the message Although the city would not be suitable for an automobile as-sembly plant, its 8,000 acres of began to sink in: The world's fifthlargest electrical and electronics industrially suitable land could readily handle medium-sized ingroup (in terms of sales) would be led by this Essen-born physicist who made his name primarily in dustries, electronics, pharmacenticals, light metals, and rethe areas of energy and systems search and development instiautomation — a complete turn-about from his salesman predecestutes. According to Mr. Layton, the development corporation plans to add about 2,000 jobs to the industrial work force of

There are other points of difference, too, between the large, softspoken Kaske and the spare, em-phatic, outspoken Pletiner. The new Siemens chief is a comfortable man who describes and defines complex matters in simple terms - an ability not to be underes-timated considering that well over half of Siemen's income and nearly a third of its labor force comes from outside West Germany.

Overlapping Divisions

His ability to simplify is equally important when one considers that the group's vast range of products s handled by six divisions which often overlap. At the same time, technological changes in existing products can place the same product under the aceis of two or more divisions. For example, does an automatic engine and ignition-control system in a motor vehicle come under the heading of Energy, Automation or Communications

FRANKFURT - Combanks' interests in industry a maunenviable record: It is the first jor topic of conversation in West German financial circles, Commajor commercial bank in West Germany to announce it is passing merzbank has been forced into the a dividend. For some months the market to sell its interests in Kaufsigns were clear that West Germa-ny's third-largest privately owned bank would not be able to main-tain the DM 8.50 it paid on 1979 hof AG, one of Germany's leading department stores, to raise much needed cash.

But Commerzbank, which also But the announcement in January that trading figures left no room for any pay-out came as a hlow to the entire banking sector. letting the grass grow under its feet. With chairman of the board Commerzbank's shares crashed from a high of DM 187 (per DM Robert Dhom laid low by ill health at the time he is most needed, the bank's directors drafted Paul Lichtenberg from the supervisory 50 nominal) last year to a low of 127.20, and stand now around 130.

could be found. That successor will be Walter Seipp. deputy managing board chairman of Westdeutsche Landeshank Girozentrale.

Shift in Command

ing board. On the same day Lichtenberg will return to the

It is too soon to say what changes Scipp will make, since he will not assume his duties until lays claim to being the world's early April. Initially he will be a 15th-largest private bank, is not member of the board and will take over from Lichtenberg on May 7, the day after Commerchank's sbareholders meeting, assuming the title of chairman of the manag-

board.

Commerzbank Moves Quickly to Overcome Troubles

Scipp, 55, a banker for 30 years, spent 23 years - 1951 to 1974 -at Deutsche Bank before moving to Dusseldorf and West LB. He should not have to look too hard to find out what went wrong at Commerzbank.

Observers of the West German banking scene are pretty well agreed about the mistakes the bank made. For all German banks an era of breathtaking expansion has come to an end. For the econo-my as a whole this is a watershed after the years of the "Economic Miracle". Commerzbank was

Ironically, with divestment of board until a successor for Dhom chairmanship of the supervisory slower to adapt than many of its virtually no expansion of the balance sheet this year. competitors. The record of its growth is im-

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pressive: Observers feel Scipp will call a balt to Commerzbank's expansion for the time being, and try to bring about a period of consolidation.

restoring trust in the bank. At a press conference in Janu-ary, Lichtenberg said be hoped the bank would be able to pay a dividend to its shareholders on 1981 trading. He pointed out that the bank would use income from its recent sale of shareholdings to build up its reserves, and share-

holders would therefore be emptyhanded. Lichtenberg attempted to throw a ray of light on the bank's prospects by stating that business had picked up in the last two months of 1980, when the surplus on interest earnings ran at more than DM 90 million a month compared with an average of only DM 77 million crease ten times over in the next four years and perhaps 100-fold by the first ten months of the year, although margins remain narrow. Mr. Kaske predicts a very big This in conjunction with the future for this energy- and oil-savearnings on commission would be enough to enable the bank to cover

ing device in the home and office. particularly as prices fall with volcurrent costs, Lichtenberg said, and would give it a better starting ume production and light fuel oil (Continued on Page 15S) point for 1981, but there will be

the end of the century.

ance sneet this year. Lichtenberg, who had been at the hank's beim for about 20 years when he joined the supervisory board four years ago, said the bank's difficulties had arisen from its beavy involvement in fixed-in-

terest-rate credits to the public and private sectors in recent years. It has been a classic case of lending long and borrowing short. Commerzbank was not alone last year in thinking interest rates would decline. For some time in the summer, when U.S. rates cased, the prospects looked good. But the renewed upturn in autumn was the last straw.

Commerzbank had to take excessive recourse to the West Ger-man money markets, where costs were (and still are) extremely high, borne aloft on record discount and lombard rates. For nuny months West Germany has had an inverse yield curve on its capital markets, so the short-term funds Commerzbank required proved very expensive, as Lichtenberg pointed

The bank will attempt to attract savings deposits to make itself less (Continued on Page 15S)

Kaske of Siemens: Unruffled Captain on a Stormy Sea Kaske's new assignment. Another ternational markets, IBM's continbut whose use is expected to in-

is his longtime concern with eneruing supremacy in computers and data-processing in the internationgy - its generation, distribution. al as well as the West German doconservation, saving, and efficienmesuic market is a good example and so is the fierce competition in Siemens's most recent annual rethe new telephone switching sysport, published in February, re-

and the signs for improvements in

profitability are not encouraging. Mr. Kaske seems to acknowledge that growth by itself may not be

The report also complains about

the threatening shortage of engi-neers and other technically quali-

fied personnel which comprises 14

percent of the group's 344,000 em-

timistic than the report implies.

ital investment for any enterprise is in manpower," he says with

Mr. Kaske seems unworried

about finding and developing a

new generation of engineers, phy-

scists and technicians. He ac-knowledges that young people no longer dream of being great inven-tors or innovators, but believes

there is still a great reservoir of

"technologically motivated" peo-ple. "The ones we're after are those

who do not worry about tempo-rary economic trends. There are

still a few thousand of these young

people around; finding them should give us no major prob-

Although Siemens stands far

The largest and least flexible cap-

Here Mr. Kaske is far more op-

profitable.

lavæs

some feeting.

cords a 14-percent rise in turnover Another potential area for comand a 19-percent increase in orpetition is heat pumps, only 25,000 ders, but shows a 7-percent decline in after-tax profits. The return on sales was under two percent in the year ended September 30, 1980.

of which are installed at present

DRIBY International Port Exhibition and Congress with Forum and Seminars May 26-30 Solving the problems for the ports of today Planning the future for the ports of tomorrow Part management, administration and services Planning and construction of ports, harbours Port equipment and techniques Port traffic and transport systems. Exhibitors from 19 countries Information: Hamburg Messe und Congress GmbH, Postfoch 30 23 60, D-2000 Homburg 36, Tel.: 040/35 69-1, Telex: 212 609

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en Mr. Layton faces opportunities. These studies are Berlin's special geo- strictly confidential, and providely Berlin's special geo-strictly confidentia ucal position as an island ed free of charge.

The need to closely define tech- ahead of its domestic rivals overall, nologies has become essential, it faces vigorous competition in which may be one reason for Mr. several product areas and in the in-

lems

Thy you should consult the bank that placed 100 dots on the map of Rabobank Nederland* the Netherlands.

roanisation with 3100 offices in the Netherlands' 41,000 guare kilometres. On-the-spot ervices therefore are available 94 billion Dutch guilders h every part of the country.

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As a group, these banks have total assets of some US \$ 400. billion and 36,000 offices.

lotal assets of more than (approx. US \$ 47 billion) place

banks in the world. Sound reasons to consult the bank that placed 3100 dots on the Rabobank among the 25 largest map of the Netherlands.

Amsterdam (1640). Teylera Museum, Haarlem

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Mature Technology through constant Research and Development

More than 50,000 machines and over 10,000 plants around the world bear the name KRANTZ

If we speak of machines in the textile indus-try and installations in the field of air and beating engineering, there is no getting around mentioning H. Krantz GmbH (private limited company) & Co. of Aschen. With all it has achieved, Krantz ranks among the leading suppliers in these sectors. Its success, which is also reflected in high export figures, is based on technology matured through con-stant research and development, a well-balanced programme and exacting project man-

agement. The enterprise H. Krantz GmbH & Co. was



Krantz started out with textile ry. A highly i of heat treatment on cloth,

Pioneer work

Krants also undertook similar pioneer work, however, to provide for safety in several fields of nuclear technology and for economy in air-conditioning systems by introducing the principle of air distribution "from bottom to

top". Even though the plants have reached a highly technical standard in the meantime, Krantz is still constantly pursning the development of new techniques and the improve-ment of existing systems. Maiotaining close contact with users, competitive products which will meet future requirements are being sought. In the industry our R&D enjoys an excellent reputation.

Optimal solutions

Summing up, we can say: Krantz offers an extensive and well-balanced range of prodncts, technical experience, constant research and development as well as modern management, and in this way guarantees the optimal answer to its customers' problems,

For the future the Krantz Group is aiming at a further extension of its range of products. Accelerated development of new textile machinery technology will get top priority. Mechanical contracting services will be extended beyond the traditional heating ventilation and air-conditioning installation

Well over 50,000 machines and 10,000 plants around the world bear the name KRANTZ and are operating accurately and reliably. In the 1970's alone the Aachen firm supplied some DM 1.5 billion worth of plants.

founded in 1882 by Hermann Krantz, engineer, and was of that time engaged in Aachen, the stronghold in the field of textiles, solely in the construction of textile machinery: machines and plants used in textile process-ing. e.g. for dyeing, bleaching, drying and finishing, etc.

Above all, the Krants tenter, a piece of equipment used in heat treatment on materials, became well-known. With these products, with which Krantz has earned a reputation worldwide, the firm ranks today among the world's leading suppliers in this field. Krantz

foundation of the firm. The experience and knowledge which had been acquired made it possible to adapt Krantz systems to industrial

tion.

demands in an optimal way. Thus, Krantz high-temperature water beat-ing was introduced as early on as the 1920's. Today Krantz is considered one of the major suppliers of beating engineering plants in the high and low pressure field.

America Inc. in Charlotte, U.S.A., the subsidi-

ary company, makes an important contribu-

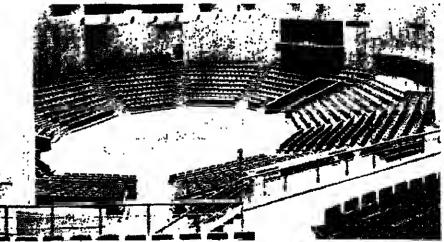
H. Kraniz had already realised at an early stage that his work could not depend solely on the textile industry. This led to the heating engineering branch only a decade after the

Air and heating engineering

Systematic expansion

The heating programme was extended a few years later with the introduction of air humidifying and conditioning plants. The range of products offered by Krantz,

therefore, confined initially to the textile industry, soon extended noticeably to other industrial branches: thus, for example, the chemical fibres industry and the chemical industry generally, the food and luxury food sector as well as the paper manufacturing and electronic industries. The expansion into the so-called comfort sector tadministrative huildings, theatres, hospitals, etc.) brought about a systematic extension of the scope of services offered by the Aacben firm.



ed through the back-rests so that a



H. Krantz GmbH (private limited campany) & Ca., **Textile Machiney** P.O. Box 830, 5100 Aachen, West Germany, Tel. 0241/441-1

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Fage 115 - XXX

INTERNATIONAL HERALD TRIBUNE, APRIL, 1981



near future.

More Than the Nation's Trade Union Ba

By Barry Dale

FRANKFURT - Bank fur Gemeinwirtschaft AG (BIG) is known as West Germany's trade union bank, but this should not detract from the fact that it is a big, independent universal finance house offering a full range of banking facilities under ose roof.

The roof is in fact 36 stories above Frankfurt's Theaterplatz, overlooking the compact financial heart of Frankfurt with a splendid view of the River Main, the sprawling city and the Taunus hills in the background. It was the tall-est bank skyscraper until Dresdner Bank inched a little higher last

BfG's interests spread far be-yond Frankfurt and West Germany, with offices in Europe, America and the Far East and plans for further foreign expansion. Board member Ralph Krueger talked about foreign interests and aspira-tions in his office on the 34th floor. BIG boasts not one but two major interests in Germany's favorite offshore banking haant, Luxem-bourg. Apart from BfG Luxem-hurg SA it has a controlling interest in Banque de l'Union des Coo-Mr. Krueger said UCL was origi-nally the bank of two Luxembourg trade unions which now hold 12.5 percent of the equity, with BfG having acquired 87.5 percent. But UCL, with its eight branches and staff of 80 in the Grand Duchy. concentrates mostly oo local busi-ness and retail banking.

Capital Raise Is Foreseen

International business and Euromarket operations are the specialty of BfG Lux, founded in 1973. The bank has a basic capital of 124 million Deutsche marks and total capitalization of cearly DM200 million. A capital raise of DM100 is planned.

BIG Lux has a staff of 40, and its balance sheet total is approxi-mately DM8.5 billioo. Mr. Krueger said the Luxembourg subsidiary is expanding, and the capital increase is a provision for this growth, but he stressed this expansion will not be as rapid as in the

Like many other bankers in Frankfurt and Luxembourg. Mr. Krueger believes the consortium credit side must be reined in, and future moves will have to be more caudous. "The debtor structure has changed, and many Third World countries have reached the

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limits of reasonable debt risk," he said. In addition, Mr. Krueger bemoans the tighter margins squeez-ing Eurocredit markets, with the sentative office in Sao Panlo, Braabundance of liquidity sloshing about. He said he cannot see much zil, where BfG has been established for a relatively long time. improvement in margins in the

'Friendly Cooperation' But Mr. Krueger is quick to assert that Luxembourg has a future as a convenient offshore center for German banks, adding that re-marks by Commerzbank AG But Mr. Krueger's eyes are turned with the greatest enth asm in the direction of Spain, which he regards not only as an interesting and bustling domestic seemingly implying that the Grand Duchy's beyday may be over could market but also as a logical stepmarket out and as a kiped step-ping stone from Germany to South America and North Africa. BfG not only maintains strong links with leading Spanish banks, but was head manager of a credit to the City of Madrid last year. bave been misinterpreted and exaggerated.

First Steps in Consolidation

Furthermore, Bank fur Geneinwirtschaft can alford to turn the other cheek when the cootroversy arises over consolidation of West German bank accounts to include Luxembourg subsidiaries. It has been consolidating BfG Lux since the 1978 financial year, and Mr. Krueger believes it is the first bank to have taken this step. UCL is included in its consolidated accounts, as is Internationale Cenossenschaftsbank AG, Basle, Switzerland, in which BfG took a controlling share in February, 1979. BIG was quick to realize the importance of having offices in important foreign centers, Mr. Krueger says. It moved into Lux-embourg before the main rush of German banks to grab a slice of the Euro-action, and was well established in London relatively ear-ly. The London branch opened in

early 1973, concentrating on the Euromarkets, business with Ger-man clients in Britain and local transactions in sterling in conjunc-tion with Britisb industry and goverament agencies.

BIG has a deposit-taking company in Hong Kong, and is hoping to convert this operation into a full branch office as soon as local authorities give the green light. The Far East is an area that can be developed, and gaining a foothold in Singapore is among top-priority projects for the next three years, Mr. Krueger said.

BfG has a 50-percent holding in Israel Continental Bank along with Bank Hapaolim, and also holds a half-share in Amsterdam-based Koopmansbank, which is similar to UCL in that it concentrates on local retail business, but which does conduct some international trading.

Other foreign interests include a terest in corporate financ holding in a Paris-based mortgage increasing involvement in c bank, a "friendly cooperation" um credits. agreement with BfG's counterpart BAWAG in Vienna, and a repre-structure of the state of the state

sels and Rome has been interest to BfG, since this banking business can be c ed equally well from bases Germany and credit cen such countries are often da London, however, is a c matter, and BfG is very with developments there past eight years, amon being listed as a Fully Rec Bank with a broad range of Dies including sterling busir Mr. Krueger said BfG's sion abroad has not on th been conducted through e ment of completely new units. Instead it has emp

the need to cover tradition sical financial centers such don, Luxembourg and Nev All in all, foreign busir large and essential part c existence, accounting for a percent of the bank's over news volume and earnings.

Berlin Mayor Takes Chai As Election Pace Steps

DERLIN - In a move that has B been hailed by observers here, Mayor Hans-Jochen Vogel has brought some order back onto this city's political stage. Mr. Vogel, a former West Ger-man Minister of Justice and ex-

In New York, BfG's branch off-

ice is concerned prodominantly

with deals involving German cus-

tomers' and German companies, but BIG has managed to lorge

nies. It is currently looking more to medium-sized American indus-

trial concerns, with a growing in-

se links with major U.S. compa-

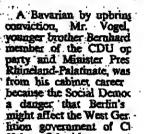
Mayor of Munich, came to Berlin to try and salvage the Social Dem-ocratio-Free Democratic coalition after the collapse of true previous city administration.

Among his achievements so far; he has been credited with defusing protests over the city's housing shortage and allaying the militancy of squatters occupying vacant, buildings.

The energetic mayor has also, been devoting himself to trying to instill a fresh sense of confidence in the 2 million West Berliners, which some party officials see as a key factor in his reelection bid-With elections set for May 10,

two years early, Mr. Vogel has bit-ile time to lose. So far the 55-yearold politician has won the respect of many with his personal political style of linking firmness and Helmort Schmidt. moderation.

Hans-Jochen Vog



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A Pillar of the Greek Economy The National Bank of Greece is the largest banking institution in the Southern Mediterranean. It ranks among the fifty biggest Banks in the EEC. It controls a group of 25 companies - in panking, insurance, industry and tourism - which are among the largest and most profitable in the land. The National Bank itsalf has 370 branches in Greece and 27

branches and offices abroad. It also controls 4 banking institutions abroad (with 15 branches) and 5 banking institutions at home. In 1979, deposits reached \$ 10 billions and almost 60% of banking transactions in Greece were conducted by the National Bank of Greece.

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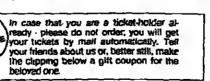
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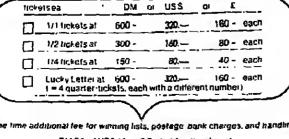
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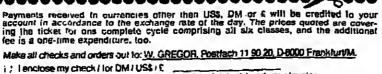
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zentrale International S.A., has built a solid reputation as an active Euromarket partner for money market operations on a global basis, foreign exchange transactions and in the Eurocredit sector.

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the "small" team with big resources

INTERNATIONAL HERALD TRIBUNE, APRIL, 1981

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Bayernverein also scored heavily

from its involvement in mortgage

business. Mr. Hackl said. This is a

particularly resilient part of bank-

ing business, with demand for

building loans remaining relatively

Bayernverein's mortgage busi-

Most major banks have since ac-

quired subsidiaries in the mortgage

sector, hut apart from its own

mortgage business Bayernverein operates three subsidiary mortgage

banks - Bayerische Handelsbank

AG. Sueddeutsche Bodenkredit-

bank and Vereinsbank in Nurem-

-B.D.

Trade Unio wth vs. Profits: Huber s No Simple Formulas

By Barry Dale

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CH - Growth, for long watchword at West Gersustling and aggressive ems to have become a d. Throughout the world n finance, profitable busithe Golden Fleece top. ire seeking. But it's not s Ludwig Huber, presi-Bayerische Landesbank ale points out. an't express it in black te terms: profits vea.

sy." Mr. Huber said re-Munich. no good condemning is if one only had to do iness to make ideal profbanking sector, in particbusiness — that is to say business — is often far quality we are seeking." h ar "Bayiaba" - central

Bavarian savings banks w bank of the Free State Tin Mator x — is going according to Guber said Baylaba is cosfied with its expansion, a deceleration in 1980

Election P , ely according lo plan. Gl'a's balance sheet total

mation of assets and lia-rose by 11.2 percent to on Deutsche marks after a nt increase in 1979, acto provisional statistics the parent bank. aber said Baylaba was unodge completely the prob-fronting finance houses in

last year, among them coaster interest rates in ed States and the continrse yield curve in West

uld be 'exaggerating to there were no competi-

sche Landesbank has nevone to run after growth, ser said, but pointed out DM50 million to DM700 million pansion cannot be re- at the beginning of this year. completely, since costs

I be impossible to turn the tional business also grew. new issues on and off at Turning to the German econonew issues on and off at bank with Baylaba's stand- my in general, Mr. Huber said to be in the marketplace 1981 began order a cloud of unu-

permanently, and this too has an effect on growth. Business in 1980 was marked,

Mr. Huber said, by lively demand for credits, but Baylaba was not happy with the interest margins. The higher interest rates on interbank money markets and capital er than business at any - markets were abnormal, and made regular refinancing much more difficuit.

Most of the new loans - 78 percent - were longterm, and total credit volume swelled by 11.6 percent to almost DM58 billion. Pub--lic authorities, and particularly the Bonn government; were regularly at the front of the queue because of their policy of deficit financing.

Interest Rates Bounced Mr. Huber said the hectic devel-

coments in domestic hond, market rates caused the bank to alter its conditions for mortgage loans 17 times in 1980, after 13 changes in 1979 For five-year loans the effective interest rate bounced between 8.55

percent and 10.72 percent, while for ten-year credits the margin was 8.42 to 10.67. The market situation is perhaps best reflected by the new government paper Bundesobli-gationen, in which terms had to be revised 24 times following the introduction of the bonds in Decem-

ber 1979. Mr. Huber pointed to the U.S. prime rate, which shifted 44 times in 1980. "This was a record, and it is to be hoped that it will stand for a long time," he said. Turning to the bank's earnings last year, he said Baylaba did pretty well in a very lean year for banks. "We certainly did not come to grief," he

Baylaba will be able to pay a at banks can switch over- dividend, Mr. Huber said without more profitable business, going into details, and it will be y deals were laid at their able to add to free reserves. These payments to reserves will probably take the bank's capital resources up to around DM2 billion, includ-ing the increase in basic capital of

The bank improved its commisto rise. sion earnings by an above-average Huber pointed out that amount, though this will not enm its other functions Bay- . tirely compensate for the retrenchuniversal bank and an imment of the surplus on interest issuer of securities. He said cirruings. Earnings from interna-



Ludwig Huber

sually large proportions and of imaccustomed darkness. He quot-ed the four points of the West German economic stability law, and stressed that all four are off course.

A downturn in Gross National Product is expected, price increases are likely to be five percent or more rather than four, the level of unemployment is rising, and the payments situation shows a continuing buge deficit, which is putting pressure on the mark.

The West German economy is no longer subject to the old, accustomed cycles, Mr. Huber said. It is currently going through a process of adjustment, with energy problems taking a front seat. Although an economic down-

turn may no longer take the form of a marked recession, he said "We cannot expect such sharp upward movements when the economy picks up steam."

Commerzbank

(Continued from Page 13S) dependent on the interbank money markets. Commission earnings are another area that could boost funds, and precious metals could figure larger in Commerzbank's reckoning, Lichtenberg said, probably casting an envious eye on the handsome business Deutsche Bank and Dresdner Bank have conducted in gold, etc.

From Lichtenberg comes a mes-sage being beard extensively throughout the banking world at present: "The size of the assets does not interest me. Profits are what matter now." But Lichtenberg has indicated that Commerzbank will not go to its sorely tried shareholders for an infusion -B.D. costs are low, Mr. Arendts exof new capital this year.

Despite Problems, Arendts Looks at Expansion Plans

great deal of confidence. Manag-

ing board spokesman Wilhelm

Arendis has said there is little

chance of maintaining the 1979

payout of 9 Deutsche marks per

50-DM share on 1980, a year in which Bayernhypo suffered along with other West German banks.

Bayernhypo would prefer to talk

about the futuristic administrative center into which 2,500 of its 12,000 staff members will be mov-

ing this year or the new representa-

tive office just opened in Milar

rather than the gloom of 1980

dividend cuts are something new

for West German banks, many

branches of German industry have

had to trim payments in lean years. He has said that Bayernhy-po should not be too harshly crist-

cized if it has to pare a point or

According to Mr. Arendts, 1981

has started better than 1980, with

an improvement in interest mar-

gins. Developments through the

rest of this year will depend largely

on general interest rate movements within West Germany and interna-

tionally --- particularly in the Unit-

Eyes on the U.S.

West German economy, lower in-terest rates would be desirable, Mr.

Arendts feels, but the central bank

council of the Bundesbank - the

West German central bank's poli-

cymaking body - has its hands

tied at the moment by internation-

al developments. All eyes are on

the United States, and each half-

point cot in U.S. prime rates is

Bayerische Hypotheken- und Wechsel-Bank declines to give ac-

tual figures for interest margins.

unlike some banks, maintaining that there are several ways of cal-

culating them and that no fair

However, the Bayarian bank

true to its name, has a strong inter-

est in mortgage business to help

shelter it from the vagaries of other

aspects of banking. Long-term

mortgages are a very cost-effective

comparison can be made.

good news for West Germany.

From the point of view of the

two from its dividend percentage.

Mr. Arendts said that although

trading figures.

ed States.

MUNICH — For a finance house about to cut its divi-dend, Bayerische Hypotheken-und Wechsel-Bank AG exudes a with long-term construction loans accounting for about 40 perny, with long-term construction loans accounting for about 40 per-cent of its balance sheet total of 54.88 billion DM, as of last Oct. Like other banks with a strong

interest in mortgage business, Bay-emhypo is not being hit by the recession in the West German construction industry. There is still a heavy demand for funds to reschedule previous debt, to finance improvements to older buildings and to equip them for energy-sav-

Move for Expansion

avarian banks, unlike their counterparts in Frankfurt, cannot reach for the skies when they need extra office space. Their centrally located real estate is often protected from modification by city order, preventing expansion, and Bayernhypo's answer has been to move out of town to the Arabella Park, Munich's modern skyscraper center, where its administration block rivals anything the Frankfurt banks have constructed in recent years for adventurous design. As for foreign expansion, the Milan representative office, opened Feb. 4, will belp cope with the important trade with Italy, in which Bavarian financiers special-

Bayernhypo leads West German banks in trade with Italy.

Bavaria conducts 15 percent of its total foreign trade with Italy; this trade is well-balanced, with imports and exports both at 6 billion DM in 1979. Bayembypo claims between 20 and 25 percent of the handling of this trade.

Spreading Branches

Deutsche Bank AG and Dresdner Bank AG have already opened branches in Milan, but Bayernhypo has got in ahead of Bayerische Vereinsbank, whieb is reportedly also considering opening a branch in the northern Italian industrial city.

Last summer Bayernbypo opened a branch office in London. where it has had a representative office since 1969, Bayernhypo made the move because of the growth in trade: Britain is now a major exporter of oil to West Germany, while the Germans export industrial products to Britain. The London branch also maintains ties



Wilhelm Arendts

with subsidiaries of German banks operating in Britain, and it is acuve in the vibrant Euromarket acuvity of the British capital.

The Bavarian mortgage bank has said for some time that it is considering moving into Hong Kong, but Mr. Arendts said no new branch offices are planned for the near future.

Luxembourg remains an important proposition for Bayernhypo, as for so many German banks. The Munich bank sees it continuing as a growing force, and believes there are no good grounds for shifting its business to other offshore centers. However, Bayernhypo is cau-tious on Euromarket business. The bank has said it is avoiding uncon-trolled expansion, with margins remaining very tight. AG and Dresdner Bank AG struggle, Mr. Hackl said his bank has

On the gentleman's agreement between West German banks and the Bundesbank to reduce capital outflow by severely curtailing lending to nonresidents in Deutsche marks, Dr. Arendts said Bayernhypo is simply following the Bundesbank's wishes. There is a feeling at the bank that this measure was necessary to help West Germany cope with its record balance of payments deficil of about 28 billion DM. Nor is this curb hitting bank business too much, since the dollar sector is considerably more important than the Deutsche mark. But a sizable backlog of interest in DM borrowings is building up, Bayernhypo spokesmen

The bank is opposed, however, to direct capital export controls. Mr. Arendts said that for years Bayernverein's 1980 accounts was West Germany has benefited from the fact that some provision had been made during 1979 for the bank's part in the AEG-Telefunkthe fact that other partner countries were not restrictive, and it en AG rescue package, while other cannot now protect itself at the exbanks bad to write this fully into pense of these partners. - B. D. 1980 returns, Mr. Hacki said.

Bayerische Vereinsbank Satisfied With 1980 Record

MUNICH - While many West German banks will look back on 1980 as a year of unmitigated disaster, Bayerische Vereinsbank, the largest of the Bavarian "Big Three." views the year

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with satisfaction. Final results for the bank - West high even when the economy takes a downturn. Germany's fourth-largest private finance house and the world's 22d — are not yet out, but Max Hackl, ness showed a healthy volume growth in 1980, according to Mr. Hackl. The bank was involved in a management board spokesman, said the bank maintained or slightmorigages prior to 1900, when a banking law was passed preventing ly improved its profitability at the end of the year, after operating profits rose 7 percent in the first 10 commercial banks not already involved in mortgages from entering months from the corresponding this line of husiness in their own 1979 period.

Preliminary figures for 1980 show & ayernverein's balance-sheet total rose 9.2 percent to 52.4 billion Deutsche marks, while the group balance sheet topped DM89 billion last year compared to about DM83 billion in 1979.

Unprecedented Cuts

been relatively flexible in adjusting

to the drastic changes affecting the

West German banking world last

He pointed to the advantage of

Bayernverein's high level of cus-tomer deposits, an ideal form of

refinancing at a time of high inter-

est rates. The Bavarian bank also

had a relatively low level of fixed-

interest securities on the assets side

of its balance sheet, and has thus

not been as hard-hit by capital

write-downs as many competitors.

money market most had the bigh-

est overheads in 1980, with all

money rates firm above 9 percent.

Rescue Provision

One technical factor helping

Banks that needed to tap the

year

And though the final decision on a dividend has not been made, banking sources say that Bay-An Unruffled ernverein will have no difficulty holding its nine-mark payout on 1980 trading, while some other leading German banks are obliged **Siemens Head** to make unprecedented cuts. Asked wby Bayernverein bas been able to thrive while tradition-al big banks like Commerzbank

berg.

(Continued from Page 13S)

becomes ever more expensive. But there are more than 100 domestic competitors in the field and once the market grows, Japanese and other Far Eastern manufacturers probably will be tempted to move into the market.

Mr. Kaske, who has worked in Japan, is philosophical about these challenges to Siemens. if energy re-mains, as it is likely to, one of the major preoccupations of industrialized nations for the rest of this century. Siemens is certain to continge to play a very large role. Two-thirds of the group's invest-ment of 3 billion Deutsche marks in 1979-1980 was in electronics. much of it in energy conservation, control and steering. "We hope that the use of elec-

tricity will expand substantially. with improved regulation, control and more efficient storage."Mr. Kaske savs.

Siemens began with electricity. and everything else bas grown from it or around it. The message bas not been lost on the new chief who joiaed the group more than 30 years ago.

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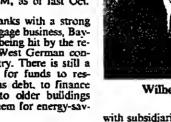
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1881-1981 Metals and more

Metallgesellschaft was incorporated in 1881 as a ioint-stock company to carry on a long-standing Frankfurt metal trading business. In the course of its history Metallgesellschaft continuously expanded its activities by establishing new or acquiring existing plants and by merger with or participation in other companies. Today, the group companies thus formed encompass a widespread organization operating in the fields of basic materials and capital goods as well as engineering and contracting.

Metallgesellschaft belongs to the important enterprises of the West German industry: with a turnover of DM 10 billion it occupies roughly 20th place. The MG-Group with almost 30,000 employees engages in the exploitation and beneficiation of ores and industrial minerals for supply to its own smelters or chemical plants. Part of the metals produced as well as metals from other sources are processed into semifinished and finished products in works of the Group. Together with the metal processing goes the manufacture of plastic goods by similar technologies. Metallic components of ores and their sulphur content form a basis for the production of chemicals. especially sulphuric acid, sulphur dioxide, white pigments, fillers, barium, caesium, lithium, and sodium compounds. The trade in raw materials, which was originally restricted to non-ferrousmetals and ores, now

also extends to other commodities: sulphur, phosphates, fluorspar, alumina, rubber, and coal. The tasks connected with production, distribution, and trading made it advisable to provide integrated transport and insurance services. The financial transactions of MG performed on an international scale are entrusted to its own bank. Technological knowhow, especially in the fields of ore preparation and smelting, chemical production, petroleum processing, upgrading of solid fuel, and environmental control, is offered on a world-wide basis by the Group's engineering companies.

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What car were you driving in 1967? That was the year Bayer built the experimental K 67 - 90% of its body weight was made up of synthetic materials.

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Bayer rubber, polyurethanes, engineering plastics, dyestuffs, textile fibres and pigments can be found in most cars on Europe's roads. (Even the roads, and the lighting which illuminates them, contain

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Bayer products!) Bayer materials make for safer and more comfortable cars. By saving weight, they also save precious fuel.

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Bayer is a Company whose concern, imagination and dependability have improved the quality of life. Not just on the road, but on the farm, in the home, in hospitals and countless industries.

World-wide, Bayer makes 6,000 products

and spends over DM 1 billion each ye on research to see that Man, the drivi force behind progress, achieves his ain

Bayer



Bayer thinks of tomorrow - toda



Page 17 Friday, April 3, 1981 ++R

Los Angeles Times Service

aire Marvin Davis has reinstated

his offer to acquire 20th Century-Fox for nearly \$800 million, and

both sides have agreed in principle to the merger Fox said late

ward by Mr. Davis in February.

Mr. Davis, in withdrawing the of-fer, accused Fox of stalling and in-

dicating that he felt he was not

said Fox's board is scheduled to

presented to Fox shareholders

Fox stock opened Thursday on

Distribution

preferred stock.

elevision stations.

LOS ANGELES - Oil million-

SINESS NEWS BRIEFS Merger Pact Subsidiary Wins Iraq Cement Contract Revived by

iNE — KHD Humboldt Wedag, a wholly owned subsidiary of r-Humboldt-Dentz, has won a 500-million-Deutsche-mark or-Iraq for a cement plant, KHD said Thursday. The first stages n, which is to bave an annual capacity of 2 million metric tons, stream in early 1984. Fox, Davis

We of

int at Muthanna in southwest Iraq will comprise two complete-In lines each with a daily capacity of 3,200 tons of cement KHD spokesman said deliveries for the plant are expected to ost immediately.

ada Boosts Bid for MacMillan Bloedel

Wednesday. A brief statement from both sides, following daylong negotia-tions in New York, set out the NTO -- Noranda Mines said Thursday it had increased its offer Millan Bloedel to 62 Canadian dollars (\$52) a share from its same basic details contained in the 1 of 56 Canadian dollars a share. original takeover proposal put for-

inesday, British Columbia Resources Investment increased its 2 million MacMillan Bloedel shares to 56 Canadian dollars a m 46 Canadian dollars

Expects Growth, Calls '80 Satisfactory

being treated properly. Fox Chairman Dennis Stanfill, who went to New York for the cal-Rever ADEN, West Germany — Linde, the engineering company, it further growth this year after a satisfactory 1980, in which minating events of a six-day drama society net profits rose 24 percent to more than 47 million marks, managing board spokesman Hans Meinhardt said pate news conference. that saw the deal revived after Mr. Davis aborted it last Thursday, I that while 1981 is likely to be a difficult year for series pro-

meet Monday to vote on the prothat a good order position in other sectors should ensure Meinhardt said he was not prepared to forecast profits for posal. If approved by the directors, be said, the merger agreement will

siles in the vehicle production and hydraulics sector can be pollall and industrial gases should be stagnant, but low-tem-technology and plant construction are likely to produce higher by June 25 the New York Stock Exchange at 62, up 4¼.

ssa Reports Successful Year in Metals Remers

KFURT - Degussa enjoyed a successful financial year through 1980, increasing its net profit by 36 percent to more than 68 Deutsche marks, managing board member Robert Ehrt said vat a news conference. He said the success was based largely on is sector, with hectic movements in precious metals prices aiding

ver in the metals business rose 69 percent, but this was partly ther prices, while in the chemicals division sales rose only Mr. Ehrt said. The increase worldwide in chemicals was more the by value, but volume sales were down, be added. ing board chairman Gert Becker said he feels assured that s-profits this year will be satisfactory, since diversity of opera-

again protect it from the deteriorating economic climate. Is Up Section to Serve Robot Systems

YORK - General Electric said Thursday that it has established nation systems business to serve worldwide markets with ad-

ntomation systems, including robots. iompany said it sees the use of robots gaining wide industry The as businesses try to improve quality and productivity. GE on in 1990 from \$65 million in 1980.

Says This Fiscal Year Looking Excellent

Revers NOVER, West Germany — This fiscal year is developing as a one for the Sony group despite the negative effects of a strong yen solidated sales. Sony Deutschland's finance manager, Manfred m, said Thursday at the Hannover Fair. 's net profit in the first quarter of the year that will end in Octo-

e 9 percent to \$96.7 million, with foreign and Japanese markets uting equally to the growth, Mr. Wolfrum said. aid first-quarter sales increased 17.7 percent to \$1.26 billion the year-ago level, with sales in Japan up 18,7 percent to \$435 and overseas numover up 17.1 percent at \$821 million.-

Japan Sees Export Curbs as 'Dirty' Deal

By William Chapman Washington Post Service

TOKYO - When Foreign Minister Masayoshi Ito returned from the United States last week, he explained at a news conference that there would be no bilateral agreement to curb the export of Japanese automobiles.

But, a Japanese reporter promptly asked, if Japan alone restricts its exports does that not mean that Japan is left with "dirty hands "

Mr. Ito was ton diplomatic to agree with that assessment in public, but the reporter's rhetorical question accurately reflected the view of many Japanese on the auto issue, which dominates the news here. The "dirty hands" argument crops up often in editorials and private conversations: Japan does the dirty work of restricting trade while the White House remains technically pure with its free-trade pledges intact.

Europe's View

The privately expressed Japanese view is that President Reagan's claim to rely on Japan's "voluntary restraint" is more or less a semantic dodge.

Most officials think Japan will comply to some extent with Mr. Reagan's wishes, but many think it is going to mean even more difficult times with European countries, which are going to want similar treatment. The legal logic of the present situation is that the Japanese government is going to have to invoke one of its statutes to cut down car exports. This is because Mr. Reagan's attorney general, William French Smith, has said that voluntary restraints by the automakers themselves would probably provoke a criminal anti-trust suit.

The traditional Japanese way of curbing business excesses is to apply "administrative guidance," rather than invoke a law, But it is now thought that "guidance" would not be strong enough and would not satisfy the U.S. legal demand for evidence the aummakers had not acted in collusion in cut exports. That means a statute must be used in show the companies are being forced to reduce

One Japanese expert who has been through several nasty trade conflicts com-pared the situation to a rape trial in which the abused party is forced to prove she did not willingly consent. In effect, be said, the automakers need evidence that they have been "raped" by their government to provide proof in an anu-trust suit that they have not acted voluntarily to reduce exports.

But a specific government order will add force to the demands of some Europeans that Japan must take some similar action to restrain exports that are flooding their countries. These include not only automobiles but machine tools, bearings, and several elec-

tronics exports that are said to be wrecking European industries. Although the U.S. auto problem is a sticky one, a Japanese official said, "this year it is Europe that we are most worried about."

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European Bargaining

Japan's automotive giants. Toyota and Nissan, already are facing still restrictions on exports in France and Italy, and Britain wants in restrict them in about 10 or 11 percent of its market. Accepting even a limited restraint on exports to the United States would hurt those companies' bargaining po-sition in Europe's markets.

The biggest automaker here, Toyota, is openly criticizing the government for what it sees as a hasty retreat before U.S. pressure.

Eiji Toyoda, president of the company, Thursday accused the government of "jumping the gun, making a fuss about America's problems, not ours. The move to set a target date for seeking a solution is giving away Japan's bargaining chip."

Most here believe Japan will go along with Mr. Reagan, but the depth of the cut in ex-ports is still very much in dispute. So is the iming. The Ministry of International Trade and Industry, which would have to enforce the roll-back, is in favor of a prompt concession, but not a deep one. The ministry fears something worse may happen in the United States — like a total Chrysler collapse — to beighten political pressures in Congress.

NYSE Prices Lose Ground **After Rally** From Agency Disputches NEW YORK — Prices on the New York Stock Exchange eased in active trading Thursday as some

BUSINESS/FINANCE

in active tracing 1 nursday as some recently strong groups such as oil, defense, high technology and blue chips were hit by profit-taking. The market had rebounded sharply Tuesday and Wednesday after a drop in the three previous sions on interest rate worries and the assassination attempt on President Reagan. Monday's slide interrupted a six-week uptrend that carried the Dow Jones indus-

trial average in an eight-year high last Wednesday. The Dow average, which was up 10.27 Wednesday, lost 5.13 Thurs-day in close at 1,009.01.

Volume Thursday was 52.57 million shares, down from 54.88

million Wednesday. Hismrically, the Dow industrial average has encountered profit-taking pressure at the 1,000 level because many investors have automatic sell programs at that level.

Most analysts said, however, that they thought the selling in this session was normal in light of the gains made not only this week but over the past month and a half.

Larry Wachtel of Bache Halsey Stuart Shields said, "The market got a little ahead of itself and needed to calm down."

Part of the reason it "got ahead of itself," he said, was the spate of takeover bids and resulting specu-lation involving major corporations and other special situations.

Wall Street also has been heartened by indications the Reagan administration has shown calmness and strength during the crisis prompted by the assassination attempt on the president.

In company news, Mobil Oil Canada Thursday reported an oil flow of 1,250 barrels a day in the first test of its South Tempest G-88 wildcat well in the Grand Banks off Newfoundland.p The Fluor Corp. said Thursday it received a \$140 million contract to modernize Powerine Oil's heavy oil refinery in Santa Fe Springs, Calif. Construcnon will begin next month, with completion scheduled for August, 1982, Fluor said.

The dollar firmed Thursday in brisk London trading, dealers said. The dollar ended at 2.1088 Deutsche marks, compared with an opening 2.0938 DM and Wednesday's close at 2.1045 DM. The British pound weakened to \$2.2290 from \$2.24 at the opening and \$2.2385 Wednesday.

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Energy Stocks' Weakness Hurts Market Performance A Los Angeles spokesman for Mr. Davis referred inquiries on the

NEW YORK - Anyone buying stocks last Dec. 31 had the odds of picking a winner on his side, but chances of making a big score in the three months that ended Tuesday were relatively slim.

American exchanges, two of every three stocks came up winners, but the broad market indexes were al-

Television, which controls three Thus, the television unit's shares, valued at about \$115 mil-

In Project Talks

TOKYO - Top Japanese businessmen left Thursday for talks in Peking on ways of reviving proj-ects worth 320 billion yen (\$1.5 billion) that China suspended when it halted an ambitious industrializa-

age racked up a 4.1 percent gain, thanks mostly to the revival of in-terest in steel, chemical, paper and other "smokestake" companies. The picture that emerges from figures compiled by Interactive Data of Waltham, Mass., a leading computer time-sharing company serving the financial community, is one of difficulty for large, diversified portfolios seeking to outdo the

Oils Dominate

A somewhat brighter image appears for smaller investors with more flexibility to pick and choose. The value line index, for example, which measures only raw price changes without regard to company size, advanced 6.9 per-cent, suggesting that smart stock selection made the sluggish performance of the popular averages

academic for some investors. Interactive's rundown of S&P stock groups confirms the decided weakness of 1980's favored groups. Fertilizers led the list with a drop of 22.1 percent, but oil-related groups dominated the loss column. Offshore drilling dropped 18.7 percent, and most oil company groups

were off 15 to 16 percent. Other backtrackers: gold min-

8.7 percent; investment compa-nies. 6.8 percent; aerospace, 6.2 percent; office equipment, 6 per-cent; distillers, 5.5 percent; and farm machinery, 5.4 percent.

The copper sector, belped by takeover-spurred price gains, paced the best-performaning groups with a 45 percent gain. But metal fabricating, airlines, truckers, mobile homes and drugs also Dow Chemical, \$1.2 billion and scored well, with advances ranging Du Pont, \$1.1 billion.

IBM Leads List

Sellers clipped \$5.2 billion off the value of Exxon, \$4.7 billion from Standard Oil of Ohio, \$3.9 billion from Shell, \$3.3 billion from Mobil and nearly \$3 billion each from Standard Oil of California and Schlumberger, an oil services company.

erica.

from 28 to 39 percent. One measure of the quarter's difficulty for owners of major energy stocks is that 24 of these stocks appear on Interactive's list of the 30 stocks with the biggest losses in total valuations. The energy issues accounted for \$43.8 bil-lion of the total drop of nearly \$50 billion in these 30 stocks.

Big nonoil losers in total valua- affected by a liquidating distribution terms were International Busi- tion of \$40 a sbare Jan. 30.

ing, off 8.7 percent; sugar refiners, ness Machines, which shed \$3.2 8.7 percent; investment common hillion achines, which shed \$3.2 billion and Boeing, Rockwell In-ternational, Litton, Pacific Tele-phone & Telegraph and Bankam-

The largest upgrading in total valuations occurred in AT&T, \$2.7 billion; General Motors. \$2.3 billion: Eastman Kodak, \$1.9 billion; Amax, a takeover target, \$1.4 billion: General Electric, \$1.3 billion;

In percentage terms, the biggest gainers on the Big Board were Kennecott, np 106 percent. (The company agree to merge with Sohio for an offer of \$62 a share. Kennecott was trading at around \$25 a share before the agreement). Texas International, an oil and gas trading favorite rose 106 percent; Mobil Home Industries, 100 per-

cent; Armstrong Rubber, 97.4 percent; and Piedmont Aviation, 90.4 percent. Biggest declines were in Modu-lar Computer Systems, 44.5 per-

cent; Beker Industries, 37.5 percent; Charter Co., 35.9 percent; Empire, 35.8 percent, and Coastal, 35.6 percent, Barber Oil dropped 56 percent to 29, but its price was

most unchanged. Weighted down market averages. by weakness in oil and technology Oils De Before the merger, as part of the proposal Fox shareholders would stocks, the Big Board index was up only 0.5 percent and the Standard receive a pro-rata distribution of & Poor 500 index up only 0.2 per-

shares in a Fox subsidiary, United

Japanese, China

tion or \$10 a share, would be add-ed to about \$680 million cash to be paid by Mr. Davis for Fox stock. The publicly held studio would become a private concern if, as proposed, it were merged into a company owned "principally" by Mr.

Davis and members of his family. Wednesday's joint announce-ment included word that Fox's biggest shareholder, Chris-Craft tion program. A spokesman for Toyo Engi-Industries (22 percent), had "re-

confirmed" its agreement with Mr. Davis to vote in favor of the mergneering, whose vice president, Masao Sakurai, heads the team, said the discussions would include er. The pact includes the right of Mr. Davis to match any subse-quent offer that promises a higher price for Chris-Craft's shares. the possibility of a long-term, lowinterest Japanese government loan for China.

revived merger plan to Fox. Though the company said the agreement was essentially the same AP-Dow Jones as the one withdrawn by Mr. Davis, it did not specify what changes have been made in the plan. Under the original deal, Mr. Davis would pay \$60 a share for each share of Fox common stock and \$60 a share for each share of On both the New York and the

The Dow Jones industrial aver-

w Regime in Argentina values Its Peso by 28%

Edward Schumacher New York Times Service VOS AIRES — The Argen-litary government, moved day to halt an escalating ic crisis by announcing a policy readjustments, in-28 percent devaluation

casures continue the fiveernment's basic economic whose goal has been to deprivate enterprise economy operate without subsidies art protection. That policy ight to drastically restruc gentina's state-run econo-

Argentine economy, howeva zero growth rate last year annual inflation rate of 50 in February. A run on forchange in recent weeks, in ition of the devaluation ne Wednesday, has cut the ; reserves from more than on at the beginning of the \$5 billion, the government

measures announced day by Lorenzo Sigaut, the bnomics minister, were deithout obstructing the poliscouraging imports, and to outflow of hard currency. Sigaut also sought to prepredecessor's anti-inflaal, by announcing that pubding would be cut and peso itions in the future would ted to 2 percent monthly. sday's big devaluation t the exchange rate to 3,100 o the dollar. Ngaut's announcements at a

inference ended six months ulation over the future ecopolicies of Gen. Roberto .o Viola, who was selected ir by the junta to be presi-

COMPANY REPORTS

and profits, in millions, are in lacal incres unless otherwise indicated

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dent, replacing Gen. Jorge Rafael Videla, the junta president since the military came to power in 1976

Washington, D.C., attorney repre-senting Mr. Davis; David Y. Han-Under Mr. Sigaut's powerful but controversial predecessor, Jose Al-fredo Martinez de Hoz, inflation delman, Fox general counsel; and representatives of Lehman Bros. Kuhn Loeb, Fox's investment was cut from an annual rate of banking firm. well over 500 percent in 1976 to

There was no immediate expla-nation of how or why the deal was roughly 50 percent in February. As a result, the peso has become brought back to life. The initiative so overvalued - estimates range apparently was taken by the infrom 30 to 50 percent - that the vestment bankers, which one country's beef and grain exporters were being restricted while imports were flooding the market. source said was not surprising in light of the substantial commissions they would earn on the deal.

W. German Manufacturing Sector Will Not Improve in '81, IFO Says

said Toursday.

MUNICH - The recession now and an upturn could occur in the hitting West German manufactursecond half of the year. But LFO said West German anto ers shows little chance of an upswing before the end of 1981, the IFO Economic Research Institute production for the full year will probably be 6 percent down from 1980, compared with last year's 12 The institute, in its latest monthpercent fall. Foreign automakers will probably continue to raise their share of the overall West

ly report, forecast that West Germany's official index of manufac-turing production will fall 3 per-cent this year from 1980, after German market. The institute estimated production in the mechanical engineering industry will fall by around 5 pershowing no change last year compared with 1979: cent this year, after expanding by 4 percent last year.

"All major sectors of manufac-turing industry have become more skeptical about their business prospects in the last few months," the institute said, adding that investmain weak and export demand this ment will remain depressed.

year will be hit by the decline in capital investment in other EEC After declining last year, foreign lemand for West German goods countries, though demand in OPEC states will strengthen, it has stabilized, with help from the Deutsche mark's weakness against added. Production in the chemical inother major currencies.

crease in exports, it said.

Lowest Point

But the institute added that domesuic demand continues weak, following a contraction of almost 4 percent between the third quarter of 1980 and the three month November-January winter period. In a sector-by-sector analysis, the institute said the auto industry seems to have reached the lowest

Joblessness in March Falls in W. Germany

NUREMBERG - West German unemployment fell in March for the second successive month, to 1.21 million, despite the economic recession, the federal labor office said Thursday.

It said unemployment in March was 5.2 percent of the labor force compared with 5.6 percent in Febглагу. Labor office President Josef

Stingl said the figures reflected spring seasonal factors and did not signal any upturn in the economy.

Sources said that Herbert J. Trade sources said Nippon Siegel, Chris-Craft chairman and a key factor in prompting the first Steel, which last week rejected a Chinese proposal for a joint ven-Fox-Davis arrangement, took part in the New York sessions. ture to construct a second-stage blast furnace at Baoshan, was on Others in the talks reportedly in-chded Ira Harris of the Salomon Bros. investment banking firm; the mission to discuss the firststage blast furnace already being built there. Edward Bennett Williams, a

> **Brock Trade Job Reported Upheld**

WASHINGTON — Senate Finance Committee Chairman Robert J. Dole of Kansas and other committee members told U.S. Trade Representative William E Brock in a private meeting that all trade negotiations and discus-sions are within his jurisdiction and that they are unhappy with reported State Department attempts to move in on trade functions, congressional sources said.

The meeting Wednesday, called by Sen. Dole, a Republican, con-sisted of informal discussions on point of demand for its products trade issues and negotiations, in-cluding imports of Japanese cars, the sources said. Last week Sen. Dole said he was concerned about who was handling trade matters. Secretary of State Alexander M. Haig Jr. reportedly wanted to take the lead in Japanese anto discus-

The administration is preparing an interagency group of govern-ment officials to meet with the Japanese - probably next week - for discussions, not negotiations.

Domestic demand for the indus-Intel, Matra in Venture try's products will probably re-

Renters SANTA CLARA, Calif., - Intel Corp. said Thursday that it had agreed in principle to establish a joint venture in France with Matra-Harris Semiconducteurs to design microprocessors and other integrated circuits. No financial

dustry is expected to rise by about terms were disclosed. Intel will I percent this year, helped by an own 49 percent of the venture and expected 3 percent volume in- Matra-Harris 51 percent, Intel

CURRENCY RATES

Interbank exchange rates for April 2, 1981, excluding bank service charges

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TDB Holding Group: U.S. \$9.7 billion in assets; U.S. \$808 million in capital and loan funds employed as of December 31, 1980.

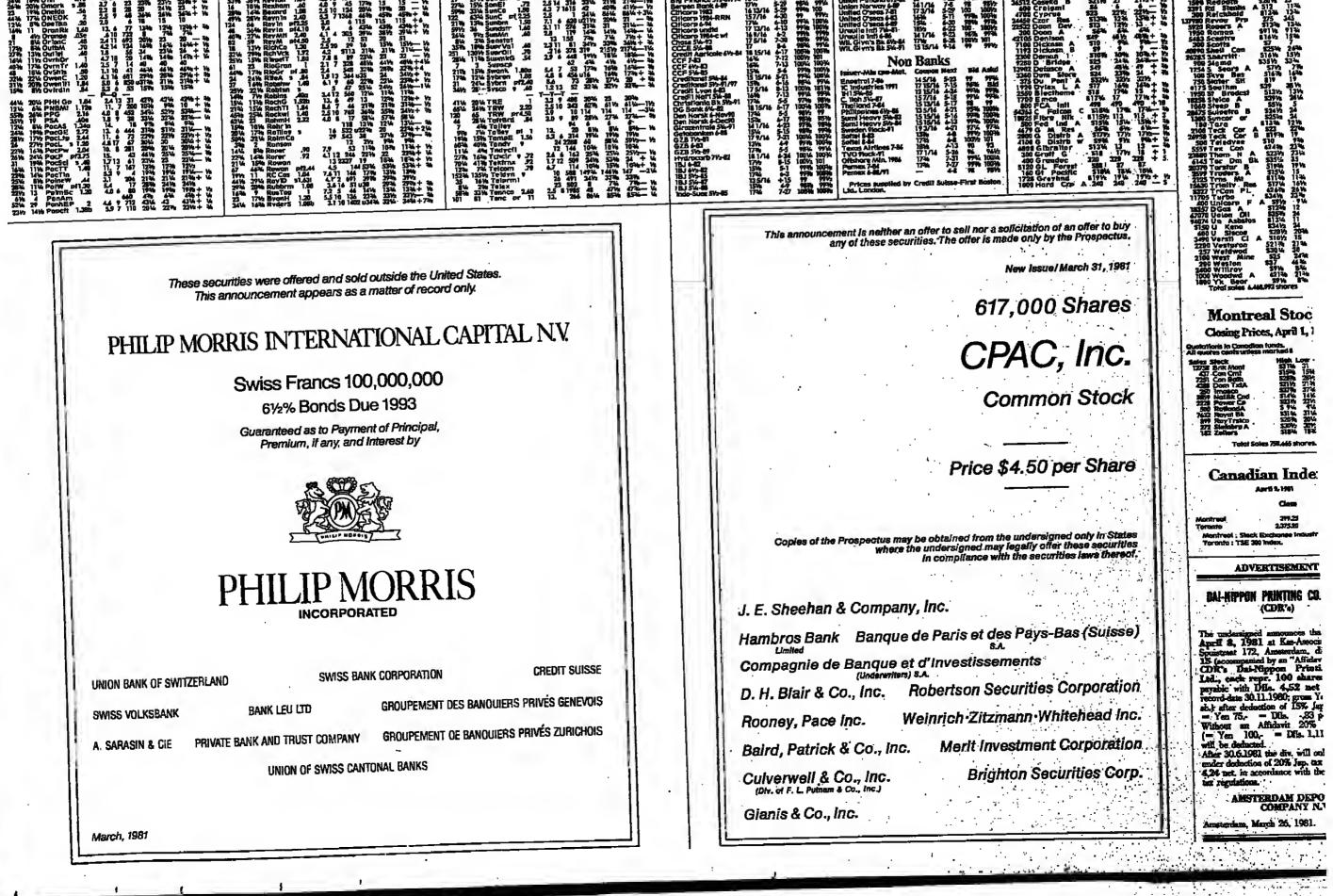
Key Group offices: Geneva, London, Paris. Luxembourg, New York (Republic National Bank of New York), Other offices in Beirut, Buenos Aires, Caracas, Chiasso, Frankfurt, Hong Kong, Los Angeles, Mexico Crev, Miami, Montevideo, Nassau, Panama City, Rio de Janeiro, Santiago de Chile, São Paulo, Tokyo,



Trade Development Bank

TDB's experienced, international staff is supported by modern computer equipment and an advanced telecommunications network. These facilities help assure rapid, accurate decision-making and effective service for TDB clients.

	INTERNATIONAL HERALD TRI	BUINE, FRIDAY, APRIL 3, 1981	CON	
Page 18		12 Month Steck	12 Month Stock Siz. Close Prov High Low Div. In 5 YNG. P/E 1000. High Low Div. Code	HANNER BRECH IN S VISI PUE HER HER LOW B
Page 18 NYSE Nationwide Trading Closing Tables include the nationwide prices up to the closing on Wall S Tables include the nationwide prices up to the closing on Wall S	Prices Apr. 2		11 21% UnGerty 40 13 9 72 21% 71 71% 11% <th11%< th=""> <th11%< th=""> <th11%< th=""></th11%<></th11%<></th11%<>	The second secon
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Petroven is negotiating a long-term arrangement with Elf-Aquitaine

under which the French company

would build a refinery with a ca-

The oil ministry notes that out-

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ORK - When Roger E quickly - occasionally kly than his U.S. com-And that is sometimes. able to catch the bird. re was able to get a good Kaiser Steel recently, he

we announced the deal." got calls from three difiduals who told me that we were about to same deal. We were look-

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ther for his Harvard class Methey Steckel, chairman of Detroit's Bank of the Commonwealth, which is 77-percent owned by First Arabian. (Mr. Tanaraz controls 51 percent of First Arabian.)

"I don't know what my objec-tives are yet" for Kaiser, he said. I'm still waiting to see the facts. My general strategy, though, is that there is a lot of technology there. I feel that this technol will be useful to us in the Middle East. We are going into a lot of omic development . there, CCOL spending billions of dollars in

Some analysts say Mr. Tamraz' purchase was not such a good deal, asserting that the only thing attractive is the cash Kaiser has.

"You can't neglect the cash," Mr. Tamraz responded. "But it is a company that has huge cash needs, too. So everything is relative." Kaiser's coal reserves, about 800 million tons, have not gone unnot-iced either. "If the United States solves its coal problems, it would have energy for the next 300 years," Mr. Tamraz said.

About four years ago Mr. Tamraz' investment firm purchased the Detroit bank when it was in the red. He said it was profitable last year and has continued in the black so far in 1981. His group owns and operates 10,000 acres of farmland in Egypt, growing fruit and vegetables for export to Enrope in the winter. Using Ameritechnology and California

farmers as advisers, it is highly profitable. Another Tampaz venture is a methanol plant in Saudi Arabia, a joint venture with a major Japa-nese company. Mr. Tamraz is also the second largest shareholder in

Sunshine Mining Co. He has not been successful in all his efforts. Some years ago he pro-posed a \$100-million petrodollar transfusion for then-ailing Lockheed, but the U.S. government vetoed the deal on the ground that the country's second largest defense contractor should

not fall into forcign hands. "That \$100 million would have been convertible. at \$7 to \$8 a share," Mr. Tamraz said. "Look at

Lockheed today. Can you imagine what we would have made?" He is interested in investing in energy-related companies: "Banking and oil are the two major raw materials of the Middle East, so it makes sense. And I am an Arab and I want to help other Arabs. The best thing for an Arab is to learn technology, to get an education. You can easly come up with \$100 million in three or four years ants two seats on the Kai-, but you cannot create an engineer

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AMERICA Venezuela Gears Up Plan To Exploit Heavy Oil Belt CARACAS -- Venezuela has. Venezuela now produces 2.2

taken the first step toward large-scale commercial exploitation of million barrels a day of conventional crude, exporting about 1.8 million. Industry projections sugits Orinoco heavy oil belt, one of the world's nichest troves of stored gest that its output could fall as ow as 1.2 million barrels a day by Under a \$700-million contract, 2000.

the U.S. firm Lummus will coordi-Guillermo Rodriguez Eraso, nate building a plant to produce and refine some of the heavy oil, so called because it is more viscons president of Petroven's operating subsidiary Lagoven, recently estimated Orinoco heavy oil produc-tion costs at \$15 to \$20 a harrel, It will not flow at normal temincluding depreciation and inflation, compared with a present av-erage of \$5 for Venezuelan crude. At today's prices, he estimated, the heavy oil should sell for about \$40 peratures, and extraction requires new and costly technology — the plant Lummus is to build will produce 125,000 barrels a day, or little more than 1 percent of Saudi Arato leave a reasonable profit after

An Orinoco master plan worked But if the huge investments out by Petroven involves pro-ducing 200,000 barrels a day by needed can be found - Venezuela is talking about spending \$10 hil-1988, with the \$10-hillion investlion during this decade — the pros-pects are alluring. Oil industry sources say the Orinoco belt is estiment financed internally. Abont 80 percent of this will be spent on mated to contain 3 trillion barrels, the project to be coordinated by Lummus at Lagoven's Cerro Ne-gro field about 300 miles southeast about two-thirds of all the known Petroleos de Venezuela, the state

In addition to its viscosity makoil company, has said it intends to ing Ormoco heavy oil hard to exhuild np commercial production to tract, its high content of impurities 1 million barrels a day by 2000, and is seeking potential long-term means that much must be done to it before it can be fed to conventi-Besides the deal with Lummus,

onal refineries. At Cerro Negro, Lagoven has opted for proven methods. Steam will be injected to heat the oil and get it to flow. When it is out of the ground, desulphurization units will upgrade the final product.

Though research is being carried out meanwhile at Venezuela's Instituto Technologico Venezolano tic demand for oil is rising by 10 to del Petroleo into alternative extraction methods and bydrocracking (lightening the oil by adding hydrogen), final results will not be known for several years.

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With Theatrical Flair, Fluor Diversifying

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By Pamela G. Hollic New York Times Service

IRVINE, Calif. - John Robert Fluor's bow tie and folksy manoer disguise his flair for the dramatic gesture

When his fast-growing Fluor Corp. arranged last November to invest \$12 million in Genentech, he explained the genetic engineering company's relationship to what Fluor does in energy: "The idea is, we turn some bugs loose in coal and then they chew like hell and turn out oil."

Mr. Fluor, 59, the president, chairman and chief executive officer of the nation's second largest industrial construction company, was after diversification - the kind that can keep Fluor growing in the 1980s despite sethacks such as the revolution in Iran, which cost Fluor millions, or the Reagan administration's decision proposal

to cut the Carter administration's \$88-billion synthetic fuels pro-gram, an area in which Fluor has a najor stake.

Fluor's proposed acquisition of St. Joe Minerals fits into this strategy of diversification. With this deal — in what Mr. Fluor calls "ooe hig jump" — Fluor intends to plunge into mining and metals.

N.Y. Headquarters

Self-cast as a white knight, Mr. Fluor plans to spend almost \$2.9 billion for St. Joe in a two-part plan aimed at rescuing the mineral company from a takeover by Jos. E. Seagram & Sons. [Fluor announced Wednesday

French to Get Extra Gas

PARIS — Algeria's oil and gas company Sonatrach has said it will supply France with 20 to 25 percent more liquefied natural gas this year than its contract requires, kesman of the Gaz de France said Thursday. Sonatrach told GDF this was to compensate for a shortfall last year.

New Issue

April 3, 1981

that St. Joe' headquarters will re-main in New York after Fluor Oil Company. Fluor is building a completes the proposed merger. Reuters reported, Fluor said St. Joe Chairman and President John C. Duncan had agreed to continue as chief executive. Mr. Duncan also will become a director and member of the executive committee of Fluor, the company said. It also said it will consider electing to its board other members of the SL Joe management 1

Fluor has offered to buy 45 per-cept of St. Joe's common stock at \$60 a share and to obtain the remaining shares through a tax-free exchange of stock. The transaction, if it goes through, will dra-matically diversify Fluor into lead and zinc production, providing it with mines in the United States, Argentina, Chile, Peru and Austra-

Wall Street, however, reacted to the takeover offer with a lack of enthusiasm. Fluor's stock dropped 4^{1/2} points Wednesday. There seemed to be uncertainty

about how the acquisition would work out. Terry York, construc-tion analyst for Drexel Burnham Lambert in New York, said: Investors will perceive this as an unknown. Metals and mining are a cyclical industry, hut it is possible that St. Joe would add to, not de-tract from. Fluor's earnings in the

next couple of years." Fluor's involvement in South Africa has brought perennial criticism because of that government's apartheid policy. At the company's annual meeting three weeks ago. Mr. Fluor shrugged off the attacks and said he intended to run the company his way. An earlier con-troversy - over his billion-dollar t to the University of Southern California for a Saudi Arabian snudy center — focused news me dia attention on Mr. Fluor, but he dismissed it in a similar fashion. Today three-fourths of Fluor's profits are generated by its engi

neering and construction husiness Fluor is involved in a \$5-billion gas-gathering project in Saudi Ara bia, which includes a fractionation

giant refinery for Pertamina, Indonesia's national oil company, as well as a mining and recovery project in Peru and a nuclear hydroelectric power generation facility in South Carolina. Fluor has a \$600-million refinery expansion project in Venezuela and \$1 billion worth of contracts to remodel oil refineries in the United States.

Major Investment

Fluor has a major investment in synthetic fuel technology. With the South African Coal, Oil and Cas Corp., the engineering concern is marketing a technology, developed by Sasol, that Fluor says is the only commercially proven process for converting coal into oil. Altogether, these projects have pumped millions into Fluor's

coffers and have made it a leading

growth company. At the annual meeting last month, Mr. Fluor held up a dollar bill. Then, digging into his pockets, he pulled out more money. "Here hundred-dollar bill, a five-dollar hill, a one-dollar hill, a dime, a nickel and four pennies," he said. "\$106.19 is what this 1960 dollar invested it in Fluor stock,"

> UNITED OVERSEAS BANK GENEVA

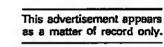
Dividend increased to 13%.

The Board of Directors of United Overseas Bank approved the accounts for 1980 at a meeting held on March 12, 1981 at the bank's headquarters at 1 Ouai des Bergues in Geneva.

The balance sheet total was SwFr. 2.1 billion, up 23.5% from SwFr. 1.7 bilion at the previous year-end.

Net profit for the year of SwFr. 25,621,230 was up 15.24% from the previous year's SwFr. 22,233,391.

The Directors will propose a dividend of 13% (increased from 12%) to the Shareholders' Meeting to he held shortly.



ASIAN DEVELOPMENT BANK

Manila, Philippines

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Inflation and theatrics notwithstanding, Fluor has been a strong performer. In its fiscal year that ended last Oct. 31, its earnings jumped 34 percent, to \$131.9 mil-lion, while revenues climbed 36 percent, to \$4.8 billion. The backog of orders rose 56 percent, to \$16.1 billion, after new bookings of \$9.3 hillion during the year. Mr. Fluor predicts revenues of about \$7 billion annually by 1990. Analysis expect the company's earn-ings to grow 25 percent a year.

Page 19

Fluor has outgrown its glittering \$81-million headquarters in south-ern California 20 miles from the site where Mr. Fluor's grandfather started the construction husiness in 1912. The number of Fluor employees rose to 29,000 last year and is expected to reach 50,000 hy

Right now, Fluor has growth and money to spare. Although it lacks he \$1.2 hillion in cash it will need to swing the St. Joe deal, Fluor's operations in fiscal 1980 pro-

vided \$255 million of working cap-ital, and there is more than \$200 million in cash and short-term money available to finance borrowing. Fluor has \$79 million in debt against \$552 million of

would be worth today if you had equity.



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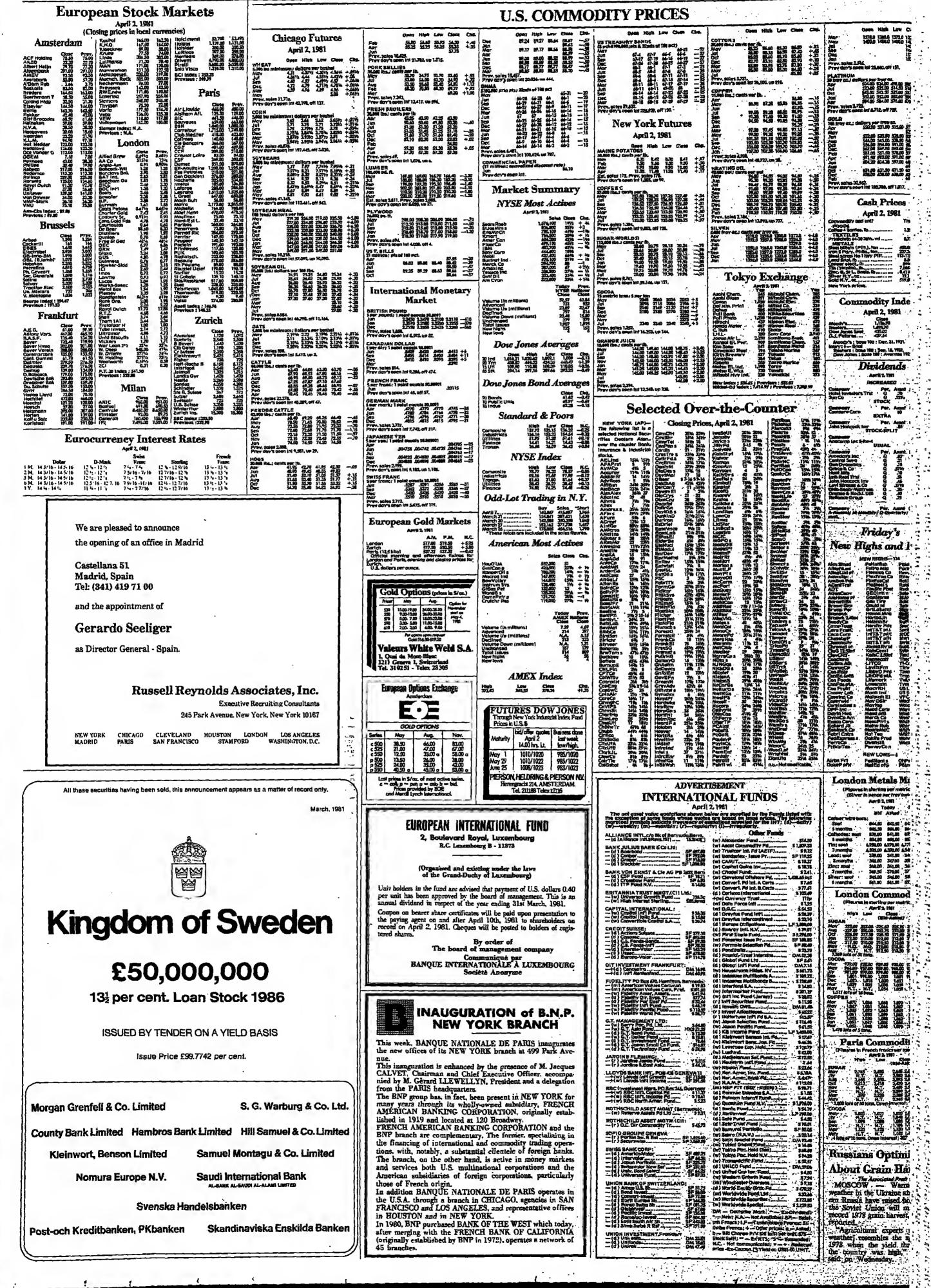
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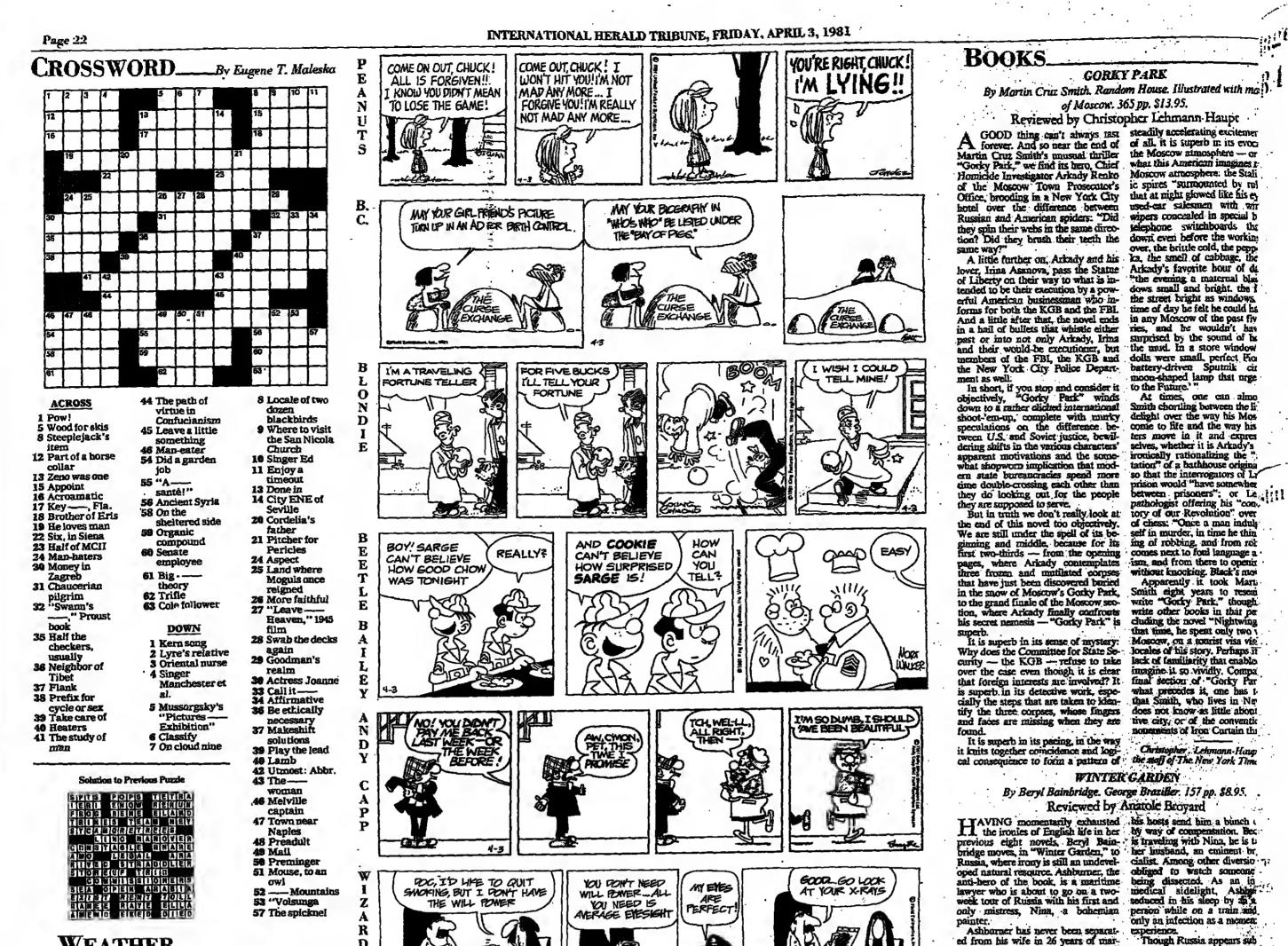
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Western Europe: 648KHz and 643M Methum Wave. 5,975, 6,050, 7,120, 7,185, 7,255, 7,410, 9,750, 12,095 and 15,070 KHz in the 69, 41, 31, 25 and 19 meter bands.

East Africa: 1413KNz and 212M Medium Wove. 25,457, 27,442, 17,885, 15,430, 12,095, 11,533, 9,580, 7,720 and 6,020 KNz in the 11, 13, 16, 19, 24, 25, 31, 42 and 49 meter bands.

North and North West Abrics: 25,450, 21,470, 15,670, 11,750, 9,410, 7,130 and 5,975 KHz in the 11, 13, 19, 25, 37, 42 and 50 mater bands.

Southern Africa: 25.660, 21.660, 17.890, 15.400, 11.820, 9.410, 7.185 and 4.005 KHz in the 11, 12, 14, 17, 25, 31, 41 and 49 meter bands.

Audates Sessi: 1323KHz and 232M Medjum Wave. 25,450, 71,710, 17,770, 15,310, 11,740, 9,410, 7,140, 6,129 and 3,990 KHz in the 11, 13, 16, 17, 25, 31, 42, 49 and 75 mater bands.

Southers Asia: 1413KHz and 212M Medium Wave. 25,450, 21,550, 17,770, 13,310, 11,750, 9,400, 7,180 and 4,195 KHz in the 11, 12, 14, 19, 25, 71, 41 and 46 meter bands.

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Niddle East: KHz 15.205, 11.715, 9760, 7.200, 6.040, 1.242 in the 19.7, 25.2, 30.7, 41.2, 49.7, 228 meter hands. East Asia and Positic: KHz 17.820, 17.740, 15.290, 11.740, 9,770, 26.000, 6.110 and 1.375 on the 14, 16.7, 19.4, 25.5, 30.7, 11.5, 49.2, 190 meter bonds.

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Storekeeper Pays Parking Fines To Let His Clients Shop at Leisure

The Associated Press

QUINCY, Mass. - Leroy Rounseville has declared war on parking tickets and announced that he would pay the \$2-fine for any customer who gets a parking ticket and spends at least \$10 in his fabric and uphoistery store.

Mr. Rounseville says that the parking meters in the front of his store are hurting business because they limit customers to 30 minutes of park-

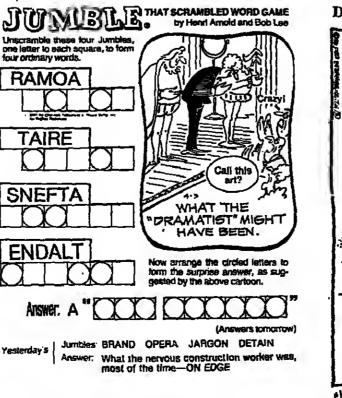
ing. You can't purchase what you want in 30 minutes," he said. "If people want to shop, let them shop all day."

Mr. Rounseville says that he has been given about 25 tickets in the last week and that he plans to pay them. "I think it will help business a lot." he added

حكذا من الاجل



OKAY. YOU'RE NE MANT RAISED RIGHT LET'S THE THIS ONE STEP BUT I THINK WE NHATS BETTER GET USED TYPE, THEY'LL NEED THE NEXT EXTRA NOTICE TO THE DEA FIRST, AT A TIME ... STEP DON'T YOU! THIS IS BECHANGERCK 68 Maria



Imprimé par P.I.O. - 1. Boulevard Ney, 75018 Paris





he tells her he is going fishing in Scotland, she is disconcerned Nina says that this is because "his wife lacked any deep-awareness of birds, of flowers; that she was innocent of theophanses, of. mystical experiences, and those desired flashes of consciousness so es-sential to development."

A 4 4 4 4

Bainbridge is mischievous : Ashburner's party visits an i When Nina accuses Ashburner's wife of lacking depth. Ashburner, guiltily acknowledges that he had al-ways thought that "the last thing a identical gravestones, comm ing the Russians who died in t of Leningrad. Shouting over U. man wanted to come home to was a woman with depth," or flashes of contheir interpreter gives them "i choly account of death by bombardment, hypothermia a vation." The mud hut when sciousness. In order to demonstrate her own flashes of consciousness. Nina forces Ashbumer to make love to her standing up in her kitchen, on the premise that her husband may re-turn unexpectedly. Her real reason tour: It is now covered or prot an umbreliafike Egyptian tet" legs. "Notice the bed, not. would seem to be that she can endure only the briefest contact with him. Stahn was known as "Zo-Z and then only in a setting so incongru-ous as to lend him an aspect of unusuwrote poems. They visit a building when altress.

throws a dead sheep over a wa There is a sofa available, but Nina view a monastery in the d' points out that it is covered in a telllights are not working. Nothin tale velvet. When Ashburner suggests that they line it with newspapers, she treats that proposal with the contempt it deserves. While some women enjoy love and others hate. Nina is gratified in Russia, Bainbridge implies, irrepressible Russian character of infinite resignation," Bai might be described as the cb of ruefulness. "Winter Gat-quite funny in the bleak, clos-bone style that the author ha by ambivalence.

Ashburner and Nina are going to Russia with another couple, Bernard and Enid, who are both painters. The Soviet Artists' Union is their host, and they are assigned a guide named Olga; whose beauty, literal-mindedness, inconsistency and obsession with sex are Bainbridge's comment on the Soviet Union.

When Ashburner's luggage is lost, New York Times,

BRIDGE.

SKILLFUL play on the diagramed deal helped South contend with a two-diamond opening bid on his-right. This was an example of the Flannery convention, showing exactly four spades and exactly five hearts to-gether with 11 to 16 high card points.

South doubled, and took a stab at three no-trump when West retreated, to two hearts. The opening lead of the heart jack rode around to the ace. It ow vital to keep West from gain-Was 1 ing the lead, and there were good prospects of achieving this goal and the opening hid marked East with more of the missing strength.

After cashing the club ace, South had to consider how to continue that suit. There was a fair chance that East held a doubleton club king, in which case a low card would be right. But he decided his prospects were poor if East held two cards m each minor suit. He continued with the queen, forcing the king.

East gave South some help by shifting to a space. The queen was finessed successfully, and South cashed all his winners. He planned to play a spade to end play East, scoring. dummy's beart queen as the ninth nick. East avoided this fate by im-blocking his spades, so South's mith

¥75 WIST(D) 4.92 73103 OK1432 4 1093 SOUTH ◆AQ53 ▽A6

\$A8 #AQ161 North and South were

The bloding: Narth East Pass. 20. Pass 10 Pass Pess Page -Pase Pass

West let the heart lack.



The Associated Press

of ways to get from California to

New York quickly. For Jason Thompson, the turnpike through Pittsburgh is not one of them -

not when Bowie Kuhn's patting up

baseman who hit .288 with 2t home runs for the California An-

some of Yankee owner George

Steinhrenner's cash. How much? That's what Kuhn

would like to know. This is one of

the reasons he gave for temporarily

holding up the two trades. Since 1976, Kuhn has insisted on a

\$400,000 ceiling in all trades in-

volving money. The other reason for holding up the deal, according to Bob Wirz,

major league baseball's director of information, was that Kuhn wants

to know whether the two trades,

"having been made back-to-back, are inter-related."

Two Big Deals

Wirz acknowledged that there is

Thompson, the left-handed first

roadblocks.

NEW YORK - There are a lot

os Angeles Upset by Houston n NBA as Kansas City Wins

ANGELES - The Loss Lakers, hoping to be-the National Basketball ation's first repeat cham-ince the 1968-69 Boston suddenly find themone game away from elimination after runnto a red-hot Rocket Moses Malone.

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me, Houston's 6-foot-10 scored 38 points and d.23 rebounds - includ-off the offensive boards and the Rockets to a 111set of the Lakers in Los s Wednesday night in sning game of their first-

playoff series. Calvin y added 19 points for ckets. ae other Western Conferfirst-round series, the s City Kings posted a 98artime victory over the nd Trail Blazers at Port-With Chicago's 90-80 triat New York on Tueshat means three of the peners were won by the g. team. Philadelphia.

defeated Indiana, 124-

108, Tuesday, is the only home fore guard Mike Dunleavy hit team to win so far. "To win we had to play our

hardest and best game of the year, a maximum effort," said Houston coach Del Harris. "For all I know it was the best game in the history of the The Lakers trailed by three points with 19 seconds left be-

NBA Playoffs

(Bet of Three)

WESTERN CONFERENCE Los Admins vz. Houston "Winner Herrs San Advances "Winner Herrs San Advances April 1 — Houston Til, Los Angeles Napril 5 — Houston at Los Angeles Partiend.vz. Kansos City (Wanner Houston at Los Angeles Partiend.vz. Kansos City (Wanner Houston City 9), Portiand 97 April 2 — Partiand at Kansos City vz. April 2 — Kansos City at Portiand vz. April 2 — Kansos City at Portiand vz. April 2 — Kansos City at Portiand

two free throws for Houston. A basket by Earvin "Magic" Johnson again cut it to three, hut a free throw by Malone clinched the victory. Johnson led the Lakers with

gels in 1980, was dealt to the Pitt-burgh Pirates Wednesday — and 26 points and Norm Nixon and Kareem Abdul-Jabbar added then on to the New York Yankees. In the three-way deal, the Angels ended up with catcher Ed Ott and 22 and 21 points, respectively. "We are in a whole lot of trou-ble," said Johnson. "Our course pitcher Mickey Mahler from Pitts-burgh and the Pirates wound up with first baseman Jim Spencer, is clear," said Lakers Coach Paul Westbead "We must win minor league pitchers Greg Co-chran and Freddie Tolliver and

Paul Westbead. "We must win in Houston. We must be more aggressive, keep the ball away from Moses and keep Moses away from the boards." Kansas City's back-up cen-ter, Joe Meriweather, scored four of his cir point in curr

four of his six points in over-time, including the winning basket with 57 seconds remaining. Otis Birdsong, who led all scorers with 29 points, sent the game into overtime by hitting a with one second left. Scott Wedman had 25 points

for Kansas City. Billy Ray Bates led the Portland scoring with 25, and Mychal Thompson had 18.

cy Austin Enterprises Sued by Coach

New York Dimes Service

December, when he won the

World Boxing Association's

flyweight title from a Korean named Tae Shik Kim in Los Ange-

les. Then suddenly even the Afri-

Hoardings of Hype

himself as a South African, and the

government gave him a South Afri-

can passport. Only the opposition

press was churlish enough to raise

the question. In practice, he was fast becom-

ing a citizen of the land of hype. He endorsed automobiles, Old

vid Green and wide receiver Keith

Baker to Hamilton in return for

the rights to sign Ferragamo.

NGELES - Women's er coach, Robert Lansclaims be has not been

's services. p said be signed a conarch last year that stipubuild be compensated for istin, a senior at Rolling in nearby Palos Verdes, rsements, clinics, tennis speaking engagements. p charged in Los Anger Court Wednesday that been compensated and that a court order Tracy tterprises, Inc., to see s his money, vorking together for 11 ould have thought that ald speak to me personweeks he reigned as the first bla

ny mother if he had any said Austin through

ng-Jaeger Team

) (UPI) - Former Wim-impion Billie Jean King amed for the first time known in South Africa before last

sky Is Tops **VHL** Assists The Associated Press

with Jaeger in the annual \$150,000 Shriver, a meet spokesman anwomen's doubles tennis tourna- nounced. Tracy Austin is being ment in Tokyo May 8-10, sponsors announced Thursday.

Nevratilova Opts Out CARLSBAD, Calif. (AP) --Martina Navratilova declined to sign a contract for this weekend's \$200,000 Clairol Crown and was replaced Wednesday with Pam a back injury.

Shriver, currently listed seventh in the computorized world rank-ings, joins Chris Event Lloyd, the No. 1-ranked player. Andrea Jeager and Hana Mandlikova. The

winner of the singles-only competition receives \$100,000. Defending champion Tracy Austin had to withdraw because of

no rule banning interlocking deals. "But in this case, until we know all the facts, it's being held up overnight," he said. It was the second big deal in 24 hours involving the Yankees. Tues-

day night they completed a six-player trade with San Diego. The keys were the center fielders, Jerry to Philadelphia for reserve second haseman Jay Loviglio. Mumphrey coming to New York and Ruppert Jones heading west.

The deals with Thompson as the linchpin were Wednesday's higgest before the midnight inter-league trading deadline passed.

Then there was the controversy

intimately associated with black

freedom movements that have

been banned here. As a compro-

mise it was determined that the

black anthem and the official an-

them, an Afrikaans hymn, would

'Black Superstar'

On the morning of the fight, last



Jason Thompson ... traded

The Angels also added pitching strength by acquiring 34-year-old Ken Forsch from Houston, where Dennis Lamp from the Chicago Cubs last week Nobody, it seems, wanted onehe was 12-13 with a 3.20 earned-

... roadblocked

Late Three-Way Baseball Trades Suspended

time Detroit phenomenon Mark Fidrych. The pitcher cleared waivers, then was sent down to the tros first tried to ship him to San Francisco, but Forsch vetoed that Tigers' Evansville farm team, subject to 24-hour recall. deal. Then they worked the deal with the Angels, getting 22-year-old utility infielder Dickie Thou in

The 26-year-old "Bird," as he is known, promised he would be back in the majors once again, talking to baseballs and doing his own groundskeeping on the mound the way he did in 1976, when he went 19-9 and captured

for minor league outfielder John Poff and relief pitcher Mike Proly BASEBALL

BASEBALL American Leaper BALTIMORE — Traded shortstop Kika Ger-cia to Hauston for sufficient Chris Bourjos and on unspecified amount of cash. Assigned Beur-las to Rochester of the International Leapue. CALIFORNIA — Tradiat Infielder Dickle Than to Houston for pitcher Kon Forsch, Asked waivers on pitchers Jim Barr and Dave LuRache for the persons of giving them uncondi-tional releases.

AILUVAUKEE — Signed bitcher Pete Vucco-vich to a multi-year contract, Asked wolvers on pitcher Pout Mitchell for the purpose of siving him unconditional refease. SEATTLE — Asked walvars on shortstoe Mar-to Guerrero for the purpose of siving him uncon-ditional refease. Sold first basemon Wavne Case is the Hankvu Broves of Japan for an undis-clesed amount.

closed amount. TEXAS — Sent second basemon Mike Richardi, pitchers John Butcher, Ed Figueron and Dove Roleich and cotcher Den Werner to



A

هكذا من الأصل

Mark Fidrych ... unwanted

the fancy of the nation. "I'll be there again, you watch," he said.

Fidrych's Dismal Spring

LAKELAND, Fia. (AP) - Fidrych, the American League rook-ic of the year in 1976, has had a dismal spring training season that could be the end of major league career. When his name appeared on the waiver list this week, any of the 25 other major league haseball clubs could have claimed him for for \$20,000, but none did.

Transactions-

Wichito of the American Association. Gave out-fielder Willie Harten unconditional release. Nethonal Leave ATLANTA — Sent altober Lorry McWilliams to the Richmond Braves of the Southern Leave. MONTREAL — Asked wolvers on pitcher Fred Normon and catchier John Temororo for the surpose of siving them uncanditional releases. NEW YORK — Sent third baseman Phil Man-towski and pitcher Gree Harris to minor teasue comp for necesignment. PITTSBURGH — Traded cotcher Ed Ott and Pitcher Mickey Mathem to the Colifornia Angels

PITTSBURGH — Traded cetcher Ed Ott and pitcher Micker Marker to the Colifornia Anaelis for first baseman Joson Thompson, Traded Thompson is the New York Yankass for first baseman Jim Seencer and pitchers Greg Co-chran and Fraddie Tothirer. ST.LOUIS — Ortioned stichers Dave LaPaini and John Stuper to Seringfield at the American Averciation.

FOOTBALL National Feetball League NEW ENGLAND — Signed safety John Quinn,

NETWENGLAND — Signed sofety John Quinn, HOCKEY Noticeal Hockey Langue 2UFFALO — Signed defenseman Korl uoraniemi to an anatheur fryou and assigned im to the Rochester Americans of the Ameri-ma Markey Langue

A 'Terror' Fades in South Africa After the Parties By Joseph Lelyveld Patterson, the former heavyweight

as they had when they picked two home-grown heavyweights, Kallie Knoetze and Gerrie Coetzee, to flatten John Tate and Mike Weaver, respectively, in WBA title bouts here. When Knoetze and Coetzee both faded before the un-belianing ause of their Afrikaner JOHANNESBURG - He was called Terror, and for the heady 15 station. South African to hold a world championship, virtually all sides in this starkly divided country, with the exception of a fringe of black over which national anthem to believing eyes of their Afrikaner fans, the black townships rejoiced notously over the victories of the play for the champion. Perhaps to show he was no "sellout," he in-sisted on a hymn called, in transla-tion, "God Bless Africa." which is political activists, were ready to two black Americans. claim him proudly as their own. Peter Mathebula was little

Boycott Call

The Laciar fight was set for Soweto, Johanneshurg's sprawling hlack annex. Orlando Stadium, the promoters predicted, would be packed by more than 60,000 fans.

both be played. The gate seemed a sure thing. How could it possibly fail with the first black South African champi-

when, rising after another 8-count, Mathebula — a terror no more — hollered to his white trainer. "Wilchampion, who has become something of a fixture at big fights here. lie, 1 can't see." There were providing commentary for a radio

Ken Forsch

run average in 1980. After the sea-son, he asked to be traded. The As-

Like the Pirates and Angels, the Chicago White Sox made two

trades Wednesday. They sent out-fielder Thad Bosley to Milwaukee

return.

whoops and cries in Spanish from the Argentine contingent at ringside. But otherwise the stadium was silent as the technical knockout was announced.

the same. A white motorcycle po-heeman said, with no apparent sathad started living too high too fast. "They shouldn't have put him in a fancy hotel in Johanneshurg," he said. "They should have kept him in the condition he was in." A hlack from the township outexamined by orthopedic specialists across the United States and last year be tried hypnosis. He has won only 10 major league games since his rookie season. Smith Has Punch

VERO BEACH, Fla. (UPI) -Reggie Smith, the Los Angeles Dodgers right fielder, angered when a beckler called him a sissy and hlew kisses at him, decked the spectator with a punch to the jaw at the club's spring training camp Wednesday.

Page 23

Fidrych was also optioned to

Evansville last year, but was re-

called to the Tigers in August. In

six spring appearances this year, be posted a 1-2 record and 11.40

ERA. In 15 innings of Grapefruit

League action he allowed 34 hits

and 20 runs while walking eight

Fidrych's career has been a se-

ries of disappointments since his

rookie season. He injured his left

knee in spring training in 1977 and was placed on the disahled list lat-

er that year with arm trouble that

The same problem sidelined him

in 1978 and again in 1979. He was

was diagnosed as tendinitis.

and striking out four.

Exhibition Baseball

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tion	10	10	.643	
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New York INLI 2. Toronto 0 Chicogo (AL) 6.5). Louis

Texas 13, Aflanto 12 Las Angeles 7, New York (AL) 4 Detroit 4, Montreal 1 Mionesota 5, Pittsburgh 3 Cincinnati 7, Philadelphia

can Hockey Leogue. HARTFORD — Fired general manager Jack Kelley, Gave head coach Larry Piecu the add-

Milwaukee 12, San Diego ornio 5, Cleveland 4

when the White Sox got reliever

The crowd filed out mournfully. No one stopped to notice Koomhof, who was standing quietly outside his car, waiting to share the new champion's motor-

cyle escort back to the city. Suddenly everyone seemed to know what had gone wrong. Whites and hlacks put it slightly differently, hut the conclusion was

Bosley, who hit .224 last year for the White Sox, didn't figure to make the team this year. Proly, 5-10 with a 3.06 ERA and eight saves last year, became expendable

Noral releases. ChilCAGO — Traded outfleider Thad Basley to Milwaukae for auffecter John Polt, Traded pitcher Alike Proty to Philadelphia for second

pitcher Alike Proty to Fritakenson as a second baseman Jav Loviallo, OETROIT — Assigned Pitcher Mark Fidrych to Evanswille of the American Association, Ac-quirted inflecter Mick Kaleher from the Chicago Cubs In eschange for cash and a player to be

MILWAUKEE - Signed pitcher Pete Vocko-

NTON, Alberta ---retzky, 20, broke Bobby onal Hockey League sin-assist record Wedneswhen he earned his 103d of the season. had broken Phil Esposi--season points record of anday. Esposito and Orr

eir records with the Bos-; in the 1970-71 season.

esch, veteran goaltender lorado Rockies, carned a th the Oilers that gave 70 points, the same as irgh Penguins and New igers, all tied for 13th all. Edmonton has two to play and Pittsburgh /ork three each.

. Standings

PBELL CONFERENCE

ALES CONFERENCE

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sian litte Vednesday's Results Gueber 4 (Nochlaur (14), Debel 9 (3), Meapher (4); P. Stantny (15), Richard (52)). pranta 2 (Kerr 2 (30); Valve (22).

Edmonton 4 (Tembetlini 134). ICDenatid 2 (34); Fagelin (12), Cal-3201.

Sentinuer 4 (Manery 2 (12), GeoHrian (20); McCerthy (14), Heads (2), Gradin (20)).

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				Phy.	GF	GA'
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44	17	- 16	104	- 241	267	the rights to sign remagning.
0	22	13	- 99	122	229	Hamilton general manager
43	20	12	**		279	Ralph Sazio said the trade is con-
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	79	20	*6	317	237	tingent on the Alouettes being able
37	27	14	- 88	314	290	to sign Ferragamo, who is report-
36	28	13	- 11	10	263	edly seeking \$300,000 a year, easily
34	27	17	5	202	255	only secting soon, our a joint, doug
30	31	17	77	307	309	the highest salary ever paid a CFL
30	32	16	75	255	205	quarterback. "The deal will not be
28	30	.20	76		200	final until all the dotted lines are
29	36	12	75	274	335	Intal units all the decide take ter
21	ъ	14	70	306	314	filled in on Ferragamo and they
. 27	ъ	14	70		373	know they have him," Sazio said.
27	J	14	68	30	360	A spokesman for Montreal said
	۰.					Thursday that Ferragamo proba-
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Racing in Dubai he Associated Press - Dubai will stage the national motor race in e East on Dec. 4 to comthe 10th anniversary of tion of the United Arah - Grand Prix organizer

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"be has announced.

les. Then suddenly even the Am-kans-language press, which eaters, to the dominant white group and has little or no black readership, was proclaiming him excitedly "Ons Wereldkampioen!" — "Our World Champion!" Actually there was some ques-tion whether, under the country's laws. Mathemals area a South Afrion, a man with the scars to show for his scramble up from the back alleys of a South African township, fighting for his title in Soweto itlaws, Mathebula was a South Afri-The only discordant note came can at all: He is of Tswana mbal

Alouettes' Skalbania Gets

from a militant political group known as the Azanian People's Ororigins, and, with the supposed in-dependence of the Tswana homeganization, which called for a boyland — known as Bophuthaiswana — all Tswanas have been theoreticott of the fight on the ground that international sporting events in cally shorn of their South African citizenship, even if they continue to live in South Africa. South Africa are a propaganda boon to the government, leaving an impression that racism is being overcome here as a factor in sports But Mathebule said he regarded

and the society at large. The Azanian People's Organization appeared to know from the start that a call to boycott the Mathebula fight would not be popular, but it was campaigning at the same time for a boycott of a concert by the O'Jays, the American soul group, and got trapped on the issue of consistency.

He endorsed antomonies. Old Buck Gin, Bostonian shoes and a line of sharp clothes. "Peter Mathebula says, Maylair apparel packs plenty of punch!" the hoardings declared. When Mathebula signed for his The boycott was promptly en-dorsed by the United Nations Special Committee on Apartheid. which called on the Argentine government to keep the challenger home. The South African Nonrafirst title defense, against the Ar-gentine flyweight champion, Sancial Olympic Committee, known as tos Laciar, South African boxing writers laid down a harrage of training-camp bulletins pointing to the invincibility of the champ, just to its list. Also on the list is Floyd

Saturday, the local newspapers all had the champion's picture on their front pages in color. "A Black Superstar," proclaimed the banner headline of a special supplement in the Rand Daily Mail, "Terror Set for Triumph."

The boycott call had faded, but so had the gate, a victim of economics. The most expensive seats cost \$130, more than many, possibly most. Soweto blacks earn in a month. And the number of whites prepared to pay that price to go to Soweto - or prepared to go to Soweto at any price - remains small. Even the cheap seats, at a little more than \$9 apiece, were more than twice what they are for

a championship soccer match. So Orlando Stadium was less than half full Saturday afternoon. But it rocked with cheers as Mathebula's entourage swept into the ring, passing the seat the white minister for cooperation and development, Piet Koornhof, was occupying after much speculation in the press over whether he would dare attend, and close to the seat occupied by Dr. Nthato Motlana of the Soweto Committee of Ten, one of the township's most prominent anti-government figures, who was defying the boycott call.

Standing to Attention

Koomhof, who has a kind of vice-regal authority over South Af-rica's black majority, was mildly booed when introduced by the ring announcer. Motiana was cheered mildly. Asked if he considered Mathebula a South African, Koornhof replied: "As far as l know, he's a South African. But look, please. I'm here to see a

himself standing to attention for the black anthem. So did the high police officers in his vicinity.

It was a strange and remarkable moment, for it was something, almost certainly, that no South Afri-can minister had ever done before. The crowd sang with passion, thrusting clenched fists into the air, in the traditional revolutionary salnte.

If only Terror had then lived up to his name, there might have been a small but measurable surge of a new kind of national feeling in this country, one that was not racially defined. But the champion was tense, awkward and apparently not in shape. He seemed reluctant to use his right hand, and circled only to his left. The little Argentine, the kind of boxer who is usually called scrappy, missed regularly with flurries of looping left books and fierce right crosses in the early rounds, but gradually came closer to his mark.

'I Can't See'

A right to the head sent Mathehula to the canvas in round five for an 8-count, and moments later the groggy champion tumbled through the ropes and out of the ring. The cferece said Mathebula had been pushed. It looked almost as if he ad found a way out from a place te didn't want to be any longer. The end came in the seventh referee said Mathebula had been pushed. It looked almost as if he had found a way out from a place

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side Randfontein where Mathehula lives said it was too many parties. Others wondered whether Mathebula had known all along that he couldn't live up to the expectations that had been generated in his name. Soweto was vanishing behind its

nightly haze of coal smoke as the new champion came out to board his bus.

He hlew kisses to the crowed. "Argentina, Argentina," his han-dlers chanted, as if it was a football cheer. Then, as the motorcycle escort turned on its siren and the bus started to move, they switched cheers. "Soweto, Soweto," they cried. The former fans of the former terror waved back.

SPAIN



ALBANIANS WINCE - Making a rare visit to Tirana, West Germany's Bernd Schuster fires his second goal in a 2-0 defeat of Albania Wednesday night while Albanian captain Safet Berisha, center, and goalie Jani Kaci protect their faces from the blast. West Germany has won its two matches so far and Albania is only one-for-five in their five-country World Cup qualifying group.

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(Continued from Page 24)

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Vince Ferragamo

Vince Ferragamo's agent, that Ferragamo intends to sign a contract with Montreal."

A sporesman for Montreal said Thursday that Ferragamo proba-bly would not sign before the mid-dle of next week. "There's just a few legal knots that have to be un-tied," the spokesman said. "Skal-bania has left for Bermuda for a The trade came less than two days after the Vancouver-based millionaire was officially aproved as owner of the Alouettes by the Canadian Football League board few days, and he said before leav-

of governors. Ferragamo led the Rams to the ing that things should be left until he gets back Monday." 1980 Super Bowl. Skalbania -In Los Angeles, the Rams conwhose sports holdings include the deal with Skalbania, although a formal contract had not yet been signed. Said Rams general mana-ger Don Klosterman: "We have been informed by David Fishof,

fight." Moments later, Koomhof found

Page 24

Observer

Detente With Haig

By Russell Baker

NEW YORK - Once again I have been summoned in the dead of night to a country house outside Washington, I know the summoner as D. This is a shortening of his code name, D of N, which stands for "Dead of Night." D wasted no time on small talk.

"Analyze the Reagan foreign polibe com-manded.

15

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Baker

.

This was easy "Tbe coough. Reagan foreign policy assumes the existence of a formidably aggressive power bent oo establishing imperial dommation wherever

stroog applica-tions of muscle can carry the day." D glared. "We do oot pay your

bus fare from New York to a counuy house outside Washington in order to hear that the Reagan people are opposed to Russians." * * *

"You did oot listen carefully. D. I said oothing about Russians. I talked about a formidably aggressive power bent oo establishing imperial dominatioo -- "

"I think I grasp your meaning," he said. "A formidably aggressive power --- . You are talking about cretary of State Alexander M. Haig Jr. So the United States is confronted with a massive challenge from the Haig monolith." he mused. "What does Haig want?"

"Nothing less than total foreignpolicy dominatioo." I told him. Thanks to the White House's bankrupt detente policy, he has come very close to achieving it."

"Detente!" shrieked D. "At the Republican National Conventioo we specifically denounced detente as the road to doomsday. Now you tell me the White House has adopted the detente policy toward Haig

* * *

"For weeks," I told him. "Everybody said, 'Let's not go getting tough with Al. Let's have a detente with him and see if we can't work out an accommodation.' Well, you

"You bet your sweet subscrip-tion to Foreign Affairs he did. While the White House was practicing detente, Haig was aggressively moving into every foreign policy enclave oo the map."

"But what happened to will?" asked D. "The will that must be the backbooe of American foreign policy. The will to resist aggres-

sion. "The White House had lost it," I said. "Or maybe they were too husy keeping the Soviet ambassador out of the State Department garage to notice what Haig was up to. Maybe they were just scared by Haig's willingness to use terrorism to get his way. "Sure he used terrorism," I ex-

plained. "Every week or so he was terrorizing the White House with a threat to resign and hlow the administratioo sky high. He might have gotten away with it, too, if it hado't beeo for the El Bushador.

"What happened, you see, was somebody at the White House said. 'If we don't go back to the cootainmeot policy with Haig, the

whole foreign policy will fall like a row of dominos. Then somebody smart - maybe they called up Henry Kissinger - came up with the idea of making a stand at El Bushador. 'Pour presidential aid into George Bush.' they said. 'and give him the job of defending foreign policy right here in the White House, right in our own backyard. George is vice president, isn't he? Haig is only a secretary of state. This is one we can win cheap."

* * * D's head had spun off and now lay on the desk. "Monstrous!" it said. "Haig has been behaving exactly the way he told us the Russiaos have been bebaviog. Sbouldn't we embargo his grain

"Not yet," 1 explained. "There are still too many unanswered questions. Suppose the whole husiness is just practice, with Haig playing at being the Russians and the White House playing at being the Americans, so they can test their foreign policy in a realistic

"Devilishly cunning, we Ameri-cans," D said. E and F had put his

game situatioo.

Edith Ann, and the ootorius telephone operator Ernestine. "The secret of doing something really popular is other peo-ple being able to imitate it," Lily Tomlin says. "Ernestine is so much of a celebrity she's like Bette Davis. Everyooe imitates her. Even I imitate her."

As for the character called Lily, she can be a bit of a prig. For a recent U.S. televisioo special called "Lily Sold Out," Lily is seen doing something rather pretentious in the theater — Lily Tomlin's face fills with pious self-regard as she describes it which she is easily persuaded to drop in order to go Las Vegas for the loot. In addition to sending up berself on the TV special, Lily Tomlin played a host of Las Vegas performers and members of the audience. She was espe-cially pleased with her male

er. Tommy Velour: headl "He turned out so well half the people didn't know it was me," she said.

Reviewers Missed Point

She describes Tommy as about 35 and very handsome, a cross between Wayne Newtoo, Sammy Davis and Dean Martin, with the sweetness of a young Sinatra. The enthusiastic reviewers who saw him as a satire on a sleazy Vegas singer missed the Las point, she says.

"I'm oot knocking Tommy Velour. He's so charismic and likable, I'm so tickled by him." Satire is oever ber aim.

have observation, hopefully, but the bottom line is if you identify with people. I wouldn't do the character if I wasn't moved by the character first. In Las Vegas I watched the male performers, I saw the vulnerability, and that's what interested me to do it."

Lify Tomlin, lithe, pleasant and laser-eyed, has an appeal that cuis right across from East Coast intellectuals to Southern Velour. Crystal the quadriplegic hang glider pilot, Lucille, who is addicted to eating rubber objects, the evangelist Sister Boogie Woman, the awful five-year-old Baptists who fell for her oneliner, "Why is it that when we talk to God we're praying and when he's talking to us we're said to be schizophrenic?" Along with the Muppets she is the most orig-inal performer to conquer TV and she has just been doing a Muppet special in London called The Muppets Go to the Movies." Her sectioo is about World

the ourse when he gets wounded.

sion and stage work bave never been seen, she feels a little off balance, known only for her films — "Nashville," "The Late Show," "Moment to Moment," and "Nine to Five" with Jane Fonda and Dolly Parton, which she has been promoting in En-rope. Her latest film, "The Inoew detergent, recently came out in the United States. She hasn't had a chance to

show her originality in films and only "Nashville" and "The Late Show" used the compassionate solitude that is one of ber characteristics. She isn't sure that film is the medium for her. "It's so collaborative," she says. The disster of "Moment to Moment" hit her personally and professionally.

there were very few women com-"After such a failure it's natuics. Even men weren't doing ral that they're going to pull away from me a bit. The motion

trying to do comedy of their experience and their perceptions. There is an inclination to character and cultural types."

In the beginning, she says dryly, she was oot overly encourd by audiences. But she had whatever it is that makes be-ginners persist. "If 10 people tried to ignore me, all I needed was one person every six months to laugh. People talk about fame. Fame is relative. They say how can people go on not making it? When I was at the Improv waiting to go on - sometimes you'd wait until three in the morning if there was one person there, it was great. It was as important as being on the cover of Time. It's firmatio

These days there is more technique, control, consistency. "The longer you do it the more your consistency level goes up. Your standards get more demanding but you're able to meet them. It hasn't the negativity of self-criticism. In general 1 enjoy it much more, I'm probably much easier in general. The audience comes to believe

in her characters, she says. "But there's a lot of fun behind it. It's oot like the people who slap soap opera stars." Sometimes the characters grow, such as Mrs. Judith Beasley, who started as the all-American consumer. "Her-consciousness rose. Now she's a consumers' advocate. Mrs. Beasley is like my mother or my aunts. I can improvise Beasley for days, she lives in my body."

Gestation Period

Some characters, such as her manic bag lady, take a long time gestate. Another sketch, to "America's Darling," about a 50-ish Shirley Temple look-alike has been filed away for ages but will eventually emerge. "I know eventually emerge: "I know there's a metaphor there," Miss Tomlin says.

There are lots of characters she'd like to do." I do a lot of middle Americans, I haven't done rich people, the chic jet-set person. Then there are themes I like to work on - I have a wifebeating piece. I want to do a contemporary 12-or-14-year-old." In the past she had no trouble doing kids. "I was able to do it because I'd lived it. In the '50s and '60s I could do kids and I could also do my mother and father and other people's mothers and fathers. Now I can still do mothers and fathers," she says, "but I don't know what the kids

Former Girlfriend Su PEOPLE: Ringo for \$7.5 Millio The faltering British texti

Ringo Starr's onetime live in girl-friend has filed suit in Los Angeles try said it will suffer bec eign manufacturers will ig ban, issued this week by against the former Beatle, secking \$5 million plus half their commu ham Palace. Last month nity property. Nancy Andrews, 32 Charles and his mother, th an actness who lived with the 40approved a temporary n year-old Starr for six years, is represented by lawyer Marvin Mitchelson, who estimated Miss of strict guidelines over " mercial use of royal port insignia. But the souvening Andrews' share of Starr's assets 21 in good taste and of a "m \$2.5 million. The attorney said kind," according to Lor Lean, the Lord Chamberli Miss Andrews and Starr lived together from 1974 until April, 1980. That's when he decided to made of the queen's househol the happy faces of Cha her in for Berbara Bach," he said, Lady Diana will beam fro referring to the actress who is Starr's fiances. He said Starr and less mugs, commemorativ jewelry and tea towels. Miss Bach met on the set of their from any clothing exce about-to-be-released movie. scarves, the most popul "Caveman." Mitchelson said Miss accessory. Prince P Duke of Edinburgh, pin wings of a Royal Navy 1 Andrews did oot file suit sooner because "over the past year, she boped he would come back to her. pilot on his son, Prince A But he didn't."

a ceremony at Culdrose in Cornwall. The 21 prince received also recei * * Roddy Liewellyn, the former commune-dweller who has been a ver trophy for his flying m vacation companion and escort for Britain's Princess Margaret, has New York Gov. Hugh (decided to celebrate his 6 fallen in love with a movie producer's daughter, the London taday by getting married. I confirmed that Carey bloid Sun reported. Roddy, 33, has proposed to Tamia Soskin, 32, and Chicago real estate Princess Margaret has given her blessing, the newspaper said. Mar-garet, 50-year-old divorced sister of Queen Elizabeth II, was recently Eme 11 in New York. They me ident Resears inaugura have been seen together f. accompanied by Llewellyn on a trip to her villa on the Caribbean since. Carey's wife, Heler cancer in 1974. They hac

as a whole."... Meanwhile, a brouhaha arose over a royal edict. banning wedding souvenir T-shirts depicting Charles and Lady Diana.

island of Mustique. Britain's best-known royalty bailer has denounced in Parliament the upcomnounced in ramaneau the upcon-ing wedding of Prince Charles and Lady Disma Spencer as a public-funded "jamborce." Willie Hamil-ton, a Scot, told the House of Commons that the couple's families, not Britain's teopayers, should foot the bill for the July 29 nuptials at St. Paul's Cathedral. "Since the government is imposing savage cuts on housing and education, and everything else, don't you think it would be absind and indefensible if the same government chooses to spend unlimited amounts of taxpayers' money on a jamboree of this kind?" he said. Geoffrey Finsberg, underscuretary of state for the environment. snapped back: "Don't act in such a cumudgeonly fashion! There is evidence of vast public support for: the royal family in general, and his royal highness in particular. Far from it being a waste of public money, it will bring substantial commercial benefits to the country

dren, two of whom have Take one boy who do baseball. Put him in the. Let stand 55 years. Yield: of-fame cookbook auth Claiborne's "The New Ye Cookbook" was inducted Cookbook Hall of P Cookbook rian of Syracuse University, only book so honored — and with an ambor still all borne, 60, on hand for the ny, said that as a young mg up in Indianola spent most of his time in on because he didn't file baseball. "I dreamed up dish - creamed chicken toast points - as a 5-yes

come food editor of The Claiborne's book joins La des's tom-of-the-century tienent Cookbook," the Famer Cookbook, Cooking" by Isam Romb The Cordon Bles Cookt ... Dione Lucas.

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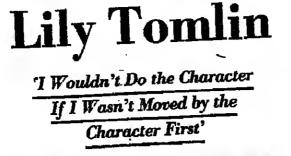
Prince P

* * *

ine Gouletas, 44,

-SAMUEL J

head back on and got it back-wards. I told him to leave it that comedy with any observation. Now everybody's doing comedy, are like." There is an edge to it, but it's picture companies were reluctant way if he wants a job in the govknow what that gets you. D." not ridiculing people. It does REAL ESTA' REAL ESTATE "Haig interpreted detente as a emment. New York Times Service **CLASSIFIED ADVERTISEMENTS** sign of weakness?" PARIS & SUBUR PARTS & SUBURIES MOVING ANNOUNCEMENTS AVE. FOCH 35 MINL PARS WEST REAL ESTATE FOR SALE 25 MML PARTS WINH Highway Al3. Direct by coust, way startons setue for rate. Buil 1971 near ordi, opportentender 250 stars. + disc subtis for canverson, 5000 som greenery and gatter, 4 betware, 4 batrooms, 1 dans, roan, 1 kens, subty, lächen, kandry roam, calory, subty, lächen, kandry roam, calory, garuge, fri 1200,000, Tak 27 54 55. REAL ESTATE FOR SALE 220 sq.m. targe print particip. mart's room, for DOMESSATION (1) 348-63-94 MIT REAL ESTATE FOR SALE SUBSCRIBE REAL ESTATE FOR SALE **MOVING IS A** REAL ESTATE FOR SALE to the REAL ESTATE FOR SALE PARTS & SUBLIKES PLEASURE INTERNATIONAL GREAT BRITAIN GREAT BRITAIN WITH INTERDEAN FRENCH PROVINCES HERBLAY SPAIN -HERALD FRENCH PROVINCES NORTH IMPRETAND FLACE LONDON W2 ry central, Delightful 2 bedroom ear-Victorion maisonatte in Comercian In Improvide condition, \$25,000 Tel London 723 4415. Bacaptional, overleaking Seine 15 km from Pone Becaliful monion to be matered & roomel + considered house. Lond 2.8 fm. Onlet. The property is suitable for 1 or 2 families or cort he commercially developed (robel, restourced, termin). Price regolitable F.Frs. 2.20000. Contoch Mau d'Actor. Agence de la Gare. Tele (herbitry) 997 49 France. CANADA ETWICEN PARES & DEALSVILLE on 41 OXFORD INTERDEAN BETWHEEN PARES a DEstruction of the second second second and second seco THE MANOR HOUSE HOSSAFIL, Oxford Cry Canter, 4 miles MAO, 2 miles, Hardfrown, 45 miles Sanding in securidad position in 3/5 of on acros. (defa cantury sicre monicon un-der a red tile root. Accommodulan comprises 5 reception rooms, jatchen, collery, 2 other targe offices, 2 Elizo-tationy, 2 other targe offices, 2 Elizo-tation, 2 other targe offices, 2 Elizo-COSTA BRA POLIBICALINELIC (778), metry RES. SNOT, International Secondary School, Mad-ern villa, 320 strate, Indag SC school, Catagories, S bedrooms, 4 ballevilleneers, 2-cor group, basement, garden 1548 school and a school and the school of the school and school and the school of the school and school and the school of the school and sc - American's m TRIBUNE HORSE FARM 450 sq.m., securities 100 AND SAVE. The WCs, central backing of natural receipt to be in Str.1.000.000, or to be ... As a new subscriber to the international Herald Tribune, you can save up to 50% the newstand priot, depending CANADA International LONDON SWI. Charming pied-a-



Mary Blume

ional Herald Tribune

DARIS - Among the charac-

is one called Lily who evidently interests her a lot less than Judith

Beasicy, the all-American house-

wife from Calumet City, IlL, the

Las Vegas croooer Tommy

ters created by Lily Tomlin

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The "Shrinking" Tomlin

to give me as much control in

Shrinking Woman'; they wanted

me to use my other characters in

it as insurance." Well, as one of

her characters, the cocktail or-

ganist Bobbie Jeanine who is al-

ways giving world-weary advice, puts it, "No one ever calls what

we do show art, they call it show

Inspired by Teacher

Lily Tomlin's comic inspira-

tions ranged from a grade school teacher who did dialects to Lu-

cille Ball, Beatrice Lillie, Nichols

and May, Imogene Coca and,

above all, the records of the late

Ruth Draper. Her own style has

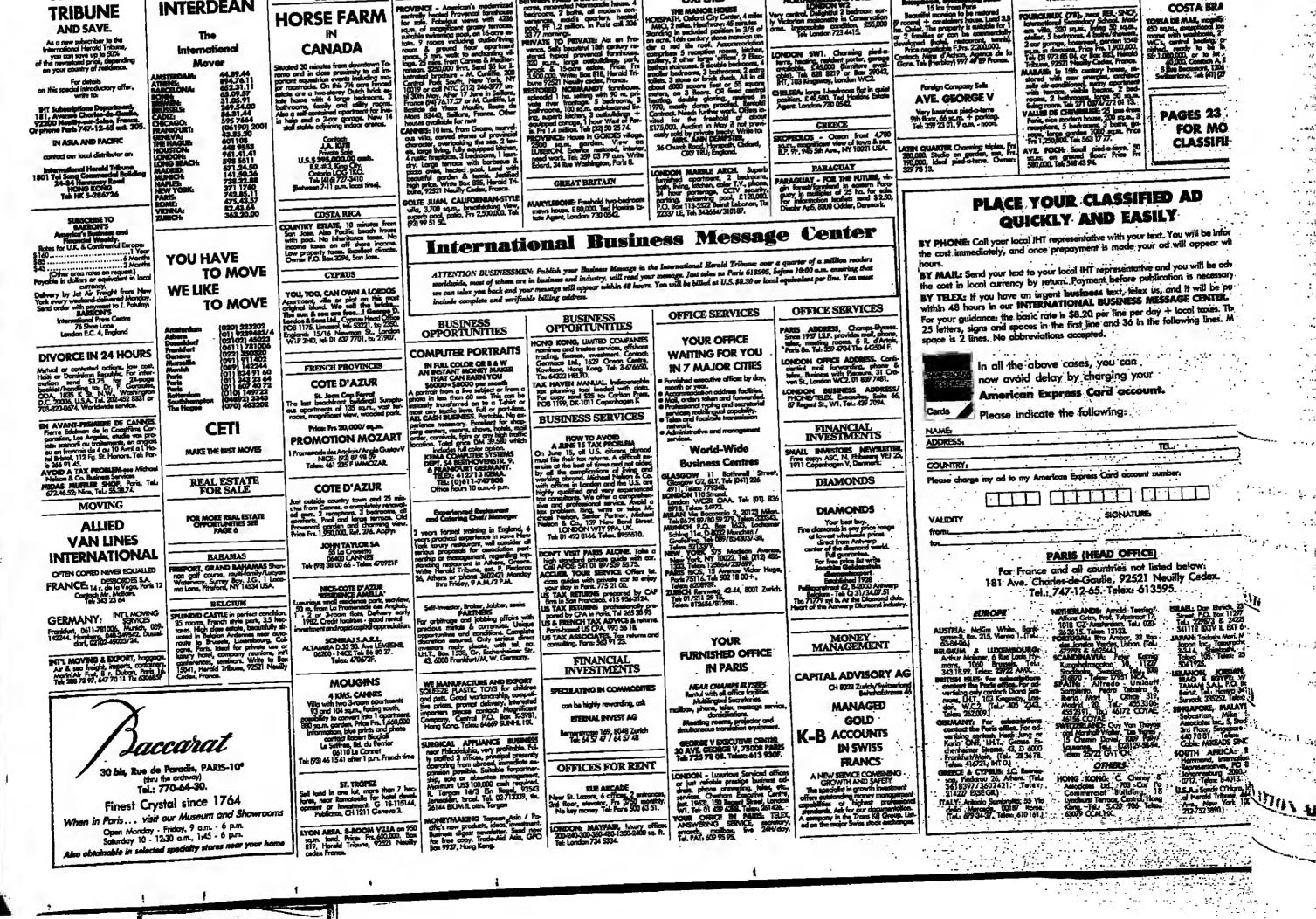
probably influenced oewer com-

In the time I was coming up

INTERNATIONAL HERALD TRIBUNE, FRIDAY, APRIL 3, 1981

War II films: "I play the girl back home, the Wac mechanic,

Off Balance in Europe In Europe, where her televicredible Shrinking Woman," in which she plays a housewife who dwindles to doll size thanks to a



محدامة الاص